



EXPORT IMPORT BANKING SOLUTIONS

*Be Ready For Tomorrow,
Today.*

Running Short on Time?
Click on the dot!



**DO YOU
OFTEN
FACE THESE
PROBLEMS?**

**HAVE TO RUN
AGAINST TIME
TO SUBMIT
DOCUMENTS
IN BRANCH?**

Long queues at the bank?



WONDER WHOM TO CONTACT AT THE BRANCH?

Struggle to get
information
from the bank?



ANXIOUS TO GET YOUR SWIFT COPY?



*Learn the new ways of banking
in the coming pages...*

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WHY
 **ICICI Bank?**

**WHAT MAKES US
THE PREFERRED
BANKING PARTNER
FOR YOUR EXPORT
IMPORT BUSINESS?**



Offering a complete array of transactions

Imports Services

Import Payments

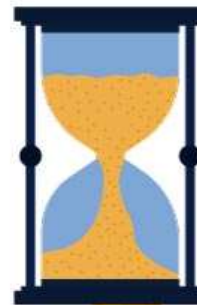
Import Bill Regularisation

Letter of Credit

Import Collection Bills

Service Payments

**TIME
YOU
SAVE**



**IS
MONEY
YOU
MAKE**

Exports Services

Inward Remittances

Export Bill Regularisation

Export Credit EPC/PCFC*

Export Collection Bills

Bank Guarantee



*EPC – Export Packing Credit in INR, PCFC – Pre-Shipment Credit in Foreign Currency

**TRADE ONLINE
BENEFITS**

**No Setup
Cost**

**Transact
Paperless**

**Quick
Turnaround
Time**

**No
Branch
Visits**

**Audit Trail Of
Documents**

LARGE DEDICATED TEAM

PERSONALISED SERVICE

Branch Team

- Trade Desk Manager
- Trade Service Manager
- Branch Manager

Relationship Team

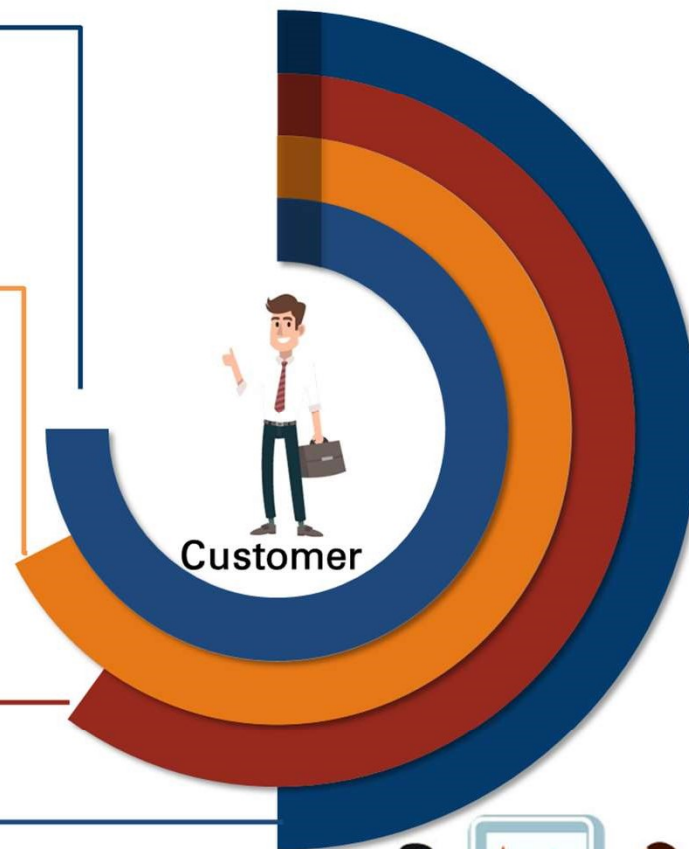
- Relationship Manager
- Regional Head Sales
- Regional Head
- Zonal Head

Treasury Team

- Treasury Market Team at Local Level
- Treasury Head

Product Team

- Subject Matter Experts
- Central Pool of Dedicated Resources



Customer



500+ Specialised Trade Desk Officers

1100+ Relationship Managers

Regional Treasury Support

Large Branch Network



**Inward Remittance
Settlement**



**Bank Guarantee
Issuance**



**Outward Remittance
SWIFT Generation**

*Subject to receipt of compliant documents within business hours at select branches

