



COUNCIL FOR LEATHER EXPORTS

Indo-Nigeria Footwear & Leather Products Virtual Buyer Seller Meet 2021

Date: 5th August, 2021 (Thursday)

Time: 11.00 AM (Nigeria time) : 3.30 PM (India Time)

List of participants

S.No	Name of the Company	Place
1	Alsten Enterprises	Delhi
2	BNG Fashion Gears Pvt. Ltd	Delhi
3	D' Lords Footwear Fashion Pvt. Ltd	Mumbai
4	D.S. Accessories & Footwear Pvt. Ltd	Kanpur
5	Deepak Impex (Wasan Group)	Agra
6	Kalpana Industries	Kanpur
7	Khadim India Limited	Kolkata
8	M and B Footwear Pvt Ltd	Delhi
9	Naaz Leather Finishers	Kanpur
10	Oriental Impex	Kolkata
11	Prisha Footprints	Jaipur
12	Suoli Ficio Linea Italia Pvt. Ltd	Kolkata
13	Superhouse Limited	Kanpur
14	Varbi Footwear & Fashion Pvt. Ltd	Mumbai
15	Walkaroo International Pvt. Ltd	Coimbatore
16	Welcome Footwears	Bahadurgarh

Name of the Company	ALSTEN ENTERPRISES
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Mr. Rahul Chaudhary E mail : rchaudhry@gmail.com
Products manufactured/ exported	PU Footwear
Annual Production Capacity (Product-wise)	3.6 million pairs
Main Markets (Name of countries to which exported)	USA, Saudi Arabia, Oman, Qatar, Kenya, Somalia, Tanzania
Details about your interest in Nigerian market	We are already exporting our product to African market but not to Nigeria hence are interested in tying up with a local company to build our market base.
Brief History (of your company with in 100 words)	We are PU Footwear manufacturing company based out of Delhi. We are known for introducing cutting edge concepts and designs in the PU segment. We source all our raw materials directl from suppliers whether in India or abroad to maintain the integrity of our product. We even manufacture for prominent Indian brands Paragon & Reliance Retail.

Name of the Company	BNG FASHION GEARS LTD.
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Ms. Kavita Kallakuri – Head Institutional Sales E-mail ID : bngparivaar@gmail.com
Products manufactured/ exported	P.U, PVC Footwear and EVA / TPR Footwear
Annual Production Capacity (Product-wise)	PU Footwear : 111 lakhs PVC Footwear : 226 lakhs EVA / TPR : 21.60 lakhs
Main Markets (Name of countries to which exported)	NA
Details about your interest in Nigerian market	We want to extend our manufacturing to Nigeria if the market is available to us. BNG will ensure to bring in the trendy, best quality at affordable price that shall take care of the tender feet of citizens of Nigeria.
Brief History (of your company with in 100 words)	45 years old shoes Manufacturing company has been the leaps in Technology and business of the Shoe Industry in India. Our vast industry experience males us to understand the diverse needs of our products with superior quality materials that are tested for their durability and reliability. Products offered by us are suitable and comfortable that provides excellent service to the customer.

Name of the Company	D'LORDS FOOTWEAR AND FASHIONS PVT. LTD
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Mr. Vipul Bhagat / Mr. Francis Pareira E-mail ID : vipul@dlordsexports.com
Products manufactured/ exported	All kind Footwear
Annual Production Capacity (Product-wise)	Mens : 195216 pairs Ladies : 28387 pairs Kids : 9309 pairs
Main Markets (Name of countries to which exported)	Africa / Europe / USA / Middle East / South East Asia, Australia
Details about your interest in Nigerian market	Want develop new market
Brief History (of your company with in 100 words)	Dlord Footwear & Fashions Pvt. Ltd is incorporated in 1999 and having annual turnover of around 40 crores. We at Dlords Footwear & Fashion Pvt. Ltd are here to cater to the Footwear requirements of Importers and Mid/Large Sized Retailers by sourcing the right product at the right price and fulfill their demands with our 20 + years of experience in the Indian Footwear & Exports Industry.

