# LEATHER NEWS INDIA

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The Council for Leather Exports was set up in July 1984. The Council functions under the Ministry of Commerce & Industry, Government of India. The Council is entrusted with export promotion activities and overall development of the Indian leather industry. The Council's activities also include promoting Foreign Direct Investments and Joint Ventures in the Indian leather industry. The CLE serves as a bridge between Indian leather exporters and buyers all over the world.

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- CLE's outreach to clusters and New Member Mobilisation

#### **Dear Members**

## Timeline extended by DPIIT, Govt of India for filing applications under IFLDP 2021-26 till 15.12.2022

I am pleased to inform that the Department for Promotion of Industry & Internal Trade (DPIIT), Government of India has now extended the deadline for submission of applications / project proposals in the NSWS online portal under IFLDP 2021-26 till 15th December 2022.

IDLS is one of the sub-schemes of IFLDP which provides investment grant/subsidy for modernization, capacity expansion, technology upgradation in existing units and also for setting up of new units, undertaken on or after 01.01.2020. Assistance would be provided @ 30% of cost of Plant and machinery to MSME units and 20% to other units, subject to a ceiling of Rs.15 crores per unit across all product segments. Additional 5% financial assistance would be provided for the domestically manufactured plant and machinery. The applications



seeking grant has to be filed in the online portal National Single Window System (NSWS). As such, IDLS sub-scheme is one of the important schemes which the industry is to make use of availing the financial assistance from the Government of India and get the benefit out of the IFLDP approved for the leather and footwear industry.

It may be recalled that DPIIT has earlier fixed the deadline date as 31st August 2022 for receipt of applications. Based on the views of the industry, the CLE has represented to the DPIIT, Govt of India requesting for extension of time to enable the industry to prepare and submit the applications / project proposals in the NSWS. The CLE is very much thankful to the DPIIT, Govt of India for considering the request of the industry and extending the deadline till 15.12.2022.

The CLE is conducting weekly webinars on IFLDP virtually every Wednesday at 11.30am, along with CLRI & FDDI, provides guidance and handholding support to the leather and footwear industry in explaining the scheme guidelines and other procedures in filing applications in the online portal. I request the members to participate in the CLE Webinars conducted every Wednesday at 11.30am via Zoom App, and get your queries clarified by CLE, PIU-FDDI and PIU-CLRI.

I would once again request the industry to submit the applications in the online portal well before the deadline date of 15.12.2022, preferably at least one week before the deadline.

With best wishes

Sanjay Leekha

Chairman

COUNCIL FOR LEATHER EXPORTS

#### FROM THE EDITOR

#### **Dear Members**

As you are aware, Vide Notification S.O. 4953 (E), dated 1st December, 2021, the Department of Animal Husbandry & Dairying removed the the animal quarantine clearance requirement for import of leathers falling under HS Codes 4104 to 4115. The removal of quarantine clearance requirement was on the condition that the authorized officer of manufacturer in exporting country gives a declaration on invoice along with each consignment stating that the product has undergone the irreversible process of tanning.

However, the Customs Software was not updated to incorporate the aforementioned removal of animal quarantine requirement. On account of this, the bill of entries for aforementioned HS Codes of leathers are being referred to Animal Quarantine Department for NOC. In view of this, CLE took-up the request of updating the Customs Software



We are pleased to inform you that the Central Board of Indirect Taxes & Customs has issued a Customs Circular No. 24/2022 – Customs dated 28th Nov. 2022 on the above subject wherein it is stated that while filing Bill of Entry the importer must give the following declaration under Statement Code AQ002 at item level for the CTIs listed in Annexure B of this Circular i.e. HS Codes 4104 to 4115:

#### **DECLARATION**

"I certify that the invoice issued by Authorised officer of Manufacturer in the exporting country contains a declaration that the product has undergone the irreversible process of tanning in terms of O.M vide F.No. L- 110110/17/2017-Trade-Part(1) (E-15243) dated 17.12.2021"

The aforementioned Annexure B of the circular stated that leathers under Chapter 41 (4104 to 4115) are not to be routed to Animal Quarantine and Certification Services (AQCS) for NOC.

With kind regards

#### R. Selvam IAS

Executive Director
COUNCIL FOR LEATHER EXPORTS

# Meetings of Chairman, CLE

#### Meeting with Smt. Nirmala Sitharaman, Hon'ble Union Minister of Finance





Shri Sanjay Leekha, Chairman, CLE along with Shri R. Selvam, Executive Director, CLE called on Hon'ble Finance Minister Smt.Nirmala Sitharaman at North Block, New Delhi on 22.11.22 and presented requests of Leather and Footwear Sector.

#### Pre budget consultation meeting



Shri Sanjay Leekha, Chairman, CLE participated in the virtual pre - budget consultation meeting held by Smt. Nirmala Sitharaman, Honble Union Minister of Finance on 24.11.22 and took-up requests of footwear and leather sector.

#### Meeting with Shri Rajeev Singh Thakur, Addl. Secretary, DPIIT



Shri Sanjay Leekha, Chairman, CLE and Shri R. Selvam, ED, CLE called on Shri Rajeev Singh Thakur, Addl. Secretary, DPIIT in New Delhi on 23.11.22 and discussed about PLI implementation for footwear and leather sector

#### Meeting with Shri Anil Aggarwal, Additional DGFT



Shri Sanjay Leekha, Chairman, CLE and Shri R. Selvam, ED, CLE called on Shri Anil Aggarwal, Additional DGFT in New Delhi on 23.11.22 and discussed about export growth prospects of footwear and leather sector

#### **Presentation in International Footwear Conference**



Shri Sanjay Leekha, Chairman, CLE made a presentation on Indian Footwear Industry and investment and Joint Venture opportunities in the hybrid meeting of 39th International Footwear Conference held in Hong Kong on Nov 14 2022.

# Meeting with Shri G.N.Singh, Joint Secretary, Trade, Department of Animal Husbandry and Dairying



Shri Sanjay Leekha, Chairman CLE and Shri R Selvam, ED, CLE met Shri G.N.Singh, Joint Secretary, Trade, Department of Animal Husbandry and Dairying at Krishi Bhawan, New Delhi on 7.11.22 and presented Leather sector trade issue.

#### Meeting with Ms. Limatula Yaden Joint Secretary (TRU), Ministry of Finance



Shri Sanjay Leekha, Chairman, CLE and Shri R Selvam ED, CLE met Ms. Limatula Yaden JS, TRU at North Block, New Delhi on 7.11.22 and represented CLE Pre- Budget Proposals for FY 2023-24.

#### **CONDOLENCE MESSAGE**



**Shri Irshad Mirza,** Former Chairman of Council for Leather Exports (CLE) and Founder of Mirza International Ltd., passed away on December 4, 2022 at Kanpur at the age of 95.

Shri Irshad Mirza served as Chairman of CLE during the period 22.3.2001 to 1.2.2003.

