

LEATHER NEWS INDIA

May 2022

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- India-Italy Business Roundtable, May 6, 2022
- Stakeholders Outreach Programme on INDIA UAE CEPA and INDIA - AUSTRALIA ECTA, Chennai, May 10, 2022

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CREDITS / CONTACTS



COUNCIL FOR LEATHER EXPORTS

(Sponsored by Ministry of Commerce
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CENTRAL REGION

KLC Complex (Kanpur-Lucknow Highway)
Kader Patari, Banthar,
Unnao-209862
Tel: +91 – 0515-2823376
Fax: +91 – 0515-2823377
E-Mail: cleknp@cleindia.com

EASTERN REGION

I B, First Floor, "Duck Back House",
41, Shakespeare Sarani, Kolkata – 700 017.
Tel: +91 – 33 – 22835479 / 80
Fax: +91 – 33 – 22877270
E-Mail: cleer@cleindia.com

NORTHERN REGION

Flat No. 317, DLF Prime Tower
OKhla Phase-I (Near Hotel Crowne Plaza)
New Delhi - 110 020
Ph: +91-11-26814501 /502
Fax : +91-11-26814503
E-mail : cledelhi@cleindia.com

SOUTHERN REGION

I, Sivaganga Road, Nungambakkam,
Chennai – 600 034, India
Phone: + 91-44-48684380 - 84
Fax: +91-44-48684386
E-mail: cle@cleindia.com

WESTERN REGION

STAR HUB, Building I, Unit No. 102, 1st Floor
Near Hotel Hyatt Regency & ITC Maratha
Sahar International Airport Road
Andheri (East), Mumbai – 400099
Tel : +91-22-28392221
Fax : +91-22-67256236
e-mail : cleb@cleindia.com

AGRA EXTENSION OFFICE

Agra Trade Centre,
Village Singna, NH -2
(Near Gokulam Water Park)
Agra - 282007, Uttar Pradesh
Mobile : 8791161159
email : cleagra@cleindia.com

JALANDHAR EXTENSION OFFICE

CFC Building, Leather Complex,
Kapurthala Road
Jalandhar 144 021, Punjab, India
Phone: +91-181-2650967
Fax: +91-181-2650967
E-mail: clejalandhar@cleindia.com

The Council for Leather Exports was set up in July 1984. The Council functions under the Ministry of Commerce & Industry, Government of India. The Council is entrusted with export promotion activities and overall development of the Indian leather industry. The Council's activities also include promoting Foreign Direct Investments and Joint Ventures in the Indian leather industry. The CLE serves as a bridge between Indian leather exporters and buyers all over the world.

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COUNCIL FOR LEATHER EXPORTS

Registered Office & Head Office
I, Sivaganga Road, Nungambakkam,
Chennai – 600 034, India
Phone: + 91-44-48684380 - 84
Fax: +91-44-48684386
E-mail: cle@cleindia.com
Website: www.leatherindia.org

EDITOR

R. Selvam

ASSOCIATE EDITORS

Chennai	E.L. Samson
Kanpur	Pallavi Dubey
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Mumbai	Santosh Pandey

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Published by R. Selvam,
Council for Leather Exports,
CMDA Tower II, 3rd Floor, Gandhi - Irwin Bridge Road,
Egmore, Chennai-600008

on behalf of Council for Leather Exports,
CMDA Tower II, 3rd Floor, Gandhi - Irwin Bridge Road,
Egmore, Chennai - 600008, India and



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- India Leather Days, Offenbach, Germany (May 19-20, 2022)
- CLE's India Leather Show, Madrid, Spain (May 24-25, 2022)

Dear Members

CLE has been taking-up various issues concerning the industry with the Government.

Members are aware that the Import of Goods under Concessional Rates of Duty Scheme was notified in Union Budget 2021-22 wherein only wet blue leather was included. Hence, we have submitted representations requesting to include crust and finished leather and other critical inputs under this scheme and also extend this scheme to finished leather exporters. We also met Chairman, Central Board of Indirect Taxes and requested consideration of these requests. We will follow-up the issue for favourable consideration.

As far as Remission of Duties and Taxes on Exported Products (RODTEP) Scheme is concerned, we have made representation requesting enhancement of RODTEP rates and also to notify uniform RODTEP rates for all types of footwear, considering the differential rates of 1/1.3% notified now and the product classification issues faced at the Customs. We had also requested the RODTEP Committee to provide due weightage on the un-refunded duty incidence in finished leather while fixing RODTEP rates for value added products. We hope that the RODTEP Committee will favourably consider these requests.

As the 10% import duty levied on wet blue, crust and finished leathers in Union Budget 2021-22 has not been compensated through duty drawback, we have taken-up the request of increasing drawback rates accordingly and are pursuing the request.

CLE has submitted a detailed proposal to the Government requesting the Production Linked Incentive Scheme (PLI). PLI Scheme will play a vital role in achieving the envisaged growth levels from the industry

With best wishes

Sanjay Leekha

Chairman
COUNCIL FOR LEATHER EXPORTS



Dear Members

As you are aware, India and the United Arab Emirates (UAE) have signed the Comprehensive Economic Partnership Agreement (CEPA) for enhancing trade in Goods and Services between the two countries on 18th February 2022. The Agreement has entered into force on May 1, 2022. Further, India and Australia have also signed the Economic Cooperation and Trade Agreement (IndAus ECTA) on 2nd April 2022 to promote bilateral trade between the two countries.

As directed by the Department of Commerce, the Council for Leather Exports organised stakeholder's outreach event on the trade agreements on May 10, 2022 in Chennai and on June 6, 2022 in Agra, wherein exporters and stakeholders of various Export Promotion Councils and Commodity Boards took part, besides members of Council for Leather Exports. CLE has also circulated the FAQ booklet on FTAs and the Presentation made in the Outreach meeting to members.

Chairman, CLE took part in the interaction and B2B meetings held by Honble Union Commerce and Industry Minister Shri Piyush Goyal ji in UAE during March 2022 while Vice – Chairman, CLE took part in the business meetings held in Australia as part of delegation of Honble Union Commerce and Industry Minister Shri Piyush Goyal ji to Australia during April 2022.

Under both the agreements, leather, leather products and footwear have been provided 0% duty in UAE and Australia. This has opened-up a window of opportunities for the leather and footwear industry, to substantially increase our market share in UAE and Australia. CLE will also frame-up appropriate marketing strategies to further enhance our trade ties with these countries

With kind regards

R. Selvam IAS

Executive Director

COUNCIL FOR LEATHER EXPORTS



India-Italy Business Roundtable May 6, 2022



Mr Luigi Di Maio, Hon'ble Minister Foreign Affairs, Govt of Italy and Shri Piyush Goyal, Hon'ble Minister of Commerce and Industry, Consumer Affairs, Food and Public Distribution and Textiles, Govt of India

Shri Piyush Goyal, Hon'ble Minister of Commerce and Industry, Consumer Affairs, Food and Public Distribution and Textiles, co-chaired India-Italy Business Roundtable with Mr. Luigi Di Maio, Hon'ble Minister of Foreign Affairs & International Cooperation, Republic of Italy, on 6th May 2022 at Taj Palace New Delhi.

Speaking at the event Shri Piyush Goyal said that India looks forward to significant transformational and exponential growth in its trade with Italy. Co-chairing the India-Italy Business Roundtable with Mr. Luigi Di Maio, Minister of Foreign Affairs & International Cooperation, Republic of Italy, Shri Goyal said there are

several opportunities in sectors ranging from tourism, services, merchandise, goods to digital world, education and design.

"Today's engagement is only the first in a series that we are planning between India and Italy. A world of 1.35 billion Indians awaits, aspires for a better future. India offers the largest business opportunity anywhere in the world as we progress from a \$3 Trillion economy today to a \$10 Trillion economy in ten years to a \$30 Trillion economy in 20 odd years and to a \$50 Trillion economy, which I believe we all are committed to, particularly when we see that we still are at very, very initial stages of development in the country, - the large size of the market, the deep aspirations of the people of India and the talent and the world of opportunity that India provides, I hope, will businesses on both sides to strengthen their partnerships," said Shri Goyal, in his opening remarks at the meeting.

Speaking on the occasion, Mr. Luigi Di Maio said Italy and India are experiencing a dynamic economic cooperation. The Italian Government is eager to reinforce cooperation between the two countries at the industry level as well as between entrepreneurs, he said. "Today's meeting is an important

step forward in shaping our strategic partnership,” said Mr. Luigi Di Maio, adding, “Many Italian companies, in their long term strategy, consider India as a key country whose market will drive growth on a global scale.” Mr. Luigi Di Maio said bilateral trade between India and Italy reached a record Euro 10 Billion in 2020-21.

“Over 600 Italian companies, mainly concentrated around Delhi and Mumbai, employ about 50,000 local staff with a global turnover of Euro 5 Billion,” he said.

Earlier, Shri Goyal had a very constructive discussion with Mr. Luigi Di Maio during their one-to-one meeting on multiple issues of bilateral interests such as enhancing trade and investment opportunities, India-EU FTA negotiations, cooperation in the framework of the WTO, Tech Summit on energy transition, resumption of direct commercial flights and promotion of SMEs’ partnerships etc.

Due to the active relationship between India and Italy and the regular resolution of issues, Shri Goyal suggested evolving and expanding the fast track mechanism established between India and Italy to focus on enhancing economic cooperation and harnessing bilateral trade and investment potential to establish complementarities across focus sectors.

Both Ministries reiterated the need and potential for closer industrial collaborations and further expand partnerships and establish trade and investment linkages across priority areas such as railways, defence and aviation, automobiles & electric



Govt and Industry Representatives Interaction with Italy and Indian Envoys



Shri Sanjay Leekha, Chairman CLE presenting Leather and Footwear Perspective in partnering with Italy for growth

mobility, food processing, leather, textiles and fashion, infrastructure financing, fintech, green energy, telecom, energy transition, and space and technology cooperation.



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Shri PR Aqeel Ahmed, Past Chairman CLE speaking during Industry discussion at the meeting



Shri Sanjay Leekha, Chairman CLE and Shri PR Aqeel Ahmed, Past Chairman, CLE with Mr Luigi Di Maio, Foreign Minister, Govt of Italy



Shri Sanjay Leekha, Chairman CLE and Shri PR Aqeel Ahmed, Past Chairman, CLE with Shri Piyush Goyal, Hon'ble Union Commerce & Industry Minister, Govt of India and Mr Luigi Di Maio, Foreign Minister, Govt of Italy

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निर्यात के लिए दोहरा बीमा



निर्यातकों के लिए ऋण जोखिम बीमा
एवं

बैंकों के लिए ऋण जोखिम बीमा

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मुंबई-400 021, भारत. टेली: 6659 0500 / 6659 0510,
टोल फ्री: 1800-22-4500.
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वि.क्र.: NMD/2198/214

STAKEHOLDERS OUTREACH PROGRAMME ON INDIA UAE CEPA & INDIA - AUSTRALIA ECTA Chennai, May 10, 2022



Smt. Nirmala Sitharaman, Hon'ble Union Minister of Finance lighting the lamp
at the Stakeholders Outreach Programme in Chennai

Introduction

India and the United Arab Emirates (UAE) have signed the Comprehensive Economic Partnership Agreement (CEPA) for enhancing trade in Goods and Services between the two countries on 18th February 2022. The Agreement has entered into force on May 1, 2022. Further, India and Australia have also signed the Economic Cooperation and Trade Agreement (IndAus ECTA) on 2nd April 2022 to promote bilateral trade between the two countries.

While the India – UAE CEPA is expected to boost the bilateral merchandise trade from USD 60 billion to USD 100 billion in 5 years, it

is anticipated that the Ind – Aus ECTA will enhance the bilateral trade from USD 27.5 billion to about USD 45 to 50 billion in the next 5 years. The above trade Agreements of India with UAE and Australia are expected to create 20 lakh jobs in the next five years in India and raise the living standards and enhance the overall welfare of the people of India.

In order to take advantage of these trade agreements, it is important that adequate awareness among the exporters is created. In this background, the Department of Commerce, Government of India decided to organize state outreach programmes in 8 cities across the country. Accordingly, the Department of Commerce, advised the Council for Leather Exports to co-ordinate organization of the Outreach Programme in Chennai on May 10, 2022. Accordingly, CLE organized the event on May 10, 2022 in association with the Government of Tamil Nadu.

The event

The stakeholders' outreach programme on India – UAE Comprehensive Economic Partnership Agreement (CEPA) and India and Australia Economic Cooperation and Trade Agreement (IndAus ECTA) was held at Hotel ITC Grand Chola in Chennai on May 10, 2022.