Name of the Company	D.S. ACCESSORIES & FOOTWEAR PVT. LTD.
Name & Designation of the person who will represent the company in the Virtual BSM.	Mr. Kunal Dhupar – Director E-mail ID : dhupar@dhuparchemicals.co.in
Products manufactured/exported	Footwear, Pu&Tpr Sole for Footwear,Leather Goods & Finished Leather
Annual Production Capacity (Product-wise)	Footwear Sole – 600000 Pairs Footwear - 120000 PAIRS
Main Markets (Name of countries to which exported)	Dubai, Nigeria
Details about your interest in Nigerian market	Footwear, PU Sole for Footwear, LeatherGoods & Finished Leather
Brief History (of your company with in 100 words)	D.S. Accessories & Footwear Pvt. Ltd, is a leading manufacturing company involve in Shoes,Slippers, Pu Sole & Tpr Sole since 2004, company produces & manufactures leather goods & finished leather also by using the innovative finishing technology. Tuff Indian is our most popular brand in field of safetyshoes & movers is our brand in casual shoes & slippers

Name of the Company	DEEPAK IMPEX (WASAN GROUP)
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Pradip Wasan, Managing Partner E-mail ID : pradipwasan@gmail.com
Products manufactured/ exported	Leather Footwear (Men / Women / Children Leather Shoes / Boot/ Sandal / Slippers)
Annual Production Capacity (Product-wise)	<u>2,40,000</u> Pairs
Main Markets (Name of countries to which exported)	USA, Europe, New Zealand, Russia, Uae, United Kingdom.
Details about your interest in Nigerian market	To Supply Leather Footwear (Men / Women / Children Leather Shoes / Boot/ Sandal / Slippers) in Nigerian Market
Brief History (of your company with in 100 words)	<p>The WASAN group, founded in 1930 by late Mr K.N Wasan and taken to new heights by his son's late Mr Deepak Wasan and late Mr. Sushil Wasan is one of north India's leading corporate groups. As the pioneers of exports in shoe uppers the company successfully expanded its product range in leather exports to skins, complete shoes, leather garments, accessories in the passing decades. The most recent two new additions to the group have been directed at the growing Indian economy with the introduction of imports of high quality Italian furniture, construction of hotels, residential buildings with prebuilt material and quick construction systems like toilet pods etc and manufacturing of upvc profile for the construction industry. Initially based out of Agra, up the group has now spread its operations to New Delhi and Manesar in Haryana in addition to its existing facilities in Agra. The group has its own tannery for the processing of skins, 3 shoes manufacturing units with state of the art machinery, a factory for the extrusion of upvc profiles which is a German joint venture under its umbrella. The group also has a trading division in addition to cater to the needs of the ever changing demands of the fashion industry which is headquartered in New Delhi and is representing several European brands for all their sourcing requirements out of India.</p>

Name of the Company	KALPANA INDUSTRIES
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Mr. Amit Sancheti (Proprietor) E-mail ID : amit@kalpana.in
Products manufactured/ exported	DIP Non Leather Footwear
Annual Production Capacity (Product-wise)	20 lakhs pairs
Main Markets (Name of countries to which exported)	UAE - Kuwait
Details about your interest in Nigerian market	We have already exported a lot of footwear to Nigeria through a merchant exporter a couple of years back.
Brief History (of your company with in 100 words)	The group is primarily engaged in manufacturing raw material for Footwear Industry since 1988. Started manufacturing Footwear since 2010. Currently we are manufacturing for in house brand LIFT and OEM brands like paragon, Aurelia.

Name of the Company	KHADIM INDIA LIMITED
Name & Designation of the person who will represent the company in the Virtual BSM.	<p>Name : Suman Barman Roy (President - Manufacturing & Distribution)</p> <p>E-mail ID : avijit.mukherjee@khadims.com</p>
Products manufactured/ exported	Hawai, Injected PVC, PU Pouring
Annual Production Capacity (Product-wise)	<p>Hawai – 4,00,00,000 Pairs</p> <p>Injected PVC- 60,00,000 Pairs</p> <p>PU Pouring – 32,00,000 Pairs</p>
Main Markets (Name of countries to which exported)	United Arab Emirates, Bangladesh, U.K.& France
Details about your interest in Nigerian market	We are in the lookout for sales of the popular Indian categories of basic utility footwear in volume in Nigerian market in particular and African market in general as we believe that the footwear items manufactured and dealt by us should have tremendous potential in these markets.
Brief History (of your company with in 100 words)	<p>Khadim was established in 1965 with the acquisition of a small shop in Kolkata footwear hub by Late Satya Prasad Roy Burman. Over the years Khadim has emerged as a popular fashion footwear brand & one of the leading organized footwear retailers and Manufacturers in India. Today Khadim, a company listed in Indian stock exchange, has over 850 Plus retail outlets in 24 Indian States. Ever expanding Manufacturing Plants of combined annual capacity of 50 million pairs of HAWAI, PVC AND PU FOOTWEAR - branded basic utility footwear which is sold over vast distribution channel in India. We are in the lookout to reinforce our sales of these popular Indian categories through OVERSEAS EXPORTS in similar markets.</p>