Shri Irshad Mirza was a recipient of many awards including the Padma Shri award. He also served as Chairman of Uttar Pradesh Minorities Commission.

The Council for Leather Exports expresses its heartfelt condolences to the Family.

Shri Irshad Mirza will always be remembered by the leather fraternity for his selfless service to the industry.

# Meeting of Shri Piyush Goyal, Union Minister of Commerce and Industry with Heads and Senior Faculty Members of IIFT, IIP, NID, NIFT and FDDI on 12th November, 2022 at Vanijya Bhawan, New Delhi



Shri Piyush Goyal, Union Minister of Commerce and Industry, Consumer Affairs, Food and Public Distribution and Textiles with Senior Government officials and Heads of IIFT, IIP, NID, NIFT and FDDI.

A meeting was organized under the Chairmanship of Shri Piyush Goyal, Union Minister of Commerce and Industry, Consumer Affairs, Food and Public Distribution and Textiles with Heads and Senior Faculty Members of IIFT, IIP, NID, NIFT and FDDI on 12th November, 2022 at Vanijya Bhawan, New Delhi.

Shri Anurag Jain, Secretary, Department for Promotion of Industry and Internal Trade (DPIIT); Shri Sunil Barthwal, Secretary, Department of Commerce; Shri Sunil Barthwal, Secretary, Textiles;

Ms. Rachna Shah, Special Secretary, DPIIT; Ms. Sumita Dawra, Special Secretary and Financial Advisor, DPIIT; Shri Arun Kumar Sinha MD, FDDI; Mr. Vagish Dixit, Chairman-Governing Body, IIP; Shri Shashank Priya SS & FA, DPIIT; Shri Shashi Ranjan Kumar FA, Ministry of Textiles dealing with NIFT and Prof. Manoj Pant Vice Chancellor, IIFT, Board of Governors and faculties were also present at the interactive session.

Shri Sanjay Leekha, Chairman, CLE and Shri Motilal Sethi, Northern Regional Chairman, CLE were also present on the occasion and represented Council for Leather Exports.

The agenda of the meeting was to Encourage convergence between the institutes to create synergies, share resources and "best practice" experiences, which would lead to open innovations, Foster Industry-Academia collaboration and interface of the institutes with Industry by presenting latest technology, engaging in R&D and market specific innovation needs of the industry, Build a global professional

network by interfacing and engaging with the alumni of the institutes to maintain a symbiotic relationship with them and enhance their contribution to their alma mater, Collaborate with foreign institutes through student programs, and faculty exchange Community or Sector development like Handloom and Handicraft cluster development through design interventions adoption Feedback from institutions on their needs and demands.

Shri Piyush Goyal, Union Minister of Commerce and Industry, Consumer Affairs, Food and Public Distribution Textiles. asked and eminent institutions of design in India to increase their student intake by a minimum of 10X. He was interacting with the Heads and Senior Faculty Members of Indian Institute of Foreign Trade (IIFT), Indian Institute of Packaging (IIP), National Institute of Design (NID), National Institute of Fashion Technology (NIFT) and Footwear Design and Development Institute (FDDI) in New Delhi

The Minister pointed out that this was the first such interaction of the 5 eminent institutes that work under the aegis of the Ministry of Commerce and Industry and Ministry of Textiles. He also called for intensive collaborations between all 5 institutions so that they may work together and develop synergies to improve and grow. He asked the institutes to consider having common campuses for more effective utilization of resources and think about merging bodies to bring strength to them.

Shri Goyal asked the Institutes to focus on creating a robust alumni program and build an extensive alumni network. Alumni networks have an immense potential to contribute to growth of the alma mater, he opined. He also asked corporates to generously support eminent educational institutions.



A view of the meeting

The Minister referred to the Paanch Pran enunciated by Shri Narendra Modi, Hon'ble Prime Minister and asked the institutes to align themselves to these five visionary vows. The Minister said that educational and vocational training institutions must focus on developing human resources throughout the length and breadth of the country and not just in cities. Further he reiterated that No child must be left behind, and asked institutions to also institute scholarship programs.

He also suggested that the institutions work to develop a sustained connect with eastern and north eastern parts of the nation and bring in much more diversity among both faculty and students.

The Minister asked the institutions to strive to remove any traces of colonial mindset in processes, practices, and style of working. He opined that colonial practices often create exclusionary tendencies which intimidate and alienate the common man. Shri Goyal spoke of the need for us to go back to our roots and observed that there is a tremendous scope for us to learn from tradition and heritage and offer it to the world.

Hon'ble Minister called for improving campus placements by marketing ourselves better to the world and opined that every campus must become incubators for startups and must strive to nurture and develop innovation and entrepreneurship. He asked the institutions to introspect if their education is tailor-made to cater to the needs of tomorrow. He said that we must aspire to take India's fashion technology to the developed markets of the world. He also observed that there is a need to expand our faculty base and invest greatly in faculty development.

He asked them to do much more case studies and publish more papers in the form of case studies. He also asked them to pioneer cutting edge research and be prolific publishers of research papers. He called for modernization of campuses, equipment, testing labs and technologies to make them world class. The Minister also urged campuses to locate prospective GI products and nurture and develop them whenever possible. India has the potential to have upto 2000 GI products, he noted.

During the interactions, IIFT, IIP, NID, NIFT and FDDI made presentations on the salient aspects of their structure and functioning and shared their suggestions and requirements for further growth and expansion.

Shri Sunil Barthwal, Secretary, Department of Commerce, asked the institutions to develop a connect with District Industrial Centres (DIC) to empower them to lend impetus to centres initiatives such as One District One Product, Districts as Export Hubs etc.

Ms. Rachna Shah, Secretary, Department of Textiles, suggested that a core group of the heads of the institution and senior ministry officers may be constituted for more intensive and sustained exchange of ideas and collaboration. She also called for more international exposure to our students and faculty.

Shri Anurag Jain, Secretary, DPIIT, called for more focussed, industry-relevant research in the institutions and said that there was a need to incentivise such research efforts.

Shri Sanjay Leekha, Chairman, Council for Leather Exports conveyed that FDDI has been immensely contributing and assisting the industry through their skill development programme.

Shri Motilal Sethi, Northern Regional Chairman, CLE suggested that quality of education imparted to these 5 institutes should be of international standard; instead of sending faculties abroad, we may have virtual classroom where expert from all over the world can impart education virtually and digitally and this will increase the quality of education and skill of student and make them more productive for the industry.

The meeting focused on encouraging convergence between the institutes to create synergies, share resources and best practice experiences, which would lead to open innovations. Deliberations were held on fostering industry-academia collaboration and interface of the institutes with industry by presenting latest technology, engaging in R&D and market specific innovation needs of the industry. Discussions were held on building a global professional network by interfacing and engaging with the alumni of the institutes to maintain a symbiotic relationship with them and enhance their contribution to their alma mater.