The event was presided over by Smt. Nirmala Sitharaman, Hon'ble Union Minister of Finance and Corporate Affairs who kindly consented to be the Chief Guest of the event. Smt. Anupriya Patel, Hon'ble Minister of State for Commerce & Industry, Govt. of India and Dr. L. Murugan, Hon'ble Minister of State for Fisheries, Animal Husbandry and Dairying and Information and Broadcasting, Govt. of India participated as Guests of Honour.

Thiru T.M. Anbarasan, Hon'ble Minister for Micro, Small and Medium Enterprises, Rural Industries including Cottage Industries, Small Industries & Tamil Nadu Urban Habitat Development Board. Attended the event as Distinguished Guest on behalf of Government of Tamil Nadu.

Shri Santosh Sarangi, Director General of Foreign Trade ; Dr. M.K. Shanmugasundaram, Zonal Development Commissioner, Madras Export Processing Zone ; Dr. M. Balaji, Joint Secretary, Department of Commerce ; Thiru Arun Roy, Secretary, Department of MSME, Government of Tamil Nadu ; Tmt. Pooja Kulkarni, Managing Director, Guidance Tamil Nadu ; Smt. Rajalakshmi Devaraj Zonal Addl. DGFT, Chennai ; Senior Officers of Government of India and Government of Tamil Nadu, Industry representatives and about 470 stakeholders of the industry attended the event.

The event had two sessions. The first session had a Panel Discussion on "Optimizing Merchandise & Services Exports from India under India – UAE CEPA and India Australia ECTA to destination markets beyond" from 11 am to 1.00 pm. The second session, which started at 2 pm, had the Presentation of Summary of Trade Agreements, Screening of films on trade agreements and Speeches of Dignitaries.



Dr. M. Balaji, Joint Secretary, Department of Commerce

OPENING SESSION AND PANEL DISCUSSION

Dr. M. Balaji, Joint Secretary, Department of Commerce, Govt of India delivered the opening remarks and made a presentation, highlighting the following.

- The economic benefits of the India – UAE CEPA and INdAus ECTA are large.
- The key drivers to the economy are Private Investment based on Singapore, South Korea models ; Consumption based on Spain model ; Credit expansion – based on Argentina, Turkey, Russia models and Export model, which is the key driver to stimulate growth
- The Private Investment model has marginal productivity growth levels while the credit expansion model is tricky as it culminated in the 2008 global financial crisis. The export growth is a well tried out model which has led to the growth of East Asian economies. Trade Agreements are the Instruments to promote Export led growth. These include PTAs, RTAs, FTAs, ECTAs and CEPAs (which are more comprehensive Services, investment, IPR, GPs, Disputes, MRA etc) . FTAs play a catalytic role in reducing trade Tariff and Non- tariff barriers and Leverage the complementarities between economies.
- Currently, 13 trade agreements are in force.
- The trade agreements with UAE and Australia fulfil the five major economic parameters as detailed below.
 - ☐ Demand propensity of the Importing Country and Supply ability of the Exporting Country . Both UAE and Australia are trade surplus economies whereas India is a labour oriented economy. Hence, there is complementarity between India and UAE & Australia
 - ☐ Distance : Trade goes inverse with distance. However, the service sector can negate the distance.
 - ☐ Exchange rate ratio – Annual average exchange rate per unit of the Importing country's exchange rate . If the ratio goes-up, it is positive

- FDIs (Market seeking / Production Investment for export)
- Higher regulatory quality of the Importing nations – Positively impact the Global competitiveness . Our country will gain by the high regulatory practices
- Geo Political factors beneficial to India – Both India and Australia are part of IORA. UAE is part of GCC. India and Australia are part of QUAD while USA and Japan have FTAs with Australia.
- Australia is a raw material rich country and a trade surplus economy. Japan and USA are currently harnessing these benefits. ECTA with Australia will hence be beneficial for India.
- UAE is an oil rich and trading economy (58.2 % services). UAE is poised to grow as Manufacturing hub and Financial Center of the West. UAE is a Gateway to Europe and Africa . Hence, India can immensely benefit by the trade agreement. UAE's Major offers to India – Zero Duty Market access to all labour intensive sectors, Pharma , 11 broad services sectors and 111 sub sectors. 97% of the tariff lines in UAE will be duty free. India / UAE CEPA Goal is to enhance Bilateral trade in goods in 5 years to USD 100 Billion and Services to USD 15 Billion and create 2 million jobs in next 5 years
- Australia has offered Zero Duty access to all products of India's interest (99% of the tariff lines which will become 100% in steps) and ease in Pharma regulatory processes (Australia Pharma market size is USD 12 Billion), Increased mobility access for STEM, ICT professionals and 135 subsectors .The India / Aus ECTA

Goal is to enhance bilateral trade to USD 50 Billion and create 2 million jobs in next 5 years

- Australia has offered Post study work visa up to 4 years (more than 100000 Indian students will get the benefit) , Generous temporary entry and temporary stay commitments up to 4 years , 1800 qualified Indian Chefs and yoga instructors per year and Work and holiday visa arrangement for young professionals
- We have sufficient safeguard mechanisms in the trade agreements. These include Rules of origin (Minimum of 35-40 % value addition on FoB) , Permanent Safeguard mechanism (UAE) and 14 years (AUS) to prevent surge in Imports ,Trade Remedies, Dispute Settlement through consultations and Negotiations , Exclusion list for sensitive goods, Melt and Pour criteria for steel products , Review provisions and Double Taxation Avoidance Agreement with Australia
- The trade agreements with UAE and Australia will propel the envisaged USD 5 trillion economy by 2024.
- The trade agreements with UAE and Australia will benefit Tamil Nadu as Tamil Nadu is the 3rd largest exporter. Tamil Nadu has already released its export policy 2021 to attain USD 100 Billion by 2030 (Four fold increase from the current level). Tamil Nadu has already identified 10 export hubs, Production efficiency seeking FDIs, Investment climate enhancing measures, Green channels for export facilitation, Credit expansion, Policy to harness Mode 1, 2 & 3 offers by UAE/AUS (Services specific policies), Special focus on environment and labour using the savings/income accrued out of Zero Duty access, Institution building for Knowledge dissemination and R & D activities

PANEL DISCUSSION

Dr. M.K. Shanmugasundaram, Zonal Development Commissioner, MEPZ chaired the Panel Discussion on Optimizing Merchandise & Services Exports from India under India – UAE CEPA and India Australia ECTA to destination markets and beyond. Tmt. Pooja Kulkarni, MD, Guidance Tamil Nadu co-chaired the Panel Discussion. The following Panelists attended the session.



A view of participants



Panel Discussions

- Shri Israr Ahmed, Regional Chairman (South), Council for Leather Exports representing Leather Sector
- Shri Ajay Agarwal, CEO, R.K. Industries representing Textiles Sector
- Dr. Phillip Ashok, Director & CEO, Cephas Life Sciences Pvt. Ltd., representing Pharmaceuticals sector
- Shri R. Senthil Kumar, Regional Head, NASSCOM representing IT & ITES sector
- Shri M. Ponnuswami, Founder & Chairman, Pon Pure Chemicals Group representing Chemicals
- Shri K.V.V. Mohanan, Chief Executive, KV Marine Exports., , Marine Products
- Shri Shankaran representing the Agricultural sector.

In his opening remarks, Dr. Shanmugasundaram stated that between the 3rd week of February and 1st Week of April 2022, we witnessed three major events. First is the signing of India – UAE CEPA on February 18, 2022; second is the achievement of USD 400 billion merchandise export target on March 31, 2022 and this is the signing of IndAus ECTA on April 2, 2022.

Dr. Shanmugasundaram posed the first question to the Panelist Shri Israr Ahmed. The question is : UAE is the 3rd largest trading partner of India (current trade is USD 60 billion) and the 2nd largest export destination for India. whether the trade target of USD 100 billion in next 5 years is achievable?

Shri Israr Ahmed stated that we need to understand UAE market. UAE further exports to Africa , Central Asia & Iran and hence is the key market for our exports. As far as footwear is concerned, we have about 4% to 5% market share in UAE. UAE's import of leather & leather products is presently estimated at US\$ 1461 mn and India's export is US\$80 mn, accounting for a share of 5% in UAE's import. The target of USD 100 billion in next five years is achievable. With regard to the agreements, we need to appreciate the Department of Commerce for incorporating the necessary safeguards mechanism.

Dr. Shanmugasundaram posed the next question to the Panelist Shri Ajay Agarwal. India- UAE trade in Apparel is USD 1.5 billion per annum. The total import of apparels of UAE is USD 3.5 billion. How the CEPA will increase the export of textiles to UAE?

Shri Ajay Agarwal stated that the Indian Diaspora in UAE itself is a



Dr. M.K. Shanmugasundaram, Zonal Development Commissioner, MEPZ



Shri Israr Ahmed, Regional Chairman (South), Council for Leather Exports

huge consumer. Besides, UAE is the gateway to the African and other Middle East countries. The market share of Apparels in the UAE market is increasing. UAE is now the No. 2 export destination for apparels. Hence, there is good scope to further enhance our Apparel exports to UAE.



Shri Ajay Agarwal,
CEO, R.K. Industries

Dr. Shanmugasundaram posed the next question to the Panelist Dr. Phillip Ashok. The Pharma imports of UAE is USD 3.5 billion, out of which import of generic drugs is USD 750 million. Do we have scope in exporting generic drugs to UAE ?



Shri Ajay Agarwal,
CEO, R.K. Industries

Dr. Phillip Ashok stated that before the trade agreements, UAE and Australia were not seen as attractive markets by the Indian Pharma sector, but these agreements will provide the necessary incentives to the sector. Particularly, the regulatory barriers were an obstacle for Pharma sector, but these have been removed by the trade agreements. Hence, the trade agreements will help in enhancing exports, but we need to have marketing tie-ups as done in EU and USA.

Dr. Shanmugasundaram posed the next question to the Panelist Shri Mohanan on the scope for export of Marine products. 56% of the export of marine products to UAE is white shrimp. How do you see exports of sea foods increasing leaps and bounds ?

Shri Mohanan stated that India's total export of Marine products is Rs.50,000 crore, out of which exports from Tami Nady was Rs.9000 crore. Shri Mohanan stated that there is good scope to enhance the exports of marine products to UAE.

Dr. Shanmugasundaram posed the next question to the Panelist Shri Ponnuswami. Export of Organic Chemicals to UAE is USD 330 million. How do you see the prospects ?

Shri Ponnuswami stated that we need to further develop chemicals/ petrochemicals industry in the country.

Dr. Shanmugasundaram posed the next question to the Panelist Shri Shankaran. In the 1960s, India looked for import of Agricultural products. We then reached self sufficiency in food grain production and now we are exporting food grains. Our export of agricultural products to UAE is about USD 26 billion. What are the prospects to further increase the exports ?

Shri Shankaran stated that most of the processed food is imported by UAE and hence there is great scope. From raw to processed food, there is 300% value addition. The trade agreement will enable us to compete with the South East Asian countries. There is good scope



Shri K.V.V. Mohanan, Chief
Executive, KV Marine Exports



Shri M. Ponnuswami, Founder &
Chairman, Pon Pure Chemicals
Group

for export of millets, herbs etc... In the next 10 years, we will be able to achieve 30% CAGR in exports.

Dr. Shanmugasundaram posed the next question to the Panelist Shri Senthil Kumar on the prospects of services exports.

Shri Senthil Kumar stated that UAE is looking to implement cutting edge technologies. The Dubai World Expo was held recently. The cancellation of double taxation will be good for the IT sector.



Shri Shankaran

Thereafter, Tmt. Pooja Kulkarni posed the questions to the panelists. Tmt. Pooja Kulkarni stated that Tamil Nadu is the 2nd largest economy and the 3rd largest exporter. The state aims to achieve 1 trillion economy by 2030 and exports by USD 100 billion by 2030. There is tremendous potential to grow. The sectors which have traditional strength can grow further and there is potential for other sectors too.

Tmt. Pooja Kulkarni stated that the pace and preferences of the market are changing and hence requested Shri Israr Ahmed as to what is to be done for increasing our exports.

Shri Israr Ahmed stated that changes in trends have happened in footwear market to. Athleisure Shoes is now in great demand today. India

specializes in leather footwear, due to our advantage of having a huge raw material base. Athleisure/ Sports Shoe manufacture is based in China, but the manufacturing has moved to Vietnam, Indonesia and Philippines. Customers have realized the diverse sourcing options due to COVID. India is now seen as a big destination for sourcing footwear. An MOU for establishing a footwear unit in Tamil Nadu by one of the largest footwear producers has been signed recently with the Government of Tamil Nadu. The extension of Production Linked Incentive Scheme to the leather and footwear sector will help to build the manufacturing base in India.



Tmt. Pooja Kulkarni, Managing Director, Guidance Tamil Nadu

We are glad that the Department of Commerce is working on more Free Trade Agreements, which will enable opening-up of markets. The brands are demanding FTAs. Tamil Nadu has the capability to significantly enhance its exports as it has the natural eco-system, material, labour and ports.