ROUND THE CLOCK ONLINE

INITIATE TRANSACTIONS ANYTIME, ANYWHERE

Don't let the limited banking hours limit
your business potential



**Industry
first,
"Office in
Pocket"**

**Disposal of
Online Inward
Remittance
settlement
& Auto Bank
Reconciliation**



**Delivers
instant
solutions
on mobile,
no need to
visit branch**

**Role based
access for
enhanced
security**

CASH MANAGEMENT SOLUTIONS

Customised with blend of technology,
banking expertise and product innovation

Complete range
of collection
and payments
solutions



Effective management of business
operations with customers' cash
flow optimisation

**Cash &
Cheque
Pickup**

**Debit
Mandate**

**EAZYPAY
Invoice
Collection
& Payment
Gateway**

**Collection
with
API
Validation**

**POS
Terminal
with
System
Integration**

**Digital
Cheque
Writing**

**Bulk
Payments**

**Cash
Delivery**

CONNECTED BANKING



*ERP – Enterprise Resource Planning

ONE GLOBE TRADE ACCOUNT



**Preferential
Pricing**



**Fungibility between
monthly average
balance and monthly
throughput**



**Choose your
Account
Number**



**Dedicated
Relationship
Manager**



SINGLE POINT OF CONTACT

A dedicated specialist to serve your banking requirements



ONE STOP FOR CAPITAL ACCOUNT TRANSACTIONS

Be it FDIs, ODIs, ECBs, or sale or purchase of immovable property or help with Liaison/Branch office



PRE & POST TRANSACTION QUERIES

Seamless co-ordination with compliance and regulator to resolve your queries



**UNLOCK
A WHOLE
NEW WORLD OF
POSSIBILITIES**



BE SURE OF YOUR SUBMISSIONS

Pre-vetting of details and documentation for FCGPR filings



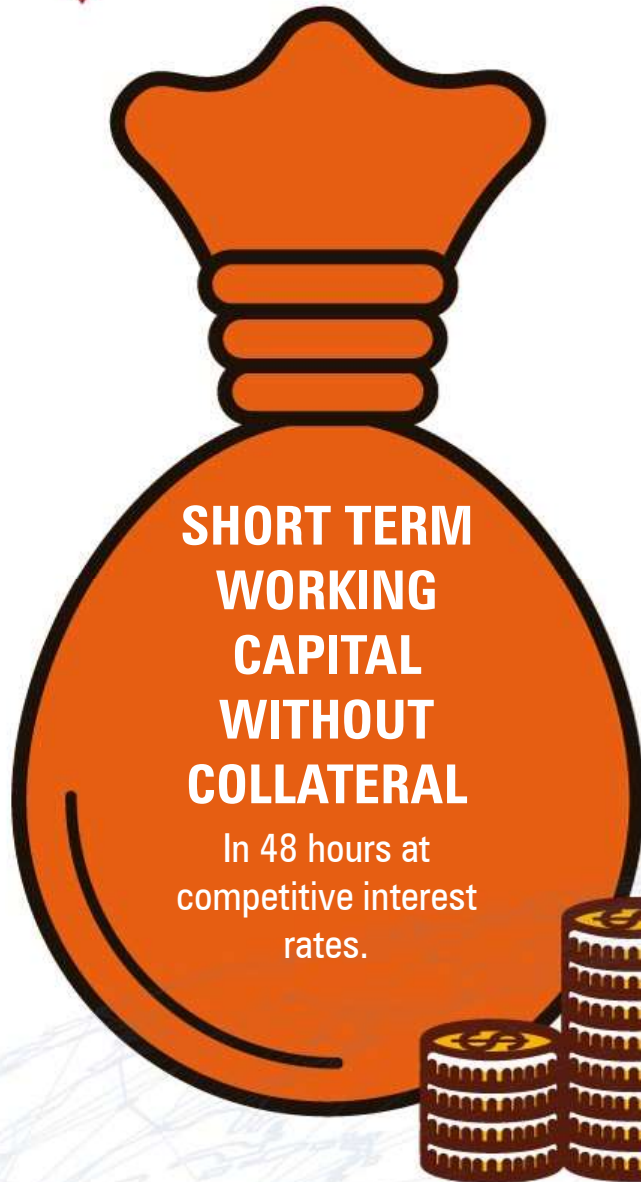
CUSTODIAL SERVICES

Best in class custodial offerings for safety of your financial instruments



SAVE YOUR TIME

Experienced team to deliver fast turnaround time & quick processing



**NO
COLLATERALS
REQUIRED**

**QUICK
DISBURSEMENT**

**DEDICATED TEAM
TO HELP YOU
WITH YOUR
TRANSACTION**

**IMMEDIATE
CREDIT IN CASE OF
LCs CONFIRMED BY
ICICI BANK (FOR
EXPORT BILLS ONLY)**

**CREDIT LINES
ON 50+ BANKS
IN INDIA
AND 400+
GLOBAL BANKS**

**PREFERENTIAL
PRICING –
BEST-IN
INDUSTRY**



**PRODUCTS
& SERVICES**

FOREIGN EXCHANGE SERVICES

- Free advisory services on forex market and currency movements
- Live quotes for currency/interest rate swaps and other derivatives
- Competitive quotes, extended dealing hours
- Daily forex market reports – free of charge
- Free advisory services on risk management and derivatives