Suggestions were made on collaborating with foreign institutes through student and faculty exchange programs and on community or Sector development like handloom and handicraft cluster through design interventions or adoption.

Meeting ended with a vote of thanks.









Shri Sanjay Leekha, chairman, CLE and Shri Motilal Sethi, Northern Regional Chairman, CLE interacting with Shri Piyush Goyal. Hon'ble Commerce Minister on several Industry related Issues at this occasion on 12.11.2022

# RBSM, KOLKATA 2022 AND 25<sup>th</sup> ILAF, KOLKATA, SEPTEMBER 14<sup>th</sup> -16<sup>th</sup>, 2022, KOLKATA



The Reverse Buyer Seller Meet, Kolkata 2022 and 25th edition of the India Leather & Accessories Fair (ILAF 2022) were held at Biswa Bangla Mela Prangan (Milan Mela Complex), Kolkata during September 14-16, 2022.

#### Inauguration:

The Reverse Buyer Seller Meet, Kolkata 2022 / 25th edition of the India Leather & Accessories Fair (ILAF) was inaugurated in the august presence of Her Excellency Ms. Rowan Ainsworth, Consul General of Australia in Kolkata, Her Excellency Miss. Isolde Aust, Deputy Consul General, Consulate General of the Federal Republic of Germany in Kolkata, Mr. Ramesh Juneja, Regional Chairman, CLE, ER, Mr. Imran Ahmed Khan, General Secretary (H), Calcutta Leather Complex Tanners' Association (CLCTA) and Member-COA, CLE, Mr. Mohammed Azhar, Member-COA, CLE, Mr. Tapan Nandi, Member-COA, CLE, Mr. Md. Zia Nafis, Joint Secretary Calcutta Leather Complex Tanners' Association

(CLCTA) and Member –Regional Committee, CLE, ER, Ms. Hema Maity, General Manager, India Trade Promotion Organisation, Mr. Ajay Kumar Tarway, President, Indian Leather Products Association, besides many dignitaries from the industry, overseas buyers, exhibitors, stakeholders of the industry, press and media.

The welcome address was delivered by Ms. Hema Maity, General Manager, India Trade Promotion Organisation. She said that the fair has now become a constant event and this time the fair is being held in the newly developed Biswa Bangla Mela Prangan. She further added that the fair could not be held for two years due to the pandemic situation. She said this time there are 58 exhibitors from diverse sectors like finished leather, leather goods, industrial leather gloves, machineries, accessories etc. She also said that the Reverse Buyer-Seller meet will be organized by the Council along with the fair and around 30 buyers from across the globe have been invited for the RBSM. She concluded by stating that the fair will grow bigger and better in the times to come.



Mr Ramesh Juneja, RC-East, CLE delivering the speech



Mr Ramesh Juneja, Regional Chairman, CLE, ER in his address said that this is the silver jubilee edition of the fair. He also said that around 30 buyers from various countries have been invited for the Reverse Buyer Seller to be organized by the Council. Mr. Juneja further added that due to the pandemic situation exports had slowed down and now as the pandemic situation is over, exports are also growing. He further added that Govt. has invested significantly in the Kolkata Leather Complex and in another six-eight months 400 new tanneries will be established in the complex. He also said that a footwear park is also coming up inside the complex and urged the industry members to apply in more numbers for setting up their units.

Mr. Ajay Kumar Tarway, President, Indian Leather Products Association (ILPA) stated that the leather sector of Eastern Region is moving positively with respect to development of infrastructure. He further said that the Eastern Region is famous for leather fashion goods and industrial leather gloves. He added that Eastern Region has abundant good quality raw material, skilled manpower and backed with high tanning capacity.

Mr. Imran Ahmed Khan, General (H), Calcutta Leather Secretary Complex Tanners' Association (CLCTA) and Member-COA, CLE in his address stated that West Bengal is the hub of the leather sector and Calcutta Leather Complex spread over an area of 1100 acres is one of the largest fully integrated leather complexes in Asia. Mr. Imran Ahmed Khan also stated that sustainable development is the focus and steps have been initiated with that objective.

Her Excellency Miss. Isolde Aust, Deputy Consul General, Consulate General of the Federal Republic of Germany in Kolkata in her address



Mr Ajay Tarway, President ILPA addressing in the inaugural programme



Mr Imran Ahmed Khan, COA Member, CLE & General secretary(H), CLCTA delivering the speech



Her Excellency Miss. Isolde Aust, Deputy Consul General, Consulate General of the Federal Republic of Germany in Kolkata is addressing to the audience

that fairs are the right marketplace and the economies need trade fairs to grow business relationships. She also highlighted that currently Germany is facing high inflation which affects consumers.

Her Excellency Ms Rowan Ainsworth, Consul General of Australia in Kolkata in her address stated that Calcutta Leather Complex Tanners' Association is doing very good work to ensure greener and sustainable development. She also stated that the fair is being held at the right time as Australia and India have already entered a trade agreement.

The vote of thanks was delivered by Mrs. Rumela Roy, Regional Manager, India Trade Promotion Organisation, Kolkata.

Thereafter the dignitaries visited the stands of the exhibitors after the inauguration and appreciated the quality of products showcased in the fair.



Her Excellency Ms Rowan Ainsworth, Consul General of Australia in Kolkata in her speech





#### **Meeting with Overseas Buyers:**

After the inauguration, meeting was organized with overseas buyers on 14th September, 2022. The meeting was Chaired by Mr. Ramesh Juneja, Regional Chairman, CLE-ER. The buyers were briefed about the background of ILAF/RBSM, Kolkata, 2022 and the exhibitors. It was followed by a brief interaction with the overseas buyers.

#### **Display Profile:**

The display profile of ILAF/RBSM, 2022 comprised of Leather Fashion Accessories, Finished Leather, Industrial Gloves, various Components for manufacturing finished goods, Machineries etc. As good as 58 nos of participants participated in ILAF, 2022.









#### **International Visitors:**

30 numbers of overseas buyers attended the RBSM, 2022 under the complimentary package of the Council for Leather Exports from countries like U.S.A., Germany, United Kingdom, Australia, South Korea, Dubai, Kenya, Mauritius, South Africa, Italy and Slovak Republic.

In addition to that, some overseas buyers visited the show on their own.

#### **CLE Information booth:**

Council for Leather Exports organized the information and promotion booth in the pavilion of the exhibition ground. In the CLE information booth various publications of the Council were displayed. Enquiries of the overseas buyers and business visitors were answered by the CLE officials.

#### **Fashion Show:**

A gala fashion show was organized by Indian Leather Products Association (ILPA) on the evening of 14th September, 2022 at Hotel Hyatt Regency, Kolkata. The fashion show was attended by the dignitaries from the Industry, overseas buyers, exporters and other stakeholders from the industry.