Tmt. Pooja Kulkarni asked Dr. Phillip Ashok about the potential for Joint Ventures/ tie-ups in the Pharma sector in Australia and UAE markets.

Dr. Phillip Ashok stated that pricing is good in Australia. The regulatory approvals requirement will now given in 90 days. There are good opportunities for biologicals and bio-similars.

Tmt. Pooja Kulkarni asked about the changing market profile for Textile Apparels too. The growth potential is now more in the technical textiles sector and there is huge potential for high value added apparels.

Shri Ajay Agarwal replied that FTAs increase our visibility in the markets as brands have a book at FTA countries for sourcing. In technical textiles sector, the Production Linked Incentive Scheme may bring out the growth. It may be recalled that the textile industry responded well to the huge requirement of PPE kits during the COVID. Our key concern in the raw material security. The industry requires clusters with the infrastructure being set-up by the Government. As far as Australia is concerned, we have only 5% market share in the textiles/ apparel sector and hence we have huge scope..

Tmt. Pooja Kulkarni enquired about the backward integration for filaments which is a raw material for technical textiles, Shri Ponnuswami stated that we should work with institutions to develop such diversified products.

Tmt. Pooja Kulkarni mentioned about the huge contribution of IT/ITES sector in Tamil Nadu's economy and asked whether the companies from Tamil Nadu can expand in Australia.

Shri Senthil Kumar stated that talent pool availability is high in the country and hence there is good scope for expansion.

Shri Shankaran stated that UAE has a concern for food security and hence there is good opportunity for Tamil Nadu. We need to diversify into processed foods as food prices are competitive in the UAE market. Australia too is looking for alternate foods like millets.

Tmt. Pooja Kulkarni enquired about the push required from the Tamil Nadu state for shrimp and prawn exports to Australia. Shri Mohanan replied that bio-security acts as a trade barrier to Australia and hence we need to develop disease free zones to penetrate the Australian market.

SECOND SESSION

Smt. Nirmala Sitharaman, Hon'ble Union Minister of Finance and Corporate Affairs; Smt. Anupriya Patel, Hon'ble Minister of State for Commerce & Industry, Govt. of India and Dr. L. Murugan, Hon'ble Minister of State for Fisheries, Animal Husbandry and Dairying and Information and Broadcasting, Govt. of India graced this session and addressed the participants.

Dr. Sarah Kirlaw, Consul General of Australia, Chennai also graced the occasion.

Dr. M. Balaji, Joint Secretary, Department of Commerce, Govt. of India delivered the Welcome Address. Dr. Balaji stated that the new age trade agreements with UAE and Australia will spin economy faster and will create 20 lakh jobs in the next five years. There will be greater mobility of persons and remittances. This outreach programme will help in creating awareness among the stakeholders.

Thereafter, two films on the trade agreements were screened.



Dr. M. Balaji, Joint Secretary, Department of Commerce



Screening of films

Presentation by DGFT

Thereafter, Shri Santosh Kumar Sarangi, Director General of Foreign Trade to made a Presentation of Summary of the Trade Agreements and of the Deliberations from the Panel Discussions. Shri Santosh Kumar Sarangi highlighted the following in the presentation.

India – UAE

- For India, UAE is 3rd largest trading partner – Bilateral trade in goods of US\$ 59 billion in FY2019-20 and 2nd largest export destination - Exports of US\$ 29 billion for FY2019-20.
- During 2019-20, India exported US\$ 2,932.34 million to UAE and imported US\$ 6,086.40 million services from UAE. UAE is the 9th and 4th largest export and import market for India respectively in trade in Services
- For UAE, India is 2nd largest trading partner for the year 2019 & 1st largest export destination for the year 2019.
- UAE is the 9th largest investor in India with an FDI of US \$ 11.38 billion for the period April 2000-June 2021.
- UAE, a strategic partner of India, also pledged to invest around US\$ 75 billion in India in various sectors.
- Indian nationals (about 35 lakhs) comprise over 1/3rd of the UAE population of 95 lakhs. They remit over US\$ 20 billion annually to India

India – Australia

- Both nations are part of the Commonwealth.
- Similar legal systems, parliamentary democracies.
- Australia is an important strategic partner of India.
- Bilateral Trade in Goods stood at US\$ 22 billion in 2021
- India's exports to Australia – US\$ 6.9 billion
- India's imports from Australia – US\$ 15.1 billion
- Australia is the 17th largest trading partner of India and India is Australia's 9th largest trading partner.
- At almost 700,000, Australia's Indian diaspora, makes a significant contribution to Australia's society and economy.
- Indian diaspora are the second highest taxpaying diaspora, behind the British.
- India's imports from Australia are primarily (96%) of Raw materials & Intermediate Goods, highly concentrated, primarily in Coal (74% of Australia's exports to India) out of which 71.4% is coking coal
- India's exports to Australia: are broad-based and dominated by finished products (consumer goods) India spends \$ 4 bn approx. each year on education of students in Australia

Benefits of trade in goods

- Likely to benefit about US\$ 32.9 billion worth of Indian products subjected to import duty by UAE and Australia.
- Immediate market access at zero duty accounting for 90% of India's exports in value terms to UAE and 98.3% of tariff lines accounting for



Shri Santosh Kumar Sarangi, Director General of Foreign Trade

96.4% of India's exports in value terms to Australia

- Overall, duty elimination on Over 97% of its tariff lines accounting for 99% of Indian exports to UAE in value terms.. 100% of its tariff lines exported to Australia
- Immediate Duty free access covers all labour-intensive sectors such as Gems and Jewellery; Textiles and Apparel; Agricultural and Fish products, Leather, Footwear, and Sport goods; Pharmaceuticals and Medical devices, Engineering products.
- Main products in Exclusion category: Agricultural products, especially Dairy, Tea, Coffee, Rubber, and Tobacco products; Most Jewellery and Medical devices, Most Automobiles; Plastics; Footwear, Sports goods ; TVs & picture tubes;
- India offered tariff concessions on lines of interest to partner countries mostly with TRQs . UAE – dates, Petroleum products (crude, LPG, Naptha etc.), Petrochemicals (PE/PPE/PVC), Metals (Aluminium, Copper, Iron & Steel etc.), minerals. Australia – Some Agri products, metals, minerals, wine, coking and thermal coal

Benefits of trade in services

India UAE CEPA

- Market access commitments by the UAE in 111 out of total 160 sub-sectors.
- Substantial gains in India's key areas of interest such as Computer Related Services, Audio visual services, Education services, Health Services, Tourism & Travel related services, professional services (Nursing, engineering, accountancy etc.), and Other Business Services.
- Market access offered for Business Visitors, Intra Corporate Transferees, and Contractual Services Suppliers from India.

IndAus ECTA

- Australia has committed its schedule in negative list and has made wide ranging commitments in around 135 sub sectors with MFN in around 120 sub-sectors

- Annual Quota of 1800 for Yoga teachers and Indian Chefs.
- Post study work visa (18 months – 4 years) for Indian students. Will benefit more than 100,000 Indian students.
- Work and Holiday Visa arrangement for young professionals.
- Commitment to pursue Mutual Recognition Agreements (MRA's) in professional services in 12 Months.

Key features in the agreements

- Stringent rules of origin criteria that reflect the requirement for substantial processing : Up to 40% for most of the products and Wholly obtained criteria for agricultural products – India-UAE CEPA. Value Addition of 35% + Change in Tariff Sub Heading (CTSH) – India-Aus ECTA
- Condition of “melt and pour” as Product Specific Rule for Steel products for first time in Indian FTAs. Bilateral Safeguard Mechanism in case of surge in imports. Permanent in India-UAE CEPA; Available for 14 years in India-Australia ECTA
- India-UAE ECTA: Special clause on Compulsory time bound Review: to enable either country to request Review parts of Agreement after 15 years
- Mutual Recognition Annex on Pharmaceuticals is there to facilitate automatic registration and marketing authorisation of Indian generic medicines. Within 90 days in case of India-UAE CEPA

Shri Santosh Kumar Sarangi, DGFT stated that the morning panel discussions showcased optimism and a sense of opportunities from the exporters. The session expressed the sentiments that exporters are willing to take risks and face the competition.

CROSS SECTORAL INDUSTRY PRESENTATIONS

Thereafter, cross sectoral industry presentations were made by the following four industry leaders

- Shri Sanjay Leekha, Chairman, Council for Leather Exports presented his views on the potential for leather sector.
- Dr. A. Shaktivel, President, FIEO presented his views on the potential for Textiles sector.
- Mr. Josh Foulger, Managing Director, Bharat FIH Ltd., presented his views on the potential for Electronics sector.
- Mr. Unnikrishnan AR, Managing Director, St. Gobain presented his views on the Engineering sector.

Shri Sanjay Leekha, Chairman, CLE

Shri Sanjay Leekha, Chairman, CLE highlighted the following in his speech.

- The Indian leather, leather products and footwear industry has an export turnover of USD 5 billion and a domestic sales turnover of USD 12 billion. Through its quality consistency, the sector has become a leading supplier to major global brands.
- The sector is spread across various states in the country including Tamil Nadu, Uttar Pradesh, West Bengal, Delhi, Maharashtra, Haryana, Punjab, Kerala, Karnataka etc., and provides employment to about 4.42 million people
- The sector aims to achieve an export value of USD 10 billion and domestic sales turnover of USD 20 billion by 2025-26, by ensuring optimum utilization of emerging business opportunities.
- We in the leather industry would like to express our sincere thanks and gratitude to our Honble Finance Minister Smt. Nirmala Sitharaman for announcing the Duty Free Scheme for import of critical inputs in the Union Budget 2022-23 and for the Indian Leather Development Programme for 2021-26 with an outlay of Rs. 1700 crore. These major schemes will help in achieving our envisaged growth levels in the coming years.



Shri Sanjay Leekha, Chairman, CLE

- We also thank the Government of Tamil Nadu for their support to the leather sector.

- The leather sector has been traditionally exporting to Europe but has been able to make significant inroads into major markets like USA, Middle-East, Australia etc., in the recent years.

- Both the India & UAE Comprehensive Economic Partnership Agreement (CEPA) and the India – Australia Economic Cooperation and Trade Agreement have provided zero duty in UAE and Australia for leather, leather products and footwear exported from India. Hence, this duty exemption will provide the required stimulus to significantly enhance our exports to these countries. Also, since there is a huge domestic market in India, we hope that the trade agreements will also facilitate investments in the leather sector.

- UAE is the largest market for Indian leather industry in the Middle East region. UAE is also the gateway for the African market. India has an offensive interest in UAE in respect of leather, leather products and footwear, as its exports of these items during 2020-21 was USD 80.04 million, but import was only USD 7.68 million. Currently, our market share in UAE is 6.43%. Considering the good export prospects and duty free facility, the exports to UAE are expected to show at least 15% CAGR in the next five years and reach a value of USD 201 million by 2026-27 from present USD 80 million.

- India's exports of leather, leather products and footwear to Australia was USD 74.95 million during 2020-21. We have a market share of only 3.79% in Australia and hence there is scope to enhance our share. Aided by the duty free facility

provided by India – Australia ECTA, export of leather, leather products and footwear from India to Australia are expected to increase from an estimated USD 94 million in 2021-22 to USD 164.5 million in 2025-26.

- All overseas investors are eagerly looking to invest in the leather sector. Hence, we humbly request the Hon'ble Finance Minister for kind consideration of extending Production Linked Incentive Scheme (PLI) to the leather, leather products and footwear sector. The PLI will help in attracting investment of Rs.5200 to Rs.6900 crore to bring in economies of scale in the leather, leather products and footwear industry and provide opportunity to both domestic firms and exporters to invest in the sector. This will help in generating additional employment of 6.5 lakhs in the sector across the country.

- The leather industry looks forward to optimum utilization of the duty exemption provided by trade agreements and significantly enhance our market share in UAE and Australia in the coming years.

Dr.A. Shaktivel , President, FIEO

- The trade agreements have opened-up a great opportunity for the textiles and apparel sector. I was present in the business delegation led by Shri Piyush Goyal, Honble Union Minister for Commerce and industry to UAE and Australia and I would see a positive response from the stakeholders in both the countries. Besides, there is great interest in UAE to invest in India. There is a huge Indian diaspora and there is huge opportunity for the Gem & Jewellery Sector as the sector can import gold and export jewellery. The apparel exports to UAE will also significantly grow.

- In Australia, the Honble CIM's delegation has business meetings in Melbourne, Sydney and Perth. The Australian buyers are looking for alternate sourcing options and the response is very good. Big stores are willing to source from India. Some delegates also got spot business orders.

- The Tamil Nadu Government has announced a list of schemes for the MSME sector which will benefit the exporters.