Name of the Company	M AND B FOOTWEAR PVT LTD
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Inder Dev Singh Musafir Designation: Director E-mail ID : : sandeep@mbfootwear.com
Products manufactured/ exported	Leather & Non-Leather Footwear
Annual Production Capacity (Product-wise)	Leather Footwear: 600,000 Pairs Non-Leather Footwear: 600,000 Pairs
Main Markets (Name of countries to which exported)	Middle East Countries
Details about your interest in Nigerian market	We manufacture high quality Leather and Non- Leather Footwear and are keen to Sell our Shoes in the Nigerian Market.
Brief History (of your company with in 100 words)	M&B Footwear Private Limited, is based in the North of India. It was incorporated in the year 1993 by the first-generation entrepreneur, Mr Inder Dev Singh Musafir. The company manufactures and markets its own brand of men's footwear, "iD". The company has its own state of the art manufacturing facility at Noida near New Delhi. The Company continues to strives being India's leading Black & Brown Shoe Company by maintaining its focus on diversifying its product portfolio, innovation in comfort, design and materials. Some examples of innovations that set our products apart from the competition include collections with anti-bacterial protection - NODR , killing 99.9% of odour-causing bacteria with Fragrance, and Introduction of Soles with 56-Air Pocket Technology which absorb shocks to reduce foot pressure, keeping the feet comfortable all day long. By offering novel designs and technologies, we have provided to our consumers the best of designs, technology and value. Our brand iD is one of the leading brands of Men's footwear in India. We are manufacturers of both Leather and Non-Leather shoes, and are open to exporting shoes under our Brand iD , and also under the brand of the Buyer as preferred.

Name of the Company	NAAZ LEATHER FINISHERS
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Mr. Zafar Iqbal E-mail ID : naazexportinc@gmail.com
Products manufactured/ exported	Leather, Sandal, Safety Shoes, Safety Uppers
Annual Production Capacity (Product-wise)	4 lac pairs Upper 2.5 lac Sandal 600000 feet Leather
Main Markets (Name of countries to which exported)	USA, Russia, Far East
Details about your interest in Nigerian market	Shoes, Uppers, Sadals
Brief History (of your company with in 100 words)	Naaz Group of Companies is a corporation committed to cater to the growing need to provide globally with complete assortment of fashionable & quality products to help you keep pace with today's highly fashionable & QUALITY conscious global environment.

Name of the Company	ORIENTAL IMPEX
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Mr. Adhyatma Prakash, CEO E-mail ID : info@orientalimpex.com
Products manufactured/ exported	Bags and poches : Ladies Hand bags, Shoulder bags Evening bags, Shoppers, Tote bags, Men's bags and pouches, Organizers, Rucksacks, Waits bags. Wallets for ladies and men, passport cases Document cases, card cases, Travel wallets, cheque book covers, coin purses , key cases.
Annual Production Capacity (Product-wise)	Ladies bags : 72000, Wallets : 120000, Folio : 3600, Rucksack : 48000
Main Markets (Name of countries to which exported)	USA, UK, Israel, Germany, Australia
Details about your interest in Nigerian market	Nigerian Leather market is a rapidly growing, and we would like to use our 25 years of experience in the Leather industry to export quality trade relation. With our ability to manufacture high quality products efficiently we will be able to meet their specific demand.
Brief History (of your company with in 100 words)	Started in a humble manar in 1994, Oriental Impex has established itself as a manufacturr exporter of leather goods from Kolkata in the last 25 years. Our clients find us dedicated to making the luxury of leather goods sffordable. Our dedication in manufacturing quality products has helped our clients retain us as their manufacturing partner for over 10 years. We successfully exported 48000 ladies bags in a single year buyer in USA.

Name of the Company	PRISHA FOOTPRINTS
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Mr. Vikas Poddar (Partner) E-mail ID : prishafootprints99@gmail.com
Products manufactured/ exported	Non Leather Footwear
Annual Production Capacity (Product-wise)	60,00,000 Pairs
Main Markets (Name of countries to which exported)	Africa and Middle East
Details about your interest in Nigerian market	We want to Export in Nigeria Market and looking for local channel partner for selling our company products.
Brief History (of your company with in 100 words)	We are Manufacturer and Exporter of all types of Footwear Our company have experience of 30 years and is ISO 9001 and 14001 certified. We are star rated Export House Recognised from Government of India. We make products with Rubber, PU, PVC, PHYLON, TPR, EVA SOLES