## Visit to the Kolkata Leather Complex:

A visit to the Kolkata Leather Complex was organized on 15th September, 2022 for the visiting overseas buyers. The delegation of overseas buyers visited the Common Effluent Treatment Plant (CETP) at CLC. The delegation was welcomed by Mr. Md. Zia Nafis, Joint Secretary Calcutta Leather Complex Tanners' Association (CLCTA) and Member -Regional Committee, CLE, ER and Mr. Shahid Parwez, Joint Secretary, Calcutta Leather Complex Tanners' Association (CLCTA). A brief video presentation was made about the Calcutta Leather Complex and CETP to the delegation of overseas buyers. It was followed by a tour of the CETP. The delegation was briefed about the functioning of the CETP by the officials of the CETP unit. The delegation of overseas buyers was impressed with the functioning of the CETP.

Thereafter the delegation visited tanneries, leather goods unit and leather gloves unit. The delegation took a tour of the manufacturing process at the tanneries, leather goods unit and leather gloves unit and was impressed with the processes and the quality standards being followed.

#### **Conclusion:**

ILAF/RBSM, 2022 concluded with immense hope & enthusiasm among the exhibitors, overseas buyers, suppliers to the industry. The overseas buyers were quite happy with the business meetings and establishing contacts with the exhibitors. The exhibitors were confident about the outcome of the fair and expected. All the stakeholders were quite optimistic about the future outlook of the leather sector and increasing the share of exports from India.









# Indian Footwear & Leather Development Programme (IFLDP) 2021-26 – DPIIT, Government of India extends timeline for submission of Applications / Project Proposals till 15th December 2022

The Department for Promotion of Industry & Internal Trade (DPIIT), Government of India has notified the Indian Footwear & Leather Development Programme (IFLDP) 2021-26. The Guidelines Notification of the Sub-Schemes have been hosted in the DPIIT website www.dpiit.gov.in, National Window System (NSWS) portal: www.nsws.gov.in and also hosted in the CLE website www.leatherindia. org. Applications / Project Proposals under the relevant sub-schemes have to be filed in the NSWS portal: www. nsws.gov.in

The DPIIT, Govt of India has earlier issued a Public Notice dated 30.07.2022 in which it has invited applications / project proposals for

financial assistance under IFLDP 2021-26, and the last date for submission of proposals was then fixed on or before 31st August 2022. Based on the views of the industry, the CLE has represented to the DPIIT, Govt of India requesting for extension of time to enable the industry to prepare and submit the applications / project proposals in the NSWS.

Considering the request of the CLE and other industry stakeholders, DPIIT has issued the Public Notice dated 21.11.2022 in which it has extended the timeline for submission of applications / proposals under the sub-schemes of IFLDP till 15th December 2022. The said Public Notice dated 21.11.2022 is appended below.

Eligible and interested units in the Leather & Footwear sector may kindly submit their applications / project proposals in the NSWS online portal on or before the deadline date of 15th December 2022.

For any guidance and clarifications on the sub-schemes of IFLDP, all are welcome to attend the Open House Meetings / Webinars conducted by CLE, every Wednesday at 11.30am via Zoom App, and get your queries clarified by CLE, PIU-FDDI and PIU-CLRI.

(Ref: CLE Circular dated 22.11.2022)



# Visit of Shri. R. Selvam, IAS, Executive Director, CLE to Dindigul Leather Cluster on 26th November, 2022

Shri. R. Selvam, Executive Director, CLE visited the Dindigul Leather Cluster on 26th November, 2022 and participated in the interaction meeting organized with the Member Tanners. The visit of ED-CLE was organized by Talco-Dindigul Tanners Enviro Control Systems Pvt Ltd and coordinated by Mr. V. Samson, Regional Director, CLE-Southern Region.

There were about 120 Tanneries in Dindigul. Now there are about 49 Tanneries in Dindigul processing mainly Vegetable Tanned El Leathers, Raw Leather to E.I. Stage. As per CLE Membership Records, export of Finished Leather from Dindigul Leather during last three years is as follows:

Year	Quantity (Mn sq.ft)	Value in Rs. Cr
2018-19	3.20	31.00
2019-20	2.50	33.00
2020-21	1.50	22.00

ED-CLE visited the Tannery of Sai Chamois Inc, who are processing Deer, Goat and Sheep Skins. Mr. Rajeswara Rajha, Proprietor of the Tannery, welcomed ED to his Tannery and shown the various Tanning processes involved in preparation of finished leather, stage by stage starting from raw skins right upto Vegetable Tanned El Leathers.

As part of the Tannery visit, ED visited Gautham Leather Industries. This Tannery is specialized in manufacturing Goat Leathers. Mr. Palaniappan, Proprietor of the Tannery explained the various processes involved in making the Goat Leather, Chemical usage, various functions of Wooden drums, etc.



Shri R. Selvam, ED, CLE interacting with Shri Abdul Rahman, Managing Director, Talco-Dindigul Tanners Enviro Control Systems Pvt Ltd



Shri R. Selvam, ED, CLE examining the leathers

Thereafter, ED visited the Dindigul CETP and reviewed the progress of ongoing DPIIT projects and requested the CETP to complete all the pending components with regard to upgradation of CETP adhering to the timelines committed for overall completion and financial closure of the project. Further, ED advised the CETP to submit the DPR for the next project under IFLDP 2021-26 on or before 15th December, 2022.

Following this, an interaction meeting was organized by Dindigul CEPT with the Members from the Tanning Industry. About twenty five Tannery Members participated in meeting. At the outset, ED thanked Shri. N.Abdul Rahim, MD, Dindigul TALCO and Mr. Mahaboob Subhani, Secretary, Dindigul CETP for inviting him to visit the Dingidul Leather Cluster and for organizing this interaction meeting, tannery visit etc at a very short notice. The General Manager, District Industries Centre, Dindigul also participated in this meeting and addressed the Members on the support being provided by State Govt to the Leather Cluster.

ED-CLE gave a brief overview of the Dindigul Leather Cluster and highlighted the importance of scalingup. ED requested the Members to constantly work for the betterment of the Leather Industry in Dindigul and informed that the CLE will always be supportive to the Cluster's development. After the interaction meeting, ED requested the MD-Dindigul CETP to send a report on the hurdles affecting the export growth from this cluster for taking us remedial measures. ED also requested the Members from the Dindigul Tannery Cluster to become Members of the Council and actively participate in the efforts taken by the Council for the development of the Cluster.





Shri Abdul Rahman, Managing Director, Talco-Dindigul Tanners Enviro Control Systems Pvt Ltd felicitating ED, CLE



Shri R. Selvam, ED, CLE addressing the industry members during the interaction meeting

## Dollar Index (DXY) Is Likely To Tilt Towards 100 Or 115?

Article by Ritesh Victor-Co-Founder & Country Head-Myforexeye Fintech Pvt. Ltd

In the last 3 quarters, inflation numbers have guided the central bank's actions. The pain of high inflation numbers led to aggressive tightening by major central banks. The action should lead to a drop in CPI numbers gradually over the next 3-4 quarters. The latest data releases also indicate that US Fed Pivot is just around the corner. Markets are in risk-on mode with DXY falling to 106 and equity markets recovering losses.