- With the signing of more FTAs, the textile industry will benefit.



Dr.A. Shaktivel , President, FIEO

Mr. Josh Foulger, Managing Director, Bharat FIH Ltd

- The phenomenal growth of the mobile phone industry in India from 40 million to 300 million is due to the Make in India policy of the Government.
- The Production Linked Incentive Scheme will bring the growth of the electronics sector in the country. Atmanirbhar Bharat means designed in India, machines made in India and Make in India.
- The trade agreements with UAE and Australia are forward looking and awesomely placed for growth.

Mr. Unnikrishnan AR, Managing Director, St. Gobain

- UAE and Australia are No. 1 and No. 2 destination markets for us. When the whole world is looking for alternate sourcing destinations, real business opportunities are coming to India.
- The UAE and Australia trade agreements can enhance export of Engineering products as most of these items were dutiable prior to trade agreements. There is huge scope for Engineering Services also. However, we need the required capital goods, lower energy cost and improved port and other associated infrastructure.

Dr. Sarah Kirlew, Consul General of Australia, Chennai

Dr. Sarah Kirlew stated that there truly has never been a better time for India – Australia relations. IndAus ECTA is a crowning achievement. The agreement will ensure cheaper imports of Australian inputs for the Indian industry. It will enhance competitiveness of the Indian industries. The Double Taxation avoidance agreement will benefit the



Mr. Josh Foulger, Managing Director, Bharat FIH Ltd



Mr. Unnikrishnan AR, Managing Director, St. Gobain



Dr. Sarah Kirlew, Consul General of Australia, Chennai

IT sector in India. The doubling of trade has been envisaged in the trade agreements.

Thiru T.M. Anbarasan, Hon'ble Minister for MSME, Government of Tamil Nadu

- The India – UAE agreement provides duty free access to UAE on most of the products and this provides an opportunity to compete with countries

like Pakistan and Bangladesh. There is good scope for export of traditional products and GI products .

- The Government of Tamil Nadu has taken a number of steps to boost exports. The Hon'ble Chief Minister of Tamil Nadu has announced the development of 10 export hubs . The Government of Tamil Nadu has recently released the MSME handbook. SIDCO is developing a Mega Cluster for select sectors. Common Facility Centres are being created. MOUs have been signed to establish MSME units in the State.

Dr. L. Murugan, Hon'ble Minister of State for Fisheries, Animal Husbandry & Dairying, Information & Broadcasting, Government of India

- The Hon'ble Prime Minister announced ₹ 20,000 crore to the welfare of fishermen under Pradhan Mantri Matsya Sampada Yojana
- Under Fisheries and Aquaculture Infrastructure Development Fund Rs. 7500 crore has been allocated, for creation of fisheries infrastructure facilities both in marine and inland fisheries sectors and augment the fish production
- The modernisation of 5 fishing harbours are being undertaken.
- India is today the largest exporter of Shrimps.
- Export of Marine products has increased during 2021-22 and the target is to achieve Rs. 1 lakh crore by 2025.

Smt. Anupriya Patel, Hon'ble Minister of State for Commerce & Industry, Government of India

- Under the grand vision of Hon'ble Prime Minister and support of our



Thiru T.M. Anbarasan, Hon'ble Minister for MSME, Government of Tamil Nadu



Dr. L. Murugan, Hon'ble Minister of State for Fisheries, Animal Husbandry & Dairying, Information & Broadcasting, Government of India



Smt. Anupriya Patel, Hon'ble Minister of State for Commerce & Industry, Government of India

Hon'ble Union Finance Minister and under the leadership of Hon'ble Union Commerce and Industry Minister, we have concluded two trade agreements. We are making efforts to reach out to stakeholders all over the country.

- India's trade and commerce is passing through a watershed moment. We have surpassed the export target of USD 400 bn during 2021-22 and achieved export of USD 419 billion. The services exports during 2021-22 were to the tune of USD 254.4 billion. The Government places strong emphasis on export promotion.

- India has emerged as a trusted trading partner. UAE has committed an investment of USD 75 billion in India. The bilateral trade with UAE is projected to increase from USD 60 billion to USD 100 billion in next five years.
- The bilateral trade with Australia, which is about USD 27.5 billion now, is projected to rise to USD 45-50 billion in next five years.
- Tamil Nadu has a share of 44% in export of footwear and 58% in export of textiles/apparel from the country and hence is an important state. Schemes like Integrated Development of Leather Sector (IDLS) and Integrated Textile Park scheme will promote the growth of textile and leather & footwear sectors.
- We need to increase our global share in exports which is currently 2%.

Smt. Nirmala Sitharaman, Hon'ble Minister for Finance and Corporate Affairs, Government of India

- I have a word of praise for the organisers of this event for creating awareness so that the business, industry and trade can derive the benefits from the two trade agreements with UAE and Australia.
- I have requested the DGFT to translate the materials on the trade agreements into Tamil for distribution to the industry and stakeholders. Have requested a copy of the Government of Tamil Nadu book on MSMEs also.
- There should be mutual trust among Government and Industry. Industry stakeholder consultation is important to form Government policies.
- The sectoral industry Associations should take the lead in contacting



Smt. Nirmala Sitharaman, Hon'ble Minister for Finance and Corporate Affairs, Government of India

their counter part Associations in UAE and Australia to enhance business tie-ups.

- We need to undertake market studies on post covid market system.
- UAE has committed USD 75 billion investment during the visit of Hon'ble Prime Minister's visit to UAE. We need to explore Joint Ventures with UAE companies. Invest India can help in this regard.
- We need to think of attracting investments in producing raw materials in the country.
- Rs.7.5 lakh crore was allocated in the Union Budget for Infrastructure Development, out of which Rs.1 lakh crore is for the State Governments.
- There has to be emphasis on quality. We need to ensure 24 x 7 electricity supply.
- We need to make investments on the basis of sustainability



Report on Launch of Bihar Industrial Investment Promotion Policy (Textile & Leather) 2022 on 8th June, 2022 at Patna

To accelerate the growth and development of Bihar economy and increase the per capita income and living standards of Bihar population Govt. of Bihar has focussed on a mass level industrialization of the state. Since 2018 onwards Govt. of Bihar has been proactively focussing through its industrial policy to attract investment and create conducive business ecosystem that is propelling growth of manufacturing and service industries in the state.

Sh. Shahnawaz Hussain, Hon'ble Industry Minister, Govt. of Bihar under the abled leadership of Hon'ble Sh. Nitish Kumar, Chief Minister of Bihar has given further boost to industrialization by focussing on the labour intensive sector like textile and leather which has a huge potential to generate jobs for skilled and unskilled youth of Bihar state. Bihar state is amongst the highly populous and densely settled state. State is endowed with natural resources like land, water and soil. Despite taking all measures by state machineries to attract investment from investors of India and overseas state could not succeed to generate enough industrial and manufacturing activities during the last 10-15 years. However, after taking over as industry Minister of Govt. of Bihar Sh. Shahnawaz Husaain intensified the involvement of state industry department to promote the industrial spree in state. He has been widely consulting to national industry chambers like FICCI, CII, EPCs like CLE, APEDA, AEPC and prominent individual industry houses of India to invest in the state of Bihar in the manufacturing and services sector where they can use the best available



Shri Sanjay Leekha, Chairman, CLE

resources of Bihar like land, labour and water.

It is in the above backdrop, Govt. of Bihar had invited Sh. Sanjay Leekha, Chairman, CLE to attend the Launch of Bihar Industrial Investment Promotion Policy for Textile and Leather Sector on 8th June, 2022 at Patna. Inauguration of the Launch of Bihar Industrial Investment Promotion Policy was held at Adhiveshan Bhawan, Patna. Sh. Nitish Kumar, Hon'ble Chief Minister of Bihar was the chief guest of the event. Bihar Industrial Investment Promotion Policy was launched and unveiled by Hon'ble Chief Minister in the presence of Sh. Tarprasad, Deputy Chief Minister, Govt. of Bihar, Smt. Renudevi, Deputy Chief Minister, Govt. of Bihar, Sh. Syed Shahnawaz Hussain, Industry Minister, Govt. of Bihar, Sh. Deepak Kumar, Principal Secretary Chief Minister, Govt. of Bihar, Sh. Aamir Subhane, Chief Secretary, Govt. of Bihar, Dr. S. Siddhartha, Additional Secretary, Govt. of Bihar, Sh. Sandeep Poundrik, Principal Secretary, Department of Industries, Govt. of Bihar, Sh. Sanjay Kumar Jain, MD, TT Ltd and Sh. Agarwal, Chairman & MD, Rupa Garments Ltd. Sh. Sanjay Leekha, Chairman, CLE was invited to brief the participants and stakeholders belonging to various segments of the textile and leather on the prospects of leather & footwear industry in state of Bihar. He was also invited to share his and Council's thought on the policy provisions unveiled by Department of Industries, Govt. of Bihar during the launch ceremony.

Sh. Sanjay Leekha during his address congratulated to Hon'ble Chief Minister and Industry Minister for coming out with the positive and progressive policy which would be attracting potential investors from leather & footwear sector in the state to invest in manufacturing activities and generate employment. He also informed that Council for Leather Exports being an industry organization and promotional body would be doing all efforts to help Govt. of Bihar to get investment in leather & footwear sector. He highlighted the

some of the provisions of investment policy like providing capital subsidy, interest equalisation, wage allowances and freight subsidy as an attractive instrument which would allure investors across the country. He also express his gratitude to the Department of Industries, Govt. of Bihar for coming out with progressive policy of investment which is being launched and announced today. He also applauded that the policy has gone through the various numbers of consultation wherein best practices and standards have been adopted to create better business environment and facilitate the investment in order to generate employment, manufacturing & export activities and also to give further boost to state domestic production. I must appreciate the effort of Hon'ble Chief Minister and Industry Minister who has already taken slew of majors to ensure that investment and resources are properly channelized to get the maximum capital output productivity. State Investment Promotion Board, Single Window Clearance, Online Verification of paper work and certification, Time Bound Approval of Licenses and Clearances are some of the steps which are in tandem with standard operating procedure followed by the progressive states of India as well as developed and

developing countries of the world. These steps and further integration of the Govt. department through digitalization would surely pave the way for enhancement in growth and development activities in the state of Bihar.

Leather & footwear has huge potential to grow and entrepreneurs of the sector are having huge opportunities emanating out of the shift of the business from competitive countries like China and Vietnam to invest further and capitalize on the opportunities. The current global export of this sector is valued at approximately USD 270 bn dollar out of which India has total export of USD 6 bn dollar. This 6 bn dollar of India's exports may easily go up by 10 bn dollar in next 2 to 3 years. To add another 4 bn dollar in our exports states like Bihar with huge labour power and land availability have opportunity to contribute by increasing the manufacturing and export activities in the state. Besides India being a 2nd populous country in the world has huge domestic market and big demand for footwear & leather accessories that will again provide opportunity to investors to further invest in the state and take the advantage of labour availability & wages to supply finished products in various parts of the country.

Policy incentives and financial support provided by State of Bihar in its policy which is being unravelled today should be applauded. In the policy statement Govt. is adequately supporting entrepreneurs on the labour availability, cheap electricity, competitive credit rates for working capital and freight subsidies on account of being land locked state. Providing financial assistance to new exporters in exploration of market would be another adequate major which would help the exporter to keep diversifying its market base and keep hedging the risk.

Shri Syed Shahnawaz Hussain, Hon'ble Industry Minister, Govt. of Bihar addressed the participants on dignitaries present during the launch of Bihar Industry Investment Promotion Policy at Patna. He applauded the efforts and guidance of Hon'ble Chief Minister of Bihar state Sh. Nitish Kumar whose visionary and active involvement helped Department of Industry to come out with a positive and progressive industrial investment policy. He also informed that Bihar Industrial Investment Policy 2022 is amongst the best industry investment policy of India ever launched by any state. He conveyed that despite being a land locked state we are not living any stone unturned to attract investment in the labour intensive sector. Due to our efforts Bihar



Dignitaries on Dais



Participants and Stakeholders

is continuously moving towards the new era of industrialization. This state is continuously walking with the fast pace on the road of industrialization and economic development.

We are changing the image of state of Bihar by making it attractive destination for investment. He conveyed that you all are sitting in the new Bihar where we are promoting establishment of new businesses and taking all necessary steps to make business ecosystem of the state suitable for Indian & global investors. To win over the trust and faith of investors Govt. of Bihar is ready to give red carpet welcome to the investors be it from India or overseas. He also informed that currently Bihar has 68 industrial zones and mega industrial park which incorporates all industrial provisions suiting to the various segments of the industries. He apprised the stakeholders that in order to attract investment Govt. of Bihar has already prioritize and given primacy to some of the sectors and segments like Ethanol, IT services, manufacturing of electronic goods & electronic system design, textile, leather, manufacturing of E-vehicles, oxygen production and agro processed products.