Name of the Company	SUOLIFICIO LINEA ITALIA INDIA
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Mr. BK Das (GM Marketing) E-mail ID : bkdas@lineaitalia.in
Products manufactured/ exported	Footwear
Annual Production Capacity (Product-wise)	NA
Main Markets (Name of countries to which exported)	NA
Details about your interest in Nigerian market	Looking for business with Nigeria
Brief History (of your company with in 100 words)	<p>Suolificio Linea Italia India is a Shoe Sole making Joint- Venture company launched by Suolificio Nuova Linea, Italy, Squadroni, Italy and Chemcrown Exports, India.</p> <p>By focusing on respective skills, technology and scientific management skills we have become India's largest premium sole manufacturer. Today, Suolificio Linea Italia India, offers the most extensive collection of soles in the country.</p> <p>We also offer the facility to create personalized products matched with the customer's dressing language. By using our abilities to the finest we have worked with world's largest brands including Colehaan, Geox, Clarks and so on.</p>

Name of the Company	SUPERHOUSE LIMITED
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Prashant Pandey (Manager Mkt) E-Mail ID : Prashant@Superhousegroup.Com
Products manufactured/ exported	Leather Footwear And Accessories
Annual Production Capacity (Product-wise)	16 Lacs Pair Of Leather Footwear
Main Markets (Name of countries to which exported)	UK, Germany, France Etc.
Details about your interest in Nigerian market	We look forward for a good business relationship with Nigerian companies.
Brief History (of your company with in 100 words)	Superhouse Group is a multi-unit and multi-product conglomerate with brand leadership in the field of Leather, Leather goods, Footwear manufacturing and exports. The Group is well equipped state-of-the-art machinery and skilled workforce to produce diverse range and quality of Leather, leather goods and textile garments, appreciated globally.

Name of the Company	VARBI FOOTWEAR AND FASHION PVT. LTD.
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Mr. R.D. Singh Email ID : varbifootwear@gmail.com
Products manufactured/ exported	Chappals / Slippers / Horrachis / Sandals (Ladies & Gents)
Annual Production Capacity (Product-wise)	70,000 pairs
Main Markets (Name of countries to which exported)	USA, Australia, Europe
Details about your interest in Nigerian market	Nigeria is one of the growing market for footwear in recent years. We want to tap the growing market of Nigeria
Brief History (of your company with in 100 words)	Varbi Footwear and Fashion is one of the faster growing companies in the Shoe business of India. Within a short span of just over a Three years has grown multifold, in house brands. The company is spearheaded by Footwear specialist, a footwear technologist from Rich Experience in the industries and with specialization in Marketing & Finance.

Name of the Company	WALKAROO INTERNATIONAL PVT. LTD.
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Mr. Abdul Rasheed E-mail ID : vkcnoushad@walkaroorgroup.com / vrasheed@walkaroorgroup.com
Products manufactured/ exported	Non Leather Footwear
Annual Production Capacity (Product-wise)	PU – 13,44,00,000 EVA – 1,30,50,000 PVC – 43,20,000
Main Markets (Name of countries to which exported)	GCC Countries, Singapore, Myanmar, Nepal, Sudan
Details about your interest in Nigerian market	To explore the opportunities and possibilities in exploring Nigerian Market
Brief History (of your company with in 100 words)	Walkaroo group was founded in 2011 by Mr. Noushad with a view of providing quality footwear at an affordable price. Today company holds a global leadership position in PU footwear with 12 units spread across 6 states of India catering needs of India and abroad. With employee strength of over 7000, over last decade the group has grown at a CAGR of over 16% to reach annual revenue of USD 210 million last financial year. Our present products ranges over 600 SKUs in 8 categories catering to wide customer base.

Name of the Company	WELCOME FOOTWEARS
Name & Designation of the person who will represent the company in the Virtual BSM.	Name : Mr. Gaurav Rai Ranchal (Vice President) Email ID : accounts@welcomefootwear.com
Products manufactured/ exported	Non Leather Footwear
Annual Production Capacity (Product-wise)	Non Leather Footwear – 1.40 cr pairs
Main Markets (Name of countries to which exported)	Dubai, South Africa, Saudi Arabia, Somalia, Djibouti, Keya, Mogadishu, Mali, Ethiopia, Oman, Afganistan, Guinea, Chad, Nigeria, Sudan and Iran
Details about your interest in Nigerian market	We are looking for expansion in Nigerian Market
Brief History (of your company with in 100 words)	Welcome Group is one of the India's largest footwear manufacturer. Welcome Group is a stalwart footwear manufacturer dedicated to unmatched standards and the latest designs. At the Welcome Group, we have a diverse team of experts who have astute market knowledge and have an eye on details. The team works hard to strive for innovation, quality and excellence.