Why do investors, hedgers, and traders in currency need to be cautious going forward? The markets weren't prepared for this kind of action which led to an unprecedented Dollar rally. The swiftness with which central banks acted against inflation is like administering steroids.

There will be numerous side effects of this aggressive intervention – A. Stagflation – The inflation may take 4-5 quarters to cool off to below the 2% mark. During this period, major economies like the US, UK and EU are likely to face recession. B. Credit defaults – The astronomical rise in

bond yield has resulted in a large outflow on account of debt servicing. The disposable income has dwindled in the hands of consumers leading to lower consumer demand and poor lifestyles. C. Geopolitical disturbance – The defiance by a large number of nations like China, Russia, Search... Go Want to manage Forex Name Mobile Request A Call Back Recent Premium Research Reports Dollar Index (DXY) Is Likely To Tilt Towards ... 21 Nov 2022 09:41 AM Good Time To Hedge EUR And GBP Exports - 18No... 18 Nov 2022 07:27 PM GBP/USD

Fundamental & Technical Analysis 16 Nov 2022 07:11 PM Tags Subscribe Now Book a Free Demo Book your Free Trial Start a free 14 Days Trial Get Started I hope you enjoy reading this blog post If you want, North Korea, and India is hinting at a gradual power shift from West to East. This period of shift will have its own problems of relinquishing supremacy by western countries. The world will face a long period of geopolitical uncertainty. We have a strong feeling that the Dollar Index (DXY) will likely shoot toward 115 instead of 100.

What could be the trigger? Our strong sense is the markets will shift their focus from inflation to recession soon. This cycle of slowdown will eventually lead to a flight to safety (risk-off), lower capital expenditure (and revenues), and rising unemployment (and wages). The result will be a very strong dollar. This downturn in DXY is a trap. Be cautious. What you should do?

- I. Businesses Importers and exporters need to revisit their risk management policy. You shouldn't be caught napping on either side. The best way is to earmark 2023 as the year of mitigating risk and hedging your exposures like a hawk.
- 2. Forex Traders Lower your leverage and bring down your expectation of return on capital.



# इस परिवर्तनशील समय में निर्यात के लिए दोहरा बीमा



# निर्यातकों के लिए ऋण जोखिम बीमा एवं

## बैंकों के लिए ऋण जोखिम बीमा

आर्थिक अस्थिरता के इस समय में निर्यात के अनुकूल ईसीजीसी के साथ ऋण जोखिम का बीमा कराएं।

अधिक जानकारी के लिए ईसीजीसी के निकटतम कार्यालय से संपर्क करें।



(भारत सरकार का उद्यम)

पंजीकृत कार्यालयः एक्सप्रेस टावर्स, 10वीं मंजिल, नरीमन पाईन्ट, मुंबई–400 021, भारत. टेली: 6659 0500 / 6659 0510, टोल फ्री: 1800–22–4500.

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आप निर्यात पर ध्यान केन्द्रित करें, हम जोखिम से रक्षा प्रदान करेंगे.



# APLF ASEAN Special Edition, Bangkok, Thailand (October 19-21, 2022)

A Post Event Report By A. Poorajan, Export Promotion Officer, CLE



Inauguration of the fair

APLF's special ASEAN edition took place from October 19 – 21 October. 2022 at the Queen Sirikit National Convention Centre (QSNCC) in Bangkok, Thailand. The Queen Sirikit National Convention Center (QSNCC) is located at the heart of downtown Bangkok, conveniently served by the subway. The show held in Halls 1-2, with a total surface area of 11,500 sqm. This is APLF's second trade fair held outside its home base of Hong Kong due to compulsory quarantine requirements upon arrival.

In APLF ASEAN hosted, more than 200 exhibitors participated with national pavilions coming from Brazil,

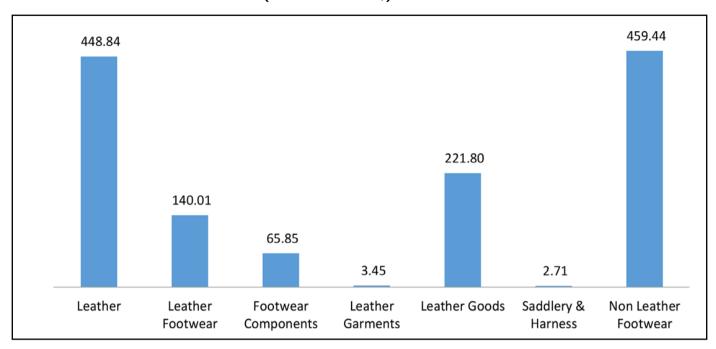
France, India, Pakistan, Thailand, Vietnam, and the USA, with groups from other major tanning nations such as Italy. After APLF in Dubai in March this year, exhibitors requested the presence of more buyers from southeast Asia. As a result of this survey, the Organizers took the decision to hold APLF back in Asia, but this time in the heart of ASEAN, in Bangkok, Thailand. Thailand has been a strong transaction hub of leather and leather goods with proximity to core manufacturing countries in ASEAN. Bangkok has firmly established its tourist infrastructure which is ideal for APAC buyers from ASEAN, Hong Kong, Japan, South Korea, Taiwan, etc For the first time since 2019, suppliers to the international leather industry will have the opportunity to meet buyers from Southeast Asia once again, face-to-face, in a professional business atmosphere. Countries including Thailand, Vietnam, Cambodia, Malaysia, the Philippines and Indonesia together create a strong manufacturing and transaction hub of leather and leather goods. Top-class leather community accounts for over 2.5B USD import of raw hides, skins and leather, a number closely equivalent to China. Over 0.3B USD export of leather goods including footwear, handbags and travel goods, also imports more than 3B USD of leather goods.

Thailand's import of Leather & Leather Products and India Share from 2015-2020 & for 2020-21 is given below : (Value in Mn US \$)