In order to facilitate and expedite the clearances and necessary licenses to start production and manufacturing Govt. of Bihar has provisioned and developed robust single system. This single window system will ensure and encourage the systematic delivery of licenses and contracts to investors and entrepreneurs in the given time frame. We have opened a Udyog Mitra Department in our Ministry of Industries which would give opportunity to investors and entrepreneurs have a direct dialogue with the department in case of help and dispute settlement. He also conveyed that his department is working vigorously to provide facilities of E office and is working very actively for the implementation of digitalization.



Shri. Shahnawaz Hussain, Hon'ble Industry Minister, Govt. of Bihar

He also supported and encouraged investors for their investment and gave the slogan "Manufacturers should not only sell their product in Bihar but also make the same products in Bihar" as this will help both entrepreneur and state grow together. State will gain by providing employment to its unemployed youth and entrepreneurs will get good opportunity to make and sell their products in the state of Bihar and also in the other parts of India and overseas. He said that textile and leather sector being a labour intensive sector has big potential to contribute in the growth and economic development story of Bihar State. Looking at the availability of inputs, raw material and labour requirement for these sectors Govt. of Bihar is unveiling today Bihar Industry Investment Policy 2022. This policy has been devised with an objective to provide policy and financial support to all such entrepreneurs and investors who wish to invest and start production in the state of Bihar. Some of the policy support are like providing capital subsidy, employment generation allowance, freight subsidy and assistance in electricity duty.

He also requested stakeholders and participants that they should look state of Bihar as their next destination for investment and come forward with their investment proposal and contribute in the growth and development story of Bihar as a stakeholder.

Sh. Aamir Subhane, Chief Secretary, Govt. of Bihar congratulated Hon'ble Chief Minister and Industry Minister for unveiling of new industrial investment policy of Govt. of Bihar. He conveyed that I am confident with these policy measures Govt. of Bihar would be able to march on the path of the growth of the economic growth and development. He also conveyed that industrialization being a precursor of development Govt. of Bihar has taken all measures through this policy to invite investment and support the business.



Smt. Renu Devi, Deputy Chief Minister, Govt. of Bihar applauded the leadership of Hon'ble Chief Minister Shri Nitish Kumar for being a torch bearer for



the state since last 15-17 years. She conveyed in the last 17 years there has been revolutionary changes in the working of Govt. offices and ministry and Govt. services have become efficient and smooth. Law & order in the state is almost normal and state of Bihar is considered amongst the peaceful state of India with very less number of incident of crimes and prevalence of security to citizens, businessmen and tourist. Successful implementation of law & order has created peaceful environment in the state which is helping us to provide conducive business environment to investors. This is one of the prominent achievement of our humble leader Sh. Nitish Kumar, Hon'ble Chief Minister of the state who had been working tirelessly since last 15 years to create such an environment in the state. I am thankful for his unending support and continuous engagement for improvement of state, law & order. I would request all my investors who have come from various parts of India to come forward and invest in the state of Bihar and in return we promise the security to their capital investment and manufacturing activities in the state.

Shri Tarprasad Kishore, Deputy Chief Minister, Govt. of Bihar applauded the role of Hon'ble Chief Minister of state and taking the leap forward to make the Bihar economy progressive and growth oriented. He informed that in the last 15 years Bihar economy has improved manifold and growth has been positive. Govt. of



Shri Nitish Kumar Hon'ble Chief Minister of Bihar

Bihar made lot of legislative changes, state laws have been reformed to create an environment for businesses and industrialisation. On behalf of Govt. of Bihar and Finance Minister of Bihar I would request and encourage to come forward and invest in our state in manufacturing and services of your choice.

Shri Nitish Kumar Hon'ble Chief Minister of Bihar addressed the investors and stakeholders during the launch of Bihar Industry Investment Policy 2022 and conveyed that Bihar is amongst the fastest growing states of India. He informed that it is impressive that Bihar economy during the corona pandemic and lock down period was growing more than the average growth of India. My govt. is very heavily focussing on the growth and development of cottage, small and medium enterprises with an objective to increase the pace of development and also provide gainful employment to youth of Bihar. To bring in investment and promote industrialisation Bihar State Industrial Policy was implemented in the years 2016.

It was during the pandemic period when there was mass exodus of migrant labourers we took a step of mapping the skill set of all such labourers who were working in the many states of India in various sectors. Through this exercise we came to know that majority of the migrant labourers were engaged in manufacturing of textiles, apparels and leather & footwear. Hence we directed our district industry promotion bodies to provide gainful employment to all migrant labourers of Bihar who had returned into their respective states. We also promoted start up amongst return labourers or workers who are willing to start their own enterprise. For an example under this programme one of the start-up that has grown up very rapidly i.e. Chanpatiya start up zone in Champaran District of Bihar where we are promoting textile and garment start up

Looking at the immense potential for employment generation and provide gainful employment of unemployment youth of Bihar we have taken a very aggressive steps and come out with Bihar Industry Investment Policy 2022 to attract more investors in textile and leather sector. Hon'ble Chief Minister also applauded the marketing efforts of Sh. Syed Shahnawaz Hussain, Hon'ble Industry Minister, Govt. of Bihar and encouraged him to keep the momentum going. He also conveyed that being a populous state with 14 crore population Bihar is amongst big consumer market and suitable place for the exports of the segment like textile and leather goods to Nepal, Bhutan, Bangladesh and other neighbouring countries.

Salient features of the policy:

- ☐ Improve and create a sustainable ecosystem for textile and leather sector
 - ☐ Create entire value chain from fibre to fashion
 - ☐ Value addition to post-production of khadi, silk, handloom, powerloom
 - ☐ Promote micro and small units
 - ☐ Establish garmenting hubs similar to the one set up in Chanpatiya textile start up zone
 - ☐ Incentivize the big units from hosiery, garmenting and textile processing segments
 - ☐ Emerge as one of the key investment destinations for the sector both domestically and globally
- ☐ Support industry with skilled/semi-skilled manpower by leveraging Covid-19 returned migrants
 - ☐ Achieve state's vision of employment generation
 - ☐ Create an opportunity in Bihar itself for the semi-skilled/skilled textile workers who have gone to other states for work

The incentive for investors under Bihar Industrial Investment Policy (Textile & Leather) are in terms of

1. Capital Investment Subsidy
2. Freight reimbursement incentive
3. Employment generation subsidy
4. Power tariff subsidy
5. Patent registration assistance
6. Interest subvention
7. Exemption from stamp duty/registration fee
8. Exemption from land conversion fee
9. Skilled development subsidy

Moreover faster clearance of project and issuance of all necessary license and compliance through single window has been promised by Govt. of Bihar.



Stakeholders & Participation



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“UPDATE ON THE INDIAN NATIONAL FOOTWEAR SIZING SYSTEM”

“Scientific infrastructure is the foundation of research and innovation and facilitating its availability, accessibility and sharing needs to become a key goal, particularly for countries like India with limited resources”

Team Design & Fashion Studio had the opportunity to interact with Dr Jitendra Singh, Honourable Minister for Science and Technology and Earth Sciences and Vice-President, CSIR and demonstrate the ‘Indian National Footwear Sizing System’ of CSIR-CLRI under the aegis of DPIIT



Project Award to CSIR-CLRI

When contacted by the Department of Promotion of Internal Trade (DPIIT), Ministry of Commerce and Industry, Government of India, to present a proposal on Developing an Indian National Footwear Sizing System, Dr KJ Sreeram, Director,

CSIR-CLRI traced the work carried out by the Institute, albeit on a smaller scale but based on the same fundamental principles, during 1992-1995 and also cited the foot survey work carried out by CSIR-CLRI, on a smaller sample size, in the successful project done for the ‘Optimization of Children’s Footwear Sizes’ and the subsequent Development of Children’s Shoes based on the outcome of this project, which was carried out recently.

The very next day, in his presentation to the Secretary, DPIIT, the decision makers and in the presence of the User Industry representatives, Director CSIR-CLRI built on the above experiences and the internal strengths of

CSIR-CLRI and won the project for CSIR-CLRI amidst strong peer competition.

This Project is also known as the REVISION of NORMS of the IS 1638:1969“Standard for Specification for Sizes and Fittings of Footwear”.

Need for an Indian Footwear Sizing system

Exporters of shoes from India who are now looking inwards and beginning to focus on the Indian Domestic Market – thanks to the ‘Make in India’ pitch of the Government of India, are now facing difficulties in fitting a proper shoe for the Indian population. This is because India is a vast country with different foot characteristics in various geographical regions of the country.

- Design of footwear is a complex, multidisciplinary task spanning many fields of Science and Engineering. Comfort of a shoe and proper foot health is ensured by a proper footwear size.
- In the absence of a ‘Footwear Sizing System’ in India, it is imperative that an ‘Indian Footwear Sizing system’ be developed based on the Foot Dimensions of the Indian feet.
- CSIR-CLRI under the aegis of Department for Promotion of Industry and Internal Trade, Government of India, Ministry of

Commerce is conducting a nationwide survey for reliable data on foot dimensions of the Indian population using 3D Digital Imaging technique to establish the Indian Footwear Sizing System.

- The Indian National Footwear Sizing System that is being developed will help the populace to get well fitting shoes that adhere to the contours of their feet thus ensuring perfect fit and comfort and also prevent foot debilitations.

What does this mean for the Common Man?

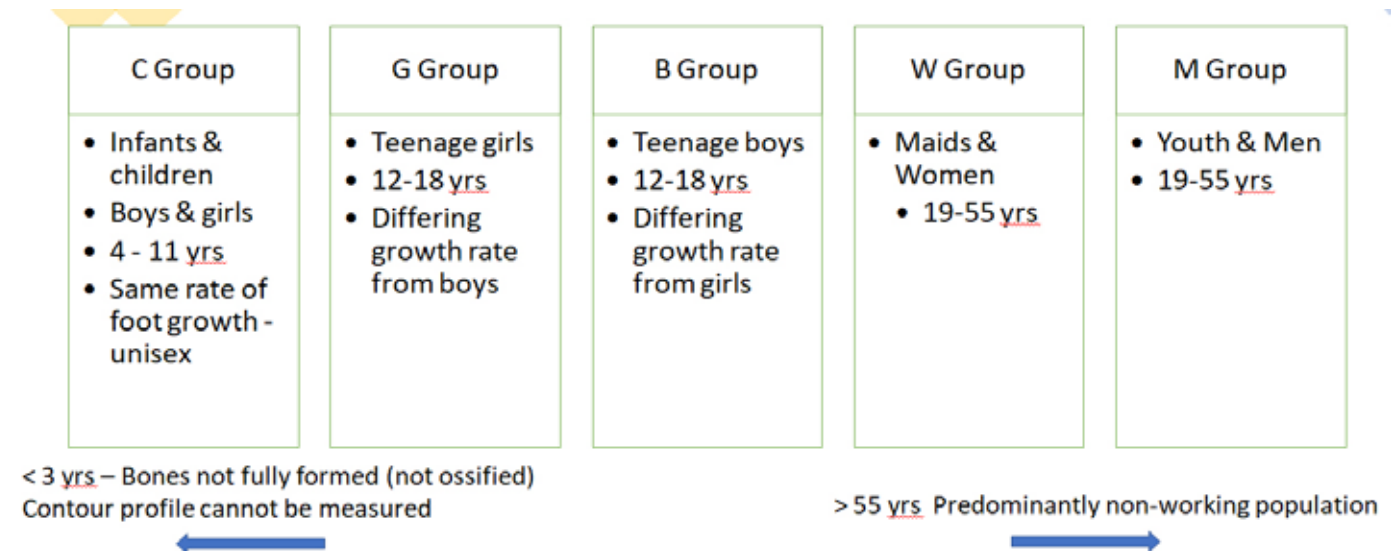
This is a Norm specified by the Bureau of Indian Standards (BIS) where 1969 is the year when this norm on Footwear Sizing was established.

India, at that time adopted the ‘English Sizing System’ which is predominantly footwear based on the English Sizing system. With the advent of foreign brands arriving in India in the 1990’s including well known Footwear Brands, we now understand other global sizing systems as well and these include the French, American, Japanese besides the English Sizing systems. The common man, the shoe-seller, the shoe retailer, manufacturer of shoes and exporter to global brands understands the International sizing systems very well.

Scope of the Project

- The main objective of this foot survey would be to collect data on the anthropometric properties of the population’s feet. It is expected that the survey would:
 - o Highlight the differences among various ethnic groups and geographic areas - if they exist or prove that no differentiation exists when the footwear is produced and supplied anywhere pan India
 - o Establish and define characteristic age and size groups requiring specific attention when footwear is designed for them
 - o Specify measurements to be used for marking sizes of footwear; establish size ranges providing the required coverage of the population with correct and well-fitting footwear
 - o Enumerate rules and numerical databases for designing well-fitting footwear for the Indian Population.