INWARD REMITTANCES

- Reflects in Corporate Internet Banking and InstaBIZ app when inward remittance is received
- No physical documents required for settling inward remittance
- Part settlement in EEFC and INR possible from Corporate Internet Banking/ InstaBIZ app
- Settlement of single inward remittance under multiple purpose codes allowed
- Get credit in your account quickly

EEFC ACCOUNT

- Exchange Earners Foreign Currency (EEFC) Account available in more than 17 currencies protecting you from forex risk
- Make import payments and outward remittances from EEFC Account to minimise exchange rate fluctuation risk
- Book forward contracts against the balance held in EEFC Account without mark to market Fixed Deposit (FD)
- Hold balances for future outward commitments
- 100% credit of foreign exchange earnings
- Make investments abroad from balances held in EEFC Account

OUTWARD REMITTANCES

Whether it is royalty, a dividend, a travel related payment or setting up your shop overseas; depend on ICICI Bank for accurate, timely payments to the beneficiaries.

With our state-of-the-art technology and swift tie -ups, payment is just a click away.



EXPORT SERVICES

EXPORT BILL NEGOTIATION

- Negotiation of bills under Letter of Credit
- Without recourse negotiation/ discounting of the bill through Bank lines. No collaterals on customer required
- Reduce average bill regularisation time along with competitive pricing based on LIBOR rates

EXPORT LC ADVISING

- Large number of correspondent banks worldwide ensure that your export LC reaches you on time
- Facility to get your LC and any amendments by e-mail, enabling better logistics management and document accuracy

EXPORT BILLS FOR COLLECTION

Nominal commission for processing export bills linked to volume of transactions.



EXPORT CREDIT

Pre-shipment: Facility provided to exporter for production, export of goods and related expenses in foreign currency and INR

Post-shipment: Post sale facility of extending credit after shipment of goods/rendering of services to the date of realisation of export proceeds

Non fund based facilities: SBLCs, LCs

EXPORT LC CONFIRMATION

Benefits of LC confirmation services:

- Eliminate risks (like LC issuing bank's credit standing, the political climate or credit risk of the buyer's country) from your export collections
- Upon confirmation, you are assured of payment, subject

DIRECT & ADVANCE IMPORT BILLS

- Our Subject Matter Experts (SMEs) can help you reduce cost by advising on regulatory provisions
- Relationship Managers guided by SMEs help you ensure efficient and faster remittance to supplier at competitive rates



IMPORT COLLECTION BILLS

- Proven expertise for efficient and prompt handling of your import collection documents
- Nominal commission for processing import bills linked to volume of transactions

LETTER OF CREDIT

ICICI Bank's Letter of Credit facility arms you with a guarantee of payment, especially useful while transacting with companies who you have had limited exposure to in the past.

- Offers two types of LCs, Sight and Usance LCs, both inland and foreign
- Simplified documents for making advance payments for import for
- payment against direct imports
- LCs get sanctioned, issued quickly and are competitively priced

FORWARD CONTRACTS

Forward Contract is an agreement between bank and customer to exchange foreign currency against Indian rupees at predetermined rate on a fixed date / period. It protects customer from adverse currency movement, thus securing profits

OPTIONS

An option is an agreement wherein the seller of the option grants the right to the buyer, not the obligation, to buy or sell the underlying asset at a predetermined price (strike price) on a specified date in exchange for a premium

OTHER SERVICES

At ICICI Bank, our clients have the advantage of competitive pricing, one of the largest USD/INR options book in India and market making. We have products which provide you the opportunity to hedge the rate of interest (Interest Rate Swap) and foreign currencies (Currency Swap).

Trade Services: We have over 300+ branches spread over different locations specially to handle your trade transactions and requirements. Our innovative, structured solutions provide you with a package of tools. Reduce the risks of cross border trade and achieve processing efficiencies.



BANK GUARANTEE



*Subject to receipt of all compliant documents within business hours for trade services at select branches.

WORKING CAPITAL FACILITIES

Working Capital is essential for the financial health and operational success of a business.