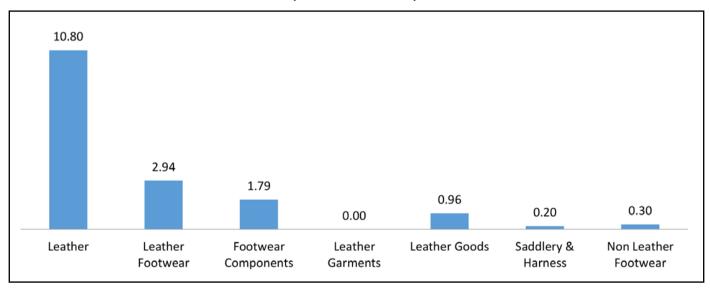
DETAILS	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Leather						
Import	476.58	442.31	434.65	427.43	448.84	
India's Export	12.78	9.97	11.85	11.15	10.80	8.80
% Share of India	2.68%	2.25%	2.73%	2.61%	2.41%	
Leather Footwear	_ <b>.</b>	<u> </u>	<u> </u>	l		
Import	104.55	98.05	92.76	124.79	140.01	
India's Export	1.31	1.52	1.46	4.39	2.94	2.03
% Share of India	1.25%	1.55%	1.58%	3.52%	2.10%	
Footwear Components	 S	•	•	•	•	
Import	55.34	65.04	73.03	67.14	65.85	
India's Export	1.50	4.67	4.14	2.94	1.79	2.97
% Share of India	2.71%	7.18%	5.67%	4.38%	2.72%	
Leather Garments	•	•	•	•		
Import	9.31	8.90	3.30	3.74	3.45	
India's Export	0.03	0.22	0.59	0.00	0.00	0.00
% Share of India	0.32%	2.47%	17.98%	0.03%	0.00%	
Leather Goods	•	•	•	•	•	
Import	171.43	174.63	166.60	196.20	221.80	
India's Export	2.44	2.97	1.60	1.52	0.96	0.82
% Share of India	1.42%	1.70%	0.96%	0.78%	0.43%	
Saddlery & Harness	•	•	•		•	
Import	0.90	0.73	1.07	1.40	2.71	
India's Export	0.16	0.11	0.08	0.06	0.20	0.05
% Share of India	17.80%	15.09%	7.38%	4.30%	7.39%	
Non Leather Footwear			•		•	
Import	187.68	224.64	230.15	351.16	459.44	
India's Export	0.01	0.34	0.10	0.14	0.30	0.27
% Share of India	0.01%	0.15%	0.04%	0.04%	0.07%	
Total						
Import	1005.789	1014.309	1001.565	1171.859	1342.088	
India's Export	18.23	19.80	19.82	20.20	16.99	14.92
% Share of India	1.81%	1.95%	1.98%	1.72%	1.27%	

Source: THAILAND's Import - ITC Geneva / India's export DGCI&S

THAILAND'S IMPORT OF LEATHER & LEATHER PRODUCTS in 2019-20 (Value in Mn US \$) 2019-20



India's Share in Thailand's Import of Leather & Leather Products in 2019-20 (Value in Mn US \$)



In APLF ASEAN categorized exhibitors profile into three major divisions as Leather, Materials+, Fashion Access. Under APLF Leather: Hides & Skins, Wet Blue and Crust, Leather for Bags, Footwear, Accessories, Garment, Upholstery, etc, Exotic Skins, Tanning and Finishing Machines, Chemicals and Dyes, Leather-Making Tools, under Materials +: Sustainable Materials, Functional Materials, Woven & Natural Materials, Shoe Components,

Fashion Hardware & Accessories, Machinery, Tools & Supplies and under Fashion Access: Bags, Fashion Accessories, Footwear, Garments, Small Leather Goods & Travel ware are displayed.

The APLF ASEAN Show is organized professionally with various concepts, themes, Trends pavilion, Designer pavilion, creative competitions etc., a brief outlook of this is given below:

#### M.E.E.T

At the fair, the M.E.E.T concept of Matching – Education – Experience – Trade Show has been employed to ensure that both exhibitors and buyers make the most of this unique sourcing and business opportunity in Bangkok, at the heart of ASEAN. M – Matching: Exhibitors and buyers can sign up

for different themed sessions in the business matching café. E-Educate: Conferences, workshops and seminars designed for different types of audiences. Experience: Feel and touch the trending materials of FW23/24, and experience leather making with VR technology and appreciate leather art pieces. Trade Show: Be back on your track to successful trades and sales by showcasing the latest collections and technologies in a new venue.

#### **Business Matching and Seminars**

There were seven Business Matching sessions, each one focused on different types of leather and application. In addition, the trade show was complemented by four or more Workshops concentrating on leather and trends, as well as educational seminars dealing with sustainability and environmental issues.

#### Top ASEAN Leather Goods Designers' Showcases and Sharing Sessions

APLF has invited ten local and Indonesian handbag designers to display their iconic art pieces and share their entrepreneurial story and design concepts.

Renowned Thai designer such as Javamond Pavoradom of S'uvimol, whose family business is producing exotic skins, and Indonesian designer, Tommy Ambiyo, who has been featured in many fashion magazines, shared the love and creative use of leather.

## Leather Courses for Fashion Professionals

Apart from the aesthetic side of leather, the technical side is something

that should be learnt by all fashion professionals.

During APLF ASEAN, designers and fashion buyers can sign up for four training sessions focusing on the fundamental knowledge of leather, sustainability and also how to apply the 23/24 Spring-Summer and Fall-Winter seasonal trends to develop their next collections.

#### **APLF Colour and Material Trends**

APLF Fall-Winter colours and materials trend for 2023/24 season was unveiled during APLF ASEAN. The trends, developed by Olivier Guillemin [0,0] in collaboration with the Comité Français de la Couleur, has been a reference for the leather industry for many years.

Fashion professionals attending the exhibition will be able to touch and feel the leather first-hand and connect and make orders with the tanners directly to prepare for their upcoming collections.

#### L.E.D.

Then there is the L.E.D Project, which stands for Leather, Exhibitors and Designer. It is an industry support initiative, which offers designers the unique opportunity to create leather fashion goods using new leathers supplied by leading tanneries exhibiting at APLF. Selected designers partnered with their suppliers to produce a leather goods item to be displayed in APLF Dubai, in March 2023.

#### **Next Leather Goods Designers**

To support the local talents, the Next Leather Goods Designers project invites four Thailand institutes to join this onsite project which allows the students to gain invaluable experience in probably their first trade show participation. Apart from displaying their creations, the organizers invited the students to share their learning experience and design ideas on the last day of the event.

#### **Design-a-Bag Competition**

A new season of Design-a-Bag online competition will call for submission in APLF ASEAN. This annual competition has attracted bag designers from all around the world to unleash their creativity. In their designs, they use leather as the main material to create a design which will win them a trip to Dubai to compete as a finalist, and the winner will win a 5-week bag design course at Arsutoria School in Milan.

The combination of trade show with ancillary events related to the leather and fashion sectors guarantees an integrated exhibition covering business, technological, and education requirements.

With the ASEAN bloc now open for business, the special edition of APLF and its sister fairs in Bangkok will not only allow exhibitors to meet new contacts, but also reestablish and consolidate existing customer ties as the leather and fashion sectors advance into a post-covid world.