Demographic distribution



One Lakh Foot Measurements would be carried out across the country in various age and gender groups. The Foot Measurement Survey would be carried out at 79 Locations pan India which have been identified by the NSSO, Ministry of Statistics and Programme implementation, Government of India. Foot Data would be captured at all of these Locations from various Schools, Colleges, Factories and Housing Societies.

Braving the odds

Under challenging field conditions especially in view of the severe second wave of the COVID 19 pandemic and a very threatening and looming danger posed by the rapid increase in OMICRON affected cases pan India, the project braved all odds and progressed steadily.

The journey from Kolkata to Alipurduar was no mean feat. The team with the machinery and equipment travelled 750 kms. in hilly region. Likewise, there is another journey from Sikkim to Kolkata which took twenty-four hours in much the same way.

Twenty-eight Teams had fanned out to the length and breadth of India and captured the 'Digital Foot Images' of our population.

The National Sample Survey Organization (NSSO), an organization under the Ministry of Statistics and Programme Implementation, Government of India had recommended 79 Locations pan India based on 'Anthropometrical Considerations.' The country had been zonated into five zones and a total of 1,01,880 Foot Measurements were carried out by end March 2022, while this project is entered into its 'Fourth and Final Phase.'

Expected OUTCOMES

- To determine and establish the Indian Footwear Sizing System
- To arrive at the Different Length and Width Groups required for the Indian Population
- To specify the Last Grading parameters: viz. the Length and Width increments required
- To establish equivalence with other sizing systems followed internationally viz. English Sizing System and French Sizing system. The Indian Shoe Sizing system would be unique. A chart would be derived to compare equivalence with other sizing systems. This is very important to enable our Products to be sold in International Markets.

Roles of DPIIT and CSIR-CLRI

This Project is being carried out under the aegis of DPIIT, Ministry of Commerce and Industry, Government of India and is being implemented by CSIR-CLRI in association with Synergy Partners across the country.

The Development of an Indian National Footwear Sizing Project is being undertaken to arrive at the Revision of the IS 1638:1969 "Standard for Specification for Sizes and Fittings of Footwear" which was reaffirmed in 2004. The revised Standard IS 1638:2022 would be the output of this project.

The Journey of the PROJECT in pictures ...

'FIRST FEET DATA SCANNED'



'FIRST FEET DATA SCANNED' - Project on Development of Indian Footwear Sizing System launched by Honourable Minister for Science & Technology, Dr Harsh Vardhan in the august presence of Dr KJ Sreeram, Director, CSIR-CLRI on 9th January 2021 at the Design and Fashion Studio. As part of the CSIR-CLRI initiative on "Development of Indian Footwear Sizing System" supported by Department for Promotion of Industry and Internal Trade (DPIIT); the foot dimensions of Dr Harsh Vardhan, Honourable Minister for Science & Technology were scanned using the 3D Foot Scanner at the Design & Fashion Studio, CSIR-Central Leather Research Institute (CSIR-CLRI).

SYNERGY WITH CLE



CLE to work closely with CSIR-CLRI in the project on “Developing of Indian Footwear Sizing System”

During his visit to the CSIR-CLRI Design & Fashion Studio on 23rd September 2021; Mr Sanjay Leekha, Chairman, Council for Leather Exports re-assured Dr KJ Sreeram, Director, CSIR-CLRI, of CLE’s fullest support to the endeavour which is under the aegis of the Department for Promotion of Industrial & Internal Trade (DPIIT). The Chairman proposed to get all the Regional Centres of CLE engaged in identifying places where the ‘field work/ foot survey’ can be carried out in the 79 locations suggested by National Sample Survey Office (NSSO).

IMPLEMENTATION LEVEL



Director, CSIR-CLRI, Dr KJ Sreeram leads the “Indian Footwear Sizing project” into the dynamic and implementation level. The status was presented to DPIIT and the user-industry this afternoon by the Director. Hands-On Training on the setting up of the equipment, calibration, Image capture, File saving, checking of data coherence and data transfer concluded for Team Members of the Core Group. The final sample allocation and sampling strategy for the Foot Measurement Survey remains finalized and will be carried out in 79 Locations pan India with a total of 1,01,880 measurements covering 5 Zones (North Zone; Gangetic Basin Zone; North East Zone, West Zone and South Zone). In pictures: Hands-on training being imparted to the Members of the Project Team.

FOOT SCANNING LAUNCHED



Foot Scanning launched at India Shoes on 2nd December 2021 by Dr K J Sreeram Director, CSIR-CLRI in the august presence of Shri Ashfaq Ahmed Mecca, Director, Farida Group and Shri K Murali, Director, Central Footwear Training Institute (CFTI), Chennai

FIELD WORK





Twenty-eight Teams were in the field at all 79 locations collecting 1,01,880 foot measurements pan India.

‘NERVE CENTER’ OF THE PROJECT

The “HUB”, which is the ‘nerve center’ of the project on the “Development of Indian National Footwear Sizing System” and the Revision of Norms of the IS 1638:1969 “Standard for Specification for Sizes and Fittings of Footwear”, brings UPDATES on the work carried out by CSIR-CLRI in the Project implementation.



FOOT SCANNING @ DPIIT in New Delhi



Shri Anurag Jain, Secretary DPIIT and his Team at Leather Section were given a demonstration on the process of 3D foot scanning and the foot sizing project by Team CSIR-CLRI and Team, CFTI Agra on 6th April 2022

Get together Dinner Event hosted by Shri P.R. Aqeel Ahmed, Immediate Past Chairman, CLE for COA Members & Panel Convenors, May 16, 2022, Chennai

Shri P.R. Aqeel Ahmed, Immediate Past Chairman, CLE hosted a get together dinner event for the COA members and Panel Convenors at Rajendra Hall, Hotel ITC Grand Chola on May 16, 2022.

Shri Sanjay Leekha, Chairman, CLE ; Shri Rajendra Kumar Jalan, Vice – Chairman, CLE; Shri R. Selvam, IAS, Executive Director, CLE ; Shri Mukhtarul Amin, Former Chairman, CLE ; Shri Habib Hussain, Former Chairman, CLE, COA Members and Panel Convenors attended the event.

Shri P.R. Aqeel Ahmed welcomed all the distinguished guests and stated that he wanted to host a dinner at the time of his completion of tenure as Chairman, CLE but could not hold the event due to the Pandemic.

Thereafter, Shri P.R. Aqeel Ahmed honoured Shri Sanjay Leekha, Chairman, CLE and Shri Rajendra Kumar Jalan, Vice – Chairman, CLE by presenting flower bouquets.

Shri P.R. Aqeel Ahmed also honoured Shri Sanjay Leekha, Chairman, CLE ; Shri Rajendra Kumar Jalan, Vice – Chairman, CLE ; Shri R. Selvam, ED, CLE ; Shri Mukhtarul Amin, Former Chairman, CLE ; Shri Habib Hussain, Former Chairman, CLE by presenting shawls.



Shri P.R. Aqeel Ahmed, Immediate Past Chairman, CLE



Shri P.R. Aqeel Ahmed, Immediate Past Chairman, CLE honouring Shri Sanjay Leekha, Chairman, CLE



Shri P.R. Aqeel Ahmed, Immediate Past Chairman, CLE honouring Shri Rajendra Kumar Jalan, Vice – Chairman, CLE



Shri P.R. Aqeel Ahmed, Immediate Past Chairman, CLE
honouring Shri R. Selvam, ED, CLE



Shri P.R. Aqeel Ahmed, Immediate Past Chairman, CLE
honouring Shri Mukhtarul Amin, Former Chairman, CLE



Shri P.R. Aqeel Ahmed, Immediate Past Chairman, CLE
honouring Shri Habib Hussain, Former Chairman, CLE



Shri Sanjay Leekha, Chairman, CLE

Speaking on the occasion, Shri Sanjay Leekha, Chairman, CLE stated that he had the opportunity to work with Shri P.R. Aqeel Ahmed as Vice – Chairman, CLE and had accompanied him to several meetings and was able to learn the intricacies of making presentations to the Government from Shri Aqeel Ahmed.

Shri Rajendra Kumar Jalan, Vice- Chairman, CLE stated that despite the Pandemic, Shri P.R. Aqeel Ahmed had left no stone unturned in representing the issues concerning the industry to the Government and his meticulous planning and execution of events and activities is highly appreciable.

Shri Mukhtarul Amin, Former Chairman, CLE stated that Shri P.R. Aqeel Ahmed was the Vice – Chairman of CLE when he was Chairman, CLE and said that he had received tremendous support from Shri Aqeel Ahmed in carrying out his responsibilities as Chairman, CLE.



Shri Rajendra Kumar Jalan, Vice – Chairman, CLE



Shri Mukhtarul Amin, Former Chairman, CLE

Shri Habib Hussain, Former Chairman, CLE stated that during his tenure as Chairman, CLE Shri P.R.Aqeel Ahmed has devoted his entire energy and time for the cause of the industry and appreciated his efforts in growing the exports from the industry.

Shri Tapan Nandi, Member, COA recalled the yeoman services of Shri P.R.Aqeel Ahmed to the industry despite the challenges posed by the Pandemic.

Shri R. Selvam, ED, CLE stated that Shri P.R.Aqeel Ahmed took keen interest in establishing the Council's New Head Office at Nungambakkam which was constructed in a record time of five years. During the Pandemic time, Shri Aqeel Ahmed had taken-up the issues concerning the industry with the State Governments and facilitated their functioning during the partial lockdown period.

Speaking at the occasion, Shri P.R. Aqeel Ahmed stated that it was because of the support and cooperation of all COA members and Panel Convenors and the guidance of all Former Chairmen that he was able to undertake various activities and represent various issues concerning the industry to the Government, despite the challenges posed by the Pandemic. Stating that sixteen months of my work had done into this Pandemic, Shri Aqeel Ahmed stated that his own business suffered 60% loss of sales whereas our industry's average decline in exports was about 28%. Despite this, he had a positive mindset and was confident that the industry will re-bound.



Shri P.R.Aqeel Ahmed thanking all dignitaries for their participation



Shri Habib Hussain, Former Chairman, CLE



Shri Tapan Nandi, Member, COA



Shri R. Selvam, ED, CLE

Shri Aqeel Ahmed stated that all regions of the Council had extended him their fullest support, co-operation and respect and thanked all current and Former Regional Chairmen. He also thanked all members of the Council for their valuable inputs and comments.

Shri Aqeel Ahmed concluded his speech by thanking all members for joining the get-together.



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Monthly Outlook Forecast Report

By Ritesh Victor: Co-Founder & Country Head - Market Risk Advisory & TPO

USDINR

The RBI will maintain a depreciating rupee policy. Therefore, in the short-term, the RBI will limit rupee depreciate to the 78 level. RBI's rate hikes should support to reduce the upside but it is unlikely to avoid it completely. On the other hand Indian Rupee is likely to remain on the back stretch for now as USD/INR is still holding near the high, around the 77.60 level though most of the other Asian pairs have fallen back in recent weeks. Also, India's economic growth slowed in the January-March period of 2021-22 to 4.1%, a four-quarter low, highlighting in part the impact of the Omicron pandemic on the manufacturing sector and contact-intensive services. For the entire financial year of 2021-22, the NSO marginally expected its year-on-year GDP growth forecast to 8.7 %, down from 8.9% forecasted in February. That would be the slowest pace in a year, following 5.4% growth in the previous quarter. The economy's near-term prospects have been darkened by a spike in retail inflation, which hit an eight-year high of 7.8% in April.

The surge in energy and commodity prices following the Ukraine crisis is also exerting a drag on economic activity. Though relaxation of the virus-led lockdowns joins faded challenges on the Fed's aggressive rate hikes to favour the US stock futures, as well as Asia-Pacific equities, geopolitical headlines join firmer yields are challenging traders.

It's important to be noticed that a two-month high in oil prices, around \$116.50, also pressurised the local unit due to India's record deficit and heavy reliance on energy imports. It is expected that strong Indian consumption and imports will



continue to put pressure on the rupee. Hence USD/INR is likely to remain cushioned near term due to FII outflows and the strong dollar.

USD/INR pairs one-day losses around 77.79, staying within a fortnight-long triangle, during intraday session. The pair has displayed a unimaginable performance since the last week after failing to overstep monthly highs at 78.12.

While a short-term trading range below 78.00 capped USD/INR upside, the pair bears have recently turned positive as the RSI (14) hints at receding bullish momentum. The asset has been trading back and forth in a range of 77.33-78.12 for the past two weeks.

However, the USD/INR sellers need to acquire the 100-SMA, around 77.50, to take control back. An acute narrow gap between the 20- and 50-period Exponential Moving Averages indicates the continuation of a balanced market profile. Following the, low of May10 oscillating near 77.10 will come next to the 200-SMA level adopting 77.05 to restrict the short-term USD/INR downside.

