



One Platform. Unlimited Opportunities.

December 16, 2021





3.68 US \$ bn

Total export of Leather and leather products from India FY 21

13%

Share of India in global leather production, by volume



US Germany UK 17% 12%

6%

11%

Major markets for India

Italy

Key customer needs



Access to relevant Information

Regulatory policies & updates | Tariff information | Latest news | Upcoming events



Finding new Buyers & Sellers

Supply chain partners | Transaction history | Partner credibility | Competition benchmarking



Business Set-up assistance

Avail IEC code | Licenses and registrations | GST filing



End-to-end Logistics management

Transparent & competitive quotes | Real-time tracking | Alerts on key milestones

Existing Platforms Limitations

Limited to specific industry

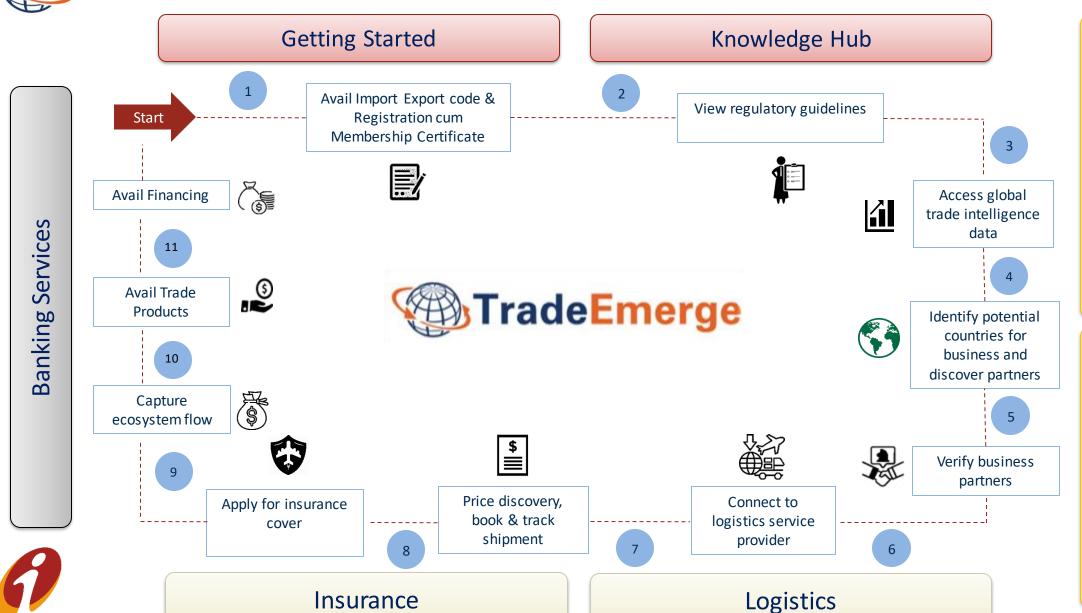
Disjointed customer experience

Minimal connectivity between stakeholders



Sources: CLE, IBEF Organization, Statista

Customer Journey – Trade Emerge





Salient Features of Trade Emerge



Solution available in ICICI Bank website NLI section



Global Trade Database of more than 15 million buyers and sellers



Regulatory Guidelines and Policy Information at one place







Hyper connected platform facilitating importers/ exporters needs



Service fulfilment on partner platform



Analytics Dashboards for Informed Decision Making and Growth



One stop solution for all the trade related needs of Importers/Exporters



Customer Testimonials

"Discovering and Verifying potential business partners in new markets has been made easy by Trade Emerge"

-Apparels Exporter, New Delhi



"Excellent first-of—its-kind initiative by ICICI Bank to encase the trade ecosystem"

-Agriculture Commodities Trader, Kolkata

"Consolidation of news and updates in 'Knowledge Hub', making all important notifications available at one place is very convenient"

-Medical Equipment Manufacturer, Mumbai

"Inquiry of Quotes and real times tracking of shipments eliminates the manual intervention"

-Renewable Energy Products Manufacturer, Secunderabad

"The logistics module can be of significant value, given the current trade business scenario"

-Textile Manufacturer, Coimbatore





Thank You