#### Exhibiting Companies by Country and Origin in APLF ASEAN, Bangkok, Thailand, October 2022

Sl.No	Country	No of Exhibitors
I	Bangladesh	I
2	Brazil	22
3	Cambodia	I
4	China	8
5	Egypt	3
6	Ethiopia	I
7	France	20
8	Germany	3
9	Hong Kong, China	2
10	India	18
П	Indonesia	3
12	Italy	29
13	Japan	2
14	Korea	I
15	Malaysia	I

SI.No	Country	No of Exhibitors
16	Mexico	I
17	Nepal	2
18	Netherlands	2
19	Pakistan	12
20	Saudi Arabia	I
21	Singapore	I
22	South Africa	I
23	Spain	2
24	Switzerland	2
25	Thailand	37
26	Turkey	4
27	United Kingdom	I
28	USA	7
29	Vietnam	15
	Total	203

**Visitors:** There were about 4000 + visitors from 57 countries and from various regions. The visitors profile includes

Leather & Materials: Traders / Importer/Distributor/Wholesaler of Leather, Materials and Components, Buying Office / Sourcing Agents of Leather, Materials and Components, Manufacturer with Own Factory of Leather, Materials and Components, Manufacturer with Own Factory of Fashion Accessories, Manufacturer of Car Interiors / Leather Furniture, Business Solutions / Testing and Consulting,

**Finished Products:** Brand Owners / Buying Of f ices / Designers, Distributors / Importers, Representatives of fashion brands / Wholesalers.

## CLE's Participation in the APLF ASEAN

CLE had organized participation of 13 companies in the APLF ASEAN; 11 Companies participated in

Leather & Materials Section and 2 Companies in Fashion Access (Finished Products Section). CLE's participation in this fair was supported with MAI funding. Most of the member participants were fully engaged with business visitors, renewed old contacts after Covid Pandemic. CLE's participants have reported that, during the three days fair, 158 one to one business meetings were held and more than 270 buyers visited their stands. As per feedback form submitted by CLE's participants, business worth Rs. 9125 lakhs has been generated during the fair days. The below named companies participated in the fair through CLE:-

l	ASG Leather Private Limited	Kolkata
2	Calico Impex	Kanpur
3	Enayat Agro Foods Pvt Ltd	Kanpur
4	Karamat Tanning Industries	Kanpur
5	Labour Craft P Ltd	Kolkata
6	Leathex World,	Kanpur
7	Model Exims	Kanpur
8	Model Tanners Pvt Ltd	Kanpur
9	Mrig Fashions	Kolkata
10	Rathnam Leathers	Chennai
11	Sansri Leathers	Chennai
12	Tarun Footwear	Agra
13	Unique International	New Delhi

#### Photographs of APLF ASEAN

#### Inauguration of APLF - ASEAN, Bangkok, Thailand, October 19, 2022





Ms. Alpana Dubey, Charge de affairs, Embassy of India, Thailand, Shri. Sanjay Leeka, Chairman-CLE visited Indian participants booth



Ms. Alpana Dubey, Charge de affairs, Embassy of India, Thailand, Shri Sanjay Leekha, Chairman-CLE discussion in the CLE Information Booth



Shri Sanjay Leekha, Chairman-CLE, meeting with PFFI-Philippine Footwear Federation



Shri. Sanjay Leekha, Chairman-CLE, meeting with Mr. Suwatchai Wongcharoensin , President – Thai Tanning Industry Association (TTIA)



Shri. Sanjay Leekha, Chairman-CLE, meeting with Ms.Phan Thi Thanh Xuan, Vice-Chairwoman, General Secretary LEFASO-Vietnam Leather, Footwear and Handbag Association





A view of Trend Pavilion

A view of CLE Participants booth

Shri A. Poorajan, Export Promotion Officer, Council for Leather Exports, HO Chennai coordinated group participation of members in the event.

Chairman-CLE Shri Sanjay Leekha, has been invited by APLF fair authorities as one of the VIP guest and attended the inauguration of the event. The fair organizer has organized one to one meeting of Chairman-CLE with Philippines Footwear federation, Thai Tanning industry Association and

LEFASO Vietnam. Chairman-CLE interacted with these association leaders to understand about the current scenario of their market.

Ms. Alpana Dubey, Charge de affairs, Embassy of India, Thailand visited the fair and shared her views about the export potentiality of Thailand in the leather and leather products with the participating companies. She visited all the booths of Indian participants exhibited through CLE along with Chairman-CLE.

Overall, this event was a successful show for the leather and footwear manufactures from India to show case their products and renew their old business contacts with the buyers not only from the ASEAN region but also from various other countries like, China, Japan, Europe and USA.



# Footwear & Leather Show, Australia November 15-17, 2022

Report by P. Dhanasekaran, Export Promotion Officer, CLE

#### FOOTWEAR & LEATHER SHOW

AUSTRALIA

As all are aware that India has successfully achieved its ambitious target for merchandise exports of USD 400 Billion in the current financial year, which is the highest ever and has surpassed the previous record of USD 330 Billion achieved in 2018-19 by a good margin.

India has also finalized India-Australia Trade Agreement Free Economic Cooperation namely Trade Agreement (ECTA) and this agreement also envisages a broad scope in terms of its coverage. These FTAs provide an institutional mechanism to expand the level of trade with these partners. Consequent to this, Council for Leather Exports organized the group participation in the Footwear and Leather Fair, Australia, November 15-17, 2022 with 24 CLE Member companies under the funding support of MAIS assistance of Government of India. The Footwear and Leather Fair is Australia's dedicated trade only international Sourcing Show for the Footwear and Leather products from around the world. This show is proudly co-located with two other major industry events, the international Sourcing Expo Australia and the China Clothing Textiles Accessories Expo. Over three days, discover more than 150 global suppliers and manufacturing partners showcasing their latest collection and capabilities across footwear,



Dr. Sushil Kumar, Consul General, Consulate General of India, Melbourne, Australia inaugurating the CLE India Pavilion stands at the aforesaid event.

leather garments, and fashion and life style goods in Australia's fashion capital , Melbourne. Meet, compare and connect with International manufacturers, suppliers, agents and industry experts from around the world, all under one roof

M/s International Exhibition and Conference group, Australia is the organizer of the Show and had undertaken the publicity and marketing activities including stand construction for the CLE India Pavilion.

#### **About the Australia Market**

Australia is one of the significant markets for leather & leather products, with its global imports increasing from US \$ 2251 million in 2015-16 to US\$ 2402 million in 2019-20. India's export of footwear, leather & leather products to Australia has reached to the level of USD 85 million during 2019-20. With the signing of India-Australia Comprehensive Economic Cooperation Agreement (CEPA), India's export of footwear and leather products to Australia is expected to grow substantially in the years to come.

#### About the Fair:

The Footwear & Leather Sourcing Show scheduled during November 15-17, 2022 will be co-located with International Sourcing Expo Australia, which was launched in 2010 and has been held annually since then. Footwear & Leather Show Australia is a dedicated footwear & leather products show and will form part of the International Sourcing Expo Australia and the China Clothing & Textile Expo. It has been decided to launch this show in 2016 in Melbourne,

to provide a dedicated focus on footwear and leather sourcing in direct response to feedback from the Australian Trade and international exhibitors in these sectors. As per the Organizers, the Show attracts major brands and buyers from across Australia and New Zealand.