On the other hand, recovery remain very much positive until the pair stays below the above mentioned triangle's resistance line near 77.79. Also upside key psychological hurdle is the 78.00 level. Should the USD/INR prices cross the 78.00 resistance, the odds of witnessing the 80.00 threshold on the chart can't be ruled out.

EURUSD

Eurozone inflation surged to 8.1% in the month of May, above 7.5% and above assumptions of 7.7%. The core figure reported the above predictions at 3.8% against 3.5% and thus confirms again the case for European Central Bank tightening in Q3. Yet, the confusion for the European Central Bank is whether the bank will move on with 25 or 50 basis points in July. While slow-paced growth leads to the risk of going further, but still influences dim plunges in the greenback. European Union leaders decided to put a ban on oil partially on Russia will choke two-thirds of oil imports from Russia, will finally put the pressure on the growth overview for the European Union going further and the expansion will squeeze the European Currency. The current rebound in the Euro is nearly 4% from its recent bottom levels, collate to pre regains of 3.3-3.5% in the month of January and March, which indicated the current rebound is probably slightly longer. The US Fed's Bostic previous week's

comments pertaining to a crucial halt in tightening instantly as September considerably aggravated the USD weakening, the US Fed will have some desire to turn away from its hawkish tightening overview stated inflation stays very adherent at hugely raised levels.

The Euro was very volatile in the month of May as it tested lows last seen in 2017 of 1.0348 and then it turned around to make an attempt towards the 1.08 handle but only reached the 1.0786 level. The pair has sliced below the 50-day EMA which has already been in a downtrend from the past one year. It also seems that there is a significant amount of resistance around the 1.08 level as seen in the past, hence a break above it would signal a major turnaround. Currently we can say that we've had a relief rally and the it might resume going lower. Furthermore, the major prevalent market sentiment is that ECB will not be able to do that. The Eurozone's economy is still struggling and is the primary reason for it pushing lower. If the pair breaks down, the 1.05 level should be well supported. While, if we were to pick up momentum and rally from here, and break above the 1.08 level, it's not until we get trade above the 1.09 level that it will be a turnaround. Until then, we can continue expecting fading rallies.

GBPUSD

After falling for 4 consecutive months, finally pair got relief and ended the month slight higher. Pair fell to 1.2154 levels which we saw in Mar 2020. Thanks to the announcement of large govt. spending package to helps households at the end of month which aided the pair to rebound to 1.26 levels and Major pullback in the dollar index due to traders lowered Federal Reserve rate increase anticipations amid signs the central bank might slow or even pause its tightening cycle in the 2nd half of the year also helped the



sterling to gain versus the dollar. Support by govt. to help households might help the pair to gain further as market participants think it should support the economy in the short term. It's a quiet month ahead for the pair on the event side as there is no major data release in UK in the first week due to local holidays there but Market participants will be eying on US Nonfarm Payrolls which is expected to come lower by 108k compared to the previous print of 428k while Industrial production is set to release in the mid of month along with claimant count change and unemployment rate, which is expected to be higher by 0.1% compared to the previous release of 3.7%. BOE interest rate decision is also scheduled at the mid of month which is anticipated in line with the last release.



The pair was very volatile last month traded within the range of 1.2154 – 1.2666 and ended at psychological level of \$1.2600 which is slightly higher compared to previous month close of 1.2571. Currently pair is close to its near term resistance of \$1.2660-70, breaking of these levels can open the doors of \$1.27 psychological level followed by \$1.28 which is quite possible by looking at the trend while on the downside \$1.2450 could be a major support as 20 days SMA is there. On daily time frame Momentum indicator RSI trading at 54 levels which is considered to be slight overbought and MACD is trading in a neutral zone. Exporters can look to hedge their exposure as pair has rebounded 4% in just a span of 15 days, USDINR also trading near all-time high levels which is giving good levels to pound exporters for hedging.

USDJPY

The USDJPY went to a high of 131.347 and went as low as 126.361 during the month of May. The Japanese currency fell to a 2-decade low during the 4th week while The Prime Minister of Japan Fumio Kishida commented on the Japanese economy that hikes in raw material prices made weak by a weaker yen are creating hurdles for households and businesses. The two-month

rush in the USDJPY was put on the break as Treasury yields fall eroded the currency pair's most meticulous logic while slowing growth in China, equity wildness, and the predicted drag of US Fed rate hikes on the US economy led to a fair survival to the yen safety trade. We witnessed the biggest loss with a decline of 1.1% just after the four days of the 2-decade highest mark at 131.25, yet, recovery came out even as the US dollar advanced sharply higher against all other major peers and in the Dollar Index. The Japanese yen marked a one-month highest mark against the greenback at 128.892 on the last trading day of May which is considered a promising back-pedal of the Japanese yen's reckless fall since the beginning of March.

The technical conditions indicating lower USD/JPY remain intact. The



MACD has descended though the spread is almost the same. The RSI is now above the level of 50 and tilted. The actual ranges were restricted but the Support level on the chart will be at 128.74 (indicated with a pink color horizontal line) and the second support is at 126.36. The first resistance area will be at 130 which is a psychological level followed by the second resistance at 131.25 (marked in the green horizontal line). In a world of expensive commodities and oil prices, costs to the Japanese economy and consumers of a weak currency outweigh the benefits of export pricing. The Fed rate tightening is not going to be dissuaded by a drop in inflation before the year-end, but the major part of the credit market adjustment has already taken place.

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FASHION TREND POOL

Finally, the time had come: Colour Circle H/W 23/24 in Potsdam 26–27 April 2022

A creative team of 20 people from all levels and areas of our industry met here to make the color selection for the fall/winter season after next.

COLOR SELECTION H/W 23/24

On the second day, the definitive selection of the most important leather colors for H/W 23/24 was on the agenda.

In the spacious meeting room of Hotel MAXX with a fantastic garden, we were able to make the color selection after the inspiring trend presentations by Gebhard, Marga and Karolina. From over 450 leather samples and many innovative technical materials, we had to choose 24 colors. This was not always easy, but after some heated discussions we were able to put together a good selection. We will be looking at these colors again and again over the next few months, as they are the basis of all our trend presentations.

COLOUR CODES WINTER 23/24

Clarity. Growth. Energy. Essential elements for a season between extreme tension and relaxation. For inner balance and outer demarcation. In autumn/winter 23/24, an extremely cool colour spectrum meets cosy warmth and energising flash colours. The two main themes CLARITY with explicit darks and neutrals and GROWTH with grounding natural tones are supported, disturbed or varied by the radiant boldness of the contrasting theme ENERGY.



CLARITY The Base

Organic and linear. Sensual and austere. Elegant and futuristic. Sensual and dystopian. Contrasts of maximum restraint and clear expression. Maxi-minimal to the point. A calmness of colours, a sharpness of cuts. Conceptual designs ensure sophistication. Individuality and durability combine with modernity and protection. Everything is united by a strong attitude - full of power and clarity. The mood is dark and mysterious. Sartorial elements meet Modern Goth Romantic. Underground elegance meets grunge details. Minimalist investment pieces stand for a new form of classic, combining business essentials with leisurewear - to next level fashion. The cool colours play with light and shade.

Consistent neutrals meet misty nuances and frozen shades. Leather and velour, lacquer and metallics are softly broken up by melanges of wool and felt.

GROWTH The Comfort

Warmth. Wellness. Growth. On a spiritual and material, on a technical and natural level, further development is the focus of the season. Woke Tradition. The demand for fashion combines heritage and craftsmanship with the power of new technologies. A new level of multifunctionality and sustainability for a new generation of survivalists. From waste to energy - "reducing to the max" is the motto. Clean utility comfort wear is refined with graphically interpreted folkloristic designs, wild forest prints and naïve animal motifs. Nature as philosophy and provocation. Checks and handcrafted looks combine with prepped up ultra-lightweight fabrics. Checks and modern quilting create exciting narratives.

ENERGY The Reset

Creative. Boundless. Impulsive. A dazzling universe of Everyday Brights energises the stylistic balancing act of fun patterns, striking contrasts and psychotic futurepop references. Hyper. Hot. Spacy. Grunge clashes with glamour. Retro sportswear with meta streetwear. The result: a hybrid mash-up of ecstatic gaming and pop art, fairytale fantasies, real-life avatars and NFT aesthetics. Monstrous beauty defines the silhouettes - three-dimensional, experimental and often exaggerated. Sporty infusions of alpine après ski adventures bring a colourful update to outerwear - with feelgood colour blocking and block stripes. Iridescent rainbow effects, unexpected metallics and bold nylons enrich ultrasoft nappa and highshine lacquer. Coloured mohair, fantasy knit and fun fur compete with the smooth surfaces and provide an extra dose of fluffiness.



India @ MODEUROP

417 Leather/Colour proposals have been readied by 13 Tanners.

Partners in Progress:

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Pa Footwear | Pakkar | Rathnam | Stahl India | Shoeberry |
TATA International | Versatile | STAR Exports

Co-Sponsors:

Colourtex | Colourfast | Smit & Zoon | Stahl India Limited

Synergy Partners:

CSIR-CLRI | CLE | ISF | IFLMEA



**FASHION
TREND
POOL**

“WINNING COLOURS FROM INDIA”:

No	Country	Tannery	Colour Code	Old Name	New Name
Code # 1					
1.	INDIA	PA FOOTWEAR	15.02	BLACK VINYL	BLACK
2.	INDIA	TATA	21.04	BLACK MAUVE	AUBERGINE
3.	INDIA	TATA	21.45	DARK METAL	NIGHT
4.	INDIA	VERSATILE	09.02	RED GREEN X MOONLESS NIGHT	STARS
5.	INDIA	KH	12.29	DK WINE	AMARONE
6.	INDIA	STAR	25.06	MUSHROOM	CLAY
7.	INDIA	ATH	02.36	GREY	STONE
8.	INDIA	ALINA	01.14	TUMBLE NAPPA GLOSS	FOG
Code # 2					
9.	INDIA	PA FOOTWEAR	15.15	DARK METAL (PINK)	PRINCESS
10.	INDIA	STAR	25.16	MAUVE	LILAC
11.	INDIA	STAHL	03.29	BLUE HORIZON	HORIZON
12.	INDIA	TATA	21.46	BRIGHT EMERALD	GLACIER
13.	INDIA	RATHNAM	17.15	FUXIA	FUXIA
14.	INDIA	VERSATILE	09.03	CONTRAST BLACK	RANE
15.	INDIA	PA	15.52	LIGHT GREEN	GREENERGY
16.	INDIA	STAR	25.13	SILVER	SPACE
Code # 3					
17.	INDIA	PA	15.03	SAND	DUNE
18.	INDIA	KH	12.15	TAN	GAUCHO
19.	INDIA	STAHL	03.28	DK. TERRACOTTA TILE NAPPA	RUST
20.	INDIA	KH	12.02	YOLK YELLOW	CURRY
21.	INDIA	KH	12.18	ROSSO	ROSE HIP
22.	INDIA	KH	12.16	GREEN	FOLK
23.	INDIA	TATA	21.26	FOREST	FANGO
24.	INDIA	KH	12.06	COFFEE	BARK

Your support can never be topped! We had a very good meeting and You and Your team made it possible! Also Your Film and making-of, but also the inspiration - also with link to red-carpet and world and magic of Movies was a great opener! You are the secret curtain raiser!

Mr Gebhard Mueller, Roeckl, Munich

India Leather Days, Offenbach, Germany (May 19-20, 2022)

Council for Leather Exports (CLE) has organized the 9th edition of India Leather Days in Offenbach, Germany on 19th & 20th May, 2022. The Show was organized as part of annual action plan of export promotion activities approved by Government of India, Ministry of Commerce & Industry under MAI Scheme for 2022-23. The event was held at Messe Offenbach GmbH,

Kaiserstraße 108-112, 63065 Offenbach am Main, Germany and organized in close coordination with the Consulate General of India, Frankfurt.