Collateral Backed Loans



Insta OD



Term Loans in Rupee & Foreign Currency



Pre & Post Shipment Finance/
Buyers Credit



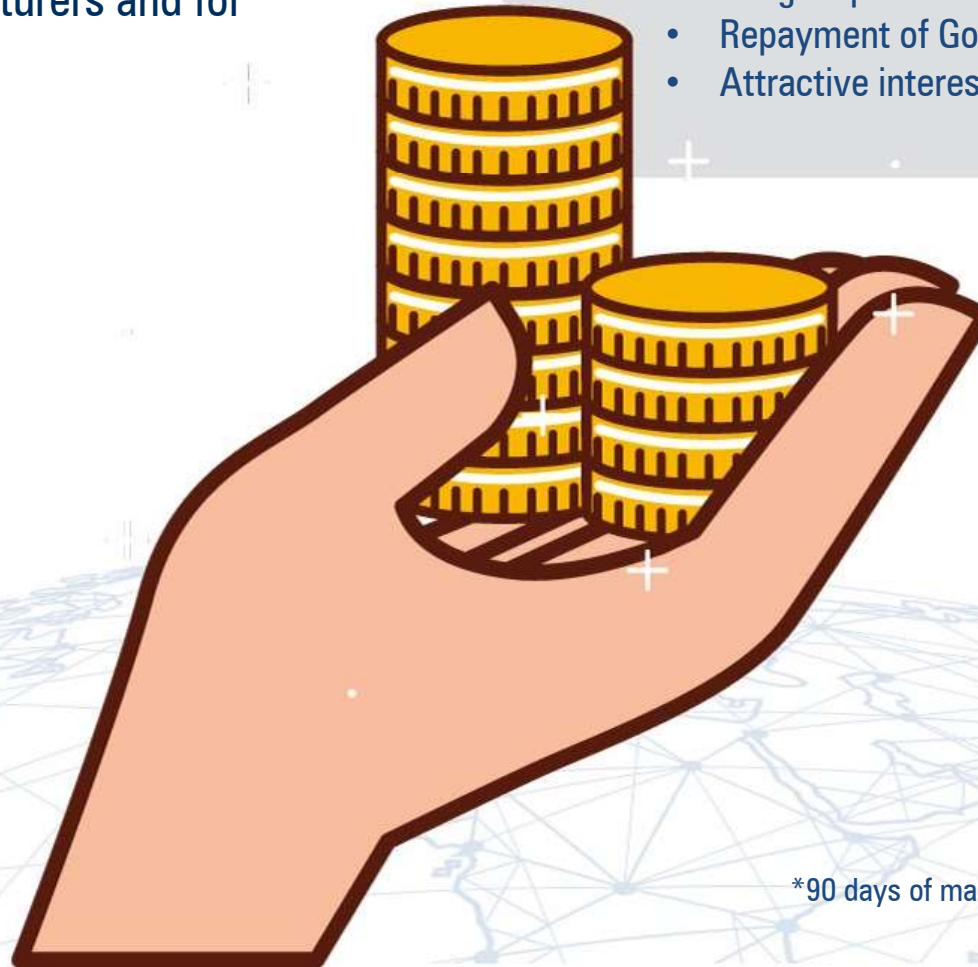
Bill Discounting
(Export and Inland)

Gold Metal Loan (GML) is a mechanism under which a jewellery manufacturer borrows gold metal instead of rupees and settles the GML with the sale proceeds obtained.

GML can be availed for 180 days in case of domestic jewellery manufacturers and for 270 days in case of exports.

FEATURES AND BENEFITS

- Fulfills working capital requirement of jewellery manufacturers
- Types of facilities available: Fixed term Gold Metal Loans and Gold Overdrafts
- Upfront delivery of gold with flexibility of fixing the gold price within 180/270 days*
- Repayment of Gold Metal Loan in equivalent INR
- Attractive interest rate



*90 days of manufacturing + 180 days for remittance

FACILITIES FOR E-COMMERCE

- Bulk online bill regularisation
- Submission of documents in digital format to avoid printing bulk documents for regularising shipment
- Automated advice copy
- Preferential regularisation charges
- Claim exporter benefits through Government Schemes
- Facility to settle funds in EEFC Account





7th year in a row at The Asian Banker
Excellence in Retail Finance Services
International Awards 2020



Among private sector banks'
fifth time in a row by
Economic Times Brand Equity



Business Today – Money Today
Financial Awards 2020



Among the six awards at The
Asset Triple A Digital Awards 2020



Among the three awards at the IBA
Banking Technology Awards 2020



**AWARDS &
ACCOLADES**

Just scan/click on QR codes to watch short video on our offerings:



**Settle Inward
Remittances Online**



**Listen to what our
customer say about us**



**InstaBIZ – Your
office in pocket**



Trade Online



**GIVE A MISSED CALL
ON 92 0548 0548**



**SMS 'TRADE'
TO 5676766**



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