The below named 49 Indian exporters of footwear, leather garments, finished leather, leather goods and accessories participated in the Show and displayed their latest range of products:-

1	A S Exim	Kolkata	22
2	Amit Leather Wears	New Delhi	31
3	Ammarah Exports	Kanpur	49
4	Aqsa Creations	Kanpur	41
5	Crish Creation Pvt. Ltd	Kolkata	10
6	CROCUS LEATHER.	Kolkata	1
7	Dolphin Leather Impex	Kolkata	38
8	Elahi Exim (India) Pvt Ltd	Kolkata	40
9	Elegant International	Kanpur	6
10	Exclusive Leather Accessories	Kolkata	20
11	Exotic Traders	Kolkata	47
12	Fawz International	Kanpur	13
13	Feather Touch Impex Pvt. Ltd.	Kolkata	51
14	GLOBE TANNERS	Kanpur	8
15	H.K. Leather Innovation	Kolkata	23
16	I.A.Overseas LLP	Kanpur	12
17	Indo Skins Garments Pvt. Ltd	Chennai	25
18	Jiya Exim Pvt. Ltd	Kolkata	37
19	Jiya Overseas Pvt Ltd	Kolkata	36
20	Kapoor Industries	Mumbai	9
21	Leder Wills	Kolkata	18
22	Maggnus Corporation	Kolkata	35
23	Mrig Fashion	Kolkata	14
24	N.S.Leather Products Pvt Ltd	Kolkata	45
25	Nav International	Chennai	15

26	Newage Leathers Pvt. Ltd	Noida	50
27	Orchid Tanning Company	Chennai	44
28	Osman Shariff	Kolkata	21
29	Pioneer Leather Corporation	Kolkata	11
30	Poddar Sons Ex L Pvt Ltd	Kolkata	4
31	Premier Exports	Kolkata	5
32	Prestige Leather Exports	Kolkata	16
33	Prits Leather Exports Pvt Ltd	New Delhi	33
34	Raj and Rak Incorporated	Kolkata	32
35	RNR International	Kolkata	34
36	Royal Leathers	Kolkata	46
37	Santosh Pargal & Company	New Delhi	29
38	Savi Leather	Noida	3
39	Sayee Leathers	Chennai	7
40	Scarlet Impex	Kolkata	26
41	Silver Melon P Ltd	Kolkata	30
42	SK Enterprises	New Delhi	19
43	Smart Age Fashion Pvt Ltd	Kolkata	24
44	Swiss International	Kolkata	2
45	T A ENTERPRISE	Kolkata	48
46	Trendsetter	Delhi	43
47	UR Impex	Kolkata	27
48	UR Trading	Kolkata	28
49	Virgo Fashions	Kolkata	39
50	Council for Leather Exports	Chennai	52

Like in the previous editions, CLE has availed the service of Messe Offenbach GmbH (organizers of ILM Offenbach), for publicity, promotion and marketing of the event, including the assignment of mobilizing targeted number of buyers. During the 2 day show, 104 buyers and business visitors attended.

On the 1st day of the event i.e. on 19th May, 2022, Mr. Ram Kumar, Consul, Consulate General of India, Frankfurt visited the Show and interacted with the participants. The Consul, accompanied by Mr. Sanjay Leekha, Chairman-CLE and Mr. R. Selvam, IAS, Executive Director-CLE visited the booths of Indian exhibitors and interacted with them.

Event Photos



Shri Ram Kumar, Consul (Passport & PSO), Consulate General of India, Frankfurt, discussing with Mr. Sanjay Leekha, Chairman-CLE & Mr. R. Selvam, IAS, Executive Director-CLE @ India Leather Days, Offenbach



Shri Sanjay Leekha, Chairman-CLE & Mr. R. Selvam, IAS, Executive Director-CLE held discussions with the top Management of Messe Offenbach about the future editions of India Leather Days.

Snapshots of the booths of Indian exhibitors & B2B meetings





Business Outcome & B2B meetings:- As per information given by Messe Offenbach, during the two day program, 104 buyers and business visitors attended the show. Participants opined that even though the number of visitors was less, as compared to the previous editions, the visited buyers were quite serious in their business negotiation and participants reported that they are expecting some good business in the coming months, based on the preliminary discussions held with the buyers. As per feedback submitted by the Indian exhibitors, during the two day event, 115 one to one business meetings were held and business worth Rs. 381.99 lakhs has been generated.

Participants opined that, during the post COVID scenario, the event has provided them an opportunity to meet their German customers for renewing the business contacts.



CLE's India Leather Show, Madrid, Spain (May 24-25, 2022)

As part of annual action plan of export promotion activities under MAI Scheme approved by the Government of India, Ministry of Commerce & Industry for 2022-23, Council for Leather Exports (CLE) has organized the 12th edition of India Leather Show in Madrid, Spain on 24th and 25th May, 2022. The event was held in Hotel NH Collection Madrid Eurobuilding. The event was organized in close coordination with Embassy of India in Spain.

The below named 34 Indian exporters of footwear, leather garments, finished leather, leather goods and accessories participated in the Show and displayed their latest range of products:-

Sl. No	Company Name	Place	Booth No
1	A S Exim	Kolkata	18
2	Agile Exim Pvt. Ltd	Delhi	30
3	AMD Pellami	Kolkata	22
4	Amit Leather Wears	New Delhi	35
5	Badruddoja & Sons	Kolkata	34
6	Continental Leather Corporation	Kolkata	13
7	Creative Pelt Pvt Ltd	Kolkata	21
8	Crescent Export Syndicate	Kolkata	15
9	Green Web Leather	Kolkata	25
10	I K International	Kanpur	33
11	Jarosniv Exports Pvt. Ltd	Delhi	9
12	Jiya Exim Pvt. Ltd,	Kolkata	32
13	Jiya Overseas Pvt. Ltd	Kolkata	31
14	Kay Kay Art Pvt. Ltd	Mumbai	27
15	Kodel Uniquoters Pvt Ltd	Gujarat	7
16	KUNVAR OVERSEAS	Gurgaon	1
17	LEDER WILLS	Kolkata	26
18	Lewo Impex Pvt. Ltd,	Gurgaon	3

Sl. No	Company Name	Place	Booth No
19	N.S.Leather Products Pvt Ltd	Kolkata	28
20	Nuova Shoes	Agra	29
21	Orchid Tanning Company	Chennai	20
22	Planet Inc	Kolkata	11
23	Podder Son's Ex .L Pvt.Ltd	Kolkata	6
24	RNR International	Kolkata	8
25	Santhosh Pargal & Co	New Delhi	24
26	Scarlet Impex	Kolkata	23
27	SILVER MELON PVT LTD	Kolkata	14
28	SKIN N' STITCH PVT. LTD.	Kolkata	12
29	Srimani Silpayan (India) Pvt. Ltd	Kolkata	2
30	SWISS INTERNATIONAL	Kolkata	10
31	T A Enterprise	Kolkata	5
32	Vintage Lineage	Noida	19
33	Virgo Fashions	Kolkata	4
34	Zaibunco Industries Pvt Ltd	Kanpur	17
35	Council for Leather Exports		36

CLE has availed the service of Ms. Noemi Moreno Peromingo, Secretary General of Spanish Fur Association and the Managing Director of M/s Squares and Meters, Spain, as the event management agency for conducting the Show, including the task of mobilizing targeted number of buyers. The event management agency has undertaken exhaustive marketing and promotional activities for ensuring visit of maximum number of buyers/importers of footwear, leather and leather products from Spain to the Show. Accordingly, during the 2 day show, 163 buyers and business visitors attended the event.

Inauguration of ILS:-The Show was inaugurated by Shri Dinesh K. Patnaik, Hon'ble Ambassador, Embassy of India, Spain at 11.00 am on 24th May, 2022 in the presence of Mr. Sanjay Leekha, Chairman-CLE, Mr. R. Selvam, IAS, Executive Director-CLE and buyers and importers from Spain. After inaugurating the Show, Hon'ble Ambassador visited the booths of Indian exhibitors and interacted with them about the products they are manufacturing and requirement of Spanish buyers/customers.



Shri Dinesh K. Patnaik, Hon'ble Ambassador, Embassy of India, Spain (extreme right) discussing about CLE's export promotion activities in Spain with Chairman and Executive Director-CLE.



Chairman & Executive Director-CLE reviewing the arrangements made for the BSM with the Team members of the Marketing Agency (Squares & Meters)



Inauguration of the India Leather Show



Chairman-CLE (second from right side) presenting flower bouquet to the Hon'ble Ambassador, Embassy of India in Spain



Hon'ble Ambassador, Embassy of India, Spain visiting the booths of Indian exhibitors.







Business outcome & B2B meetings:- During the Two-day event, 163 buyers and business visitors from Spain attended the Show. The visitors were; retailers, wholesalers, buyers, brands, departmental stores, sourcing agents as well as shop owners. As per feedback given by the Indian exhibitors, during the two days show, 216 one to one business meetings were held and business worth Rs. 612.36 lakhs has been generated. Participants were happy in terms of buyer turnout in the two days program. Participants felt that Spanish market offers great opportunities for the Indian companies, for enhancing their share of export. Most of the participants opined that, the show was well organized.

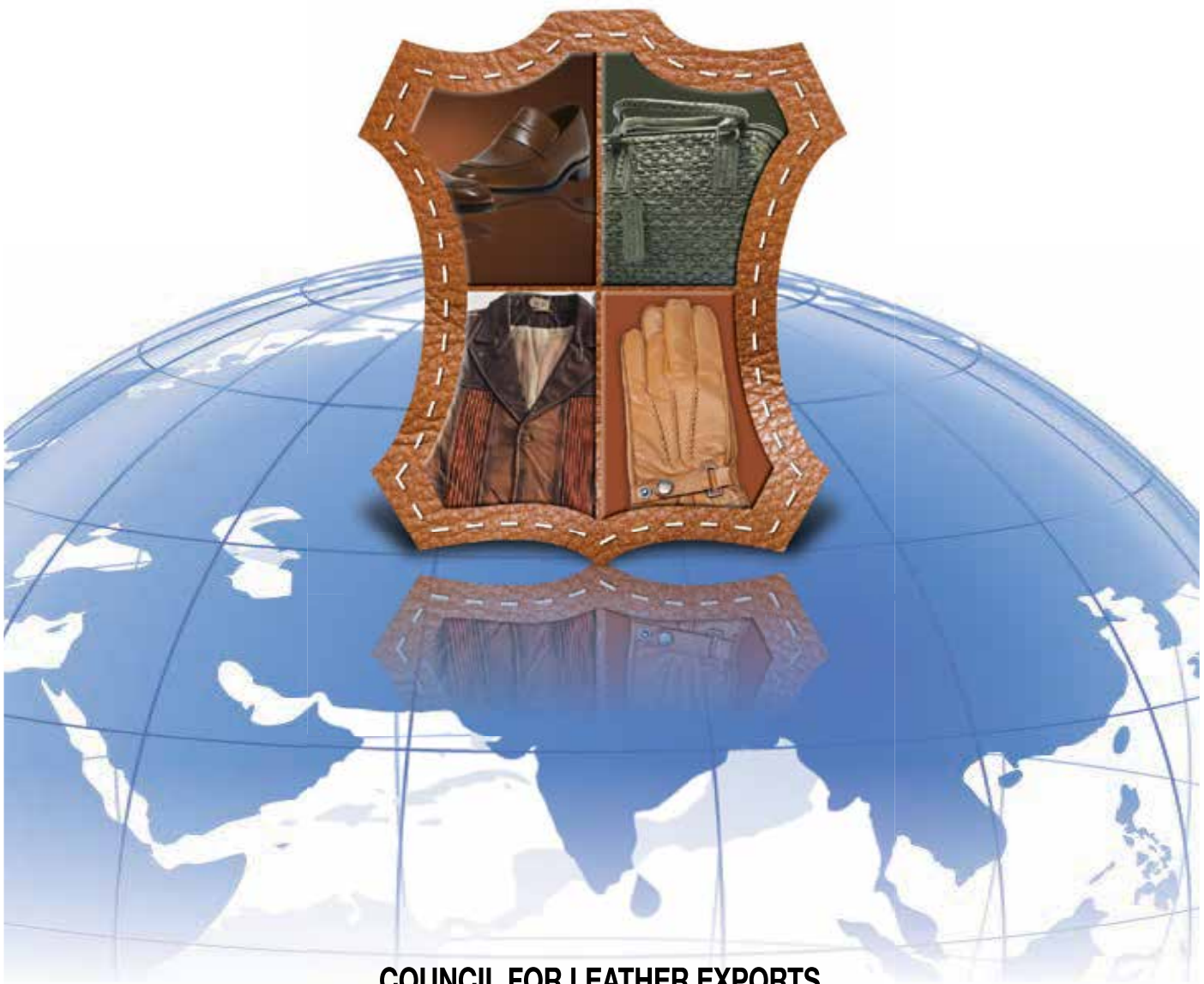


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INDIAN LEATHER INDUSTRY - STRIDING WITH CONFIDENCE



COUNCIL FOR LEATHER EXPORTS

(An Export Promotion Organisation sponsored by Ministry of Commerce & Industry, Govt. of India)

Registered Head Office : 1, Sivaganga Road, Nungambakkam, Chennai 600034

Tel: +91-44-48684380 - 84 Fax: +91-44-48684386 • e-mail: cle@cleindia.com • website : www.leatherindia.org

Regional Offices : • New Delhi - cleldelhi@cleindia.com • Kanpur - cleknp@cleindia.com • Kolkata - cleer@cleindia.com • Mumbai - cleb@cleindia.com

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