Exhibitors from Asia, Europe and beyond are showcasing their designs, ranges and capabilities at this focused industry event.

Visitors profile include Department Store & Retail Group buyers, Owners & Directors; Senior Management & Executives; Product Developers; Merchandisers; Planning Managers, Sourcing Agents, Quality managers, Designers, Brand Agents, Institutional Buyers and Media.

#### **Publicity**

The Organizers have offered exhaustive publicity support for CLE's participation in the event through Website, Direct mail, Social Media etc. as part of the package.

#### **Australia Import Potential:**

Australia is the 19th Largest importer of leather and leather products in the world and 15th Largest importer of leather and leather products from India.

A statement showing India's export of leather and leather products and its share during 2015-16 2021-22 is given below:

# AUSTRALIA'S IMPORT OF LEATHER & LEATHER PRODUCTS AND INDIA SHARE [2015 - 2021]

DETAILS	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
Leather							
Import	94.56	54.88	52.25	42.32	39.75	29.43	
India's Export	1.87	1.46	1.72	1.59	4.10	1.55	2.40
% Share of India	1.98%	2.66%	3.29%	3.75%	10.31%	5.27%	
Leather Footwear							
Import	808.24	792.28	796.15	835.10	828.25	650.25	
India's Export	24.28	23.30	25.00	26.38	22.78	19.42	23.62
% Share of India	3.00%	2.94%	3.14%	3.16%	2.75%	2.99%	
Footwear Components							
Import	30.32	29.27	30.97	32.15	36.68	30.85	
India's Export	0.60	0.66	1.22	1.53	0.39	0.19	0.38
% Share of India	1.98%	2.26%	3.93%	4.75%	1.06%	0.62%	
Leather Garments							
Import	32.86	34.01	32.69	31.53	27.87	22.25	
India's Export	4.88	4.55	5.75	5.89	4.77	5.11	7.27
% Share of India	14.85%	13.38%	17.60%	18.69%	17.12%	22.97%	
Leather Goods							
Import	416.49	447.62	481.55	528.78	512.28	424.18	
India's Export	43.12	42.40	46.59	48.74	43.30	35.72	41.17
% Share of India	10.35%	9.47%	9.68%	9.22%	8.45%	8.42%	
Saddlery & Harness							
Import	43.63	47.03	48.99	55.17	48.66	51.43	
India's Export	9.88	10.05	10.72	10.60	8.74	12.28	15.77
% Share of India	22.65%	21.37%	21.89%	19.22%	17.96%	23.88%	
Non Leather Footwear							
Import	824.62	808.22	833.22	863.79	908.61	766.72	
India's Export	0.08	0.24	0.17	0.63	1.08	0.67	0.62
% Share of India	0.01%	0.03%	0.02%	0.07%	0.12%	0.09%	
Total							
Import	2250.72	2213.30	2275.81	2388.82	2402.09	1975.11	
India's Export	84.71	82.66	91.17	95.36	85.16	74.95	91.23
% Share of India	3.76%	3.73%	4.01%	3.99%	3.55%	3.79%	

Source: Australia's Import - ITC Geneva / India's export DGCI&S



It may be noted that export of leather and leather products from India to Australia have been increase significantly from US\$ 74.95 Mn in 2020-21 to US \$ 91.23 Mn in 2021-22 growing at a CAGR of 21.72% as per the comparison with last year.

• Import data yet to be received for the year 2021-22

CLE's participation in the Leather and Footwear Show, Australia November 15-17, 2022.

#### **CLE India Pavilion Inauguration on 15th November 2022**

The fair started with the CLE India pavilion inaugurated by Dr.Sushil Kumar, Consul General, Consulate General of India, Melbourne by a ribbon cutting ceremony on 15th November 2022 at 11.AM. Shri Girish Singh, Kaviya, Consul (Commerce, Consular & Political), Dr.A.Sakthivel, President, FIEO, Dr.Ajay Sahai, Director General & CEO, FIEO, Shri P.Dhanasekaran, Export Promotion Officer, CLE and few participants were present during the inauguration.

The following 24 companies participated in the Leather and Footwear Fair, Australia, November 15-17, 2022.

SI. No	Name of the Participants	Booth No	Display Products
1.	M/s AFPL Global Pvt Ltd	H-01	Leather Footwear Upper, Synthetic Footwear, Leather Sandals
2.	M/s BBK Exports Pvt ltd	G-18	Leather Goods, Leather, Footwear
3.	M/s B N Enterprises	H-II	Leather Garments and Accessories
4.	M/s Chaussure Premieres	G-15	Hand-Woven Leather Shoe and Sandal Uppers and Shoes, Hand-Woven Leather Bags and Clutches, Hand Woven Belts and Mats
5.	M/s Contrade	H-23	Leather Footwear
6.	M/s Elahi Exim India Pvt Ltd	G-06	Small Leather Goods, Leather Handbags, Travel Accessories
7.	M/s Forms N' Fashions	G-08	Leather Wallet
8.	M/s I.K. International	G-14	Bags, Belts, Garments
9.	M/s Indian Handicrafts	H-15	Ladies Leather Sandals
10	M/s Inkor Fashions LLP	G-22	Leather Garments
11	M/s Kanchan Vanijya Pvt Ltd	G-17	Leather Handbag & Small Leather Goods
12	M/s Klodennex	H-17	Leather Hand Bags, belts and Wallets
13.	M/s Naaz Exports Pvt Ltd	G-16	Sandal, Shoes
14.	Newage Leathers Pvt Itd	H-03	Men's and Ladies Wallets, Gloves, Pouches, Bags, Belts
15	M/s Osman Sharif	H-25	Leather Bags and Wallets
16.	M/s R.S.Parkash Associates	H-07	Leather Sandals
17.	M/s Sakay Overseas	H-21	Footwear
18.	M/s Sayee Leathers	H-13	Bags, Wallets, Card Cases, Brief case & Desk Articles
19.	M/s Skin N' Stitch Pvt ltd	H-05	Hand Bags, Wallet, Small Leather Goods
20	M/s Tarway Exports Pvt Ltd	G-24	Leather Bags, Leather Wallets and SLG
21.	M/s Torpedo Shoes Pt Ltd	G-28	Leather Footwear for Men Women & Children Direct Injection/Cemented / Opanka / Casual
22	M/s Transworld Shoes Pvt Ltd	H-27	Leather Footwear and Bags
23	M/s Walkaroo International Pvt Ltd	G-12	Footwear
24	M/s Workers Safety Uddyog	G26	Leather Hand Gloves and Garments

#### STALLS IN CLE INDIA PAVILION

Dr. Sushil Kumar, Consul General and Shri Girish Singh Kavia –Consul (Commerce, Consular & Political) visit to the CLE India Pavilion stand at the Footwear & Leather Show Melbourne, Australia - Nov 15-17, 2022















#### **Exhibitors Category (Leather & Leather Products)**

Product Category	Total No. of Exhibitors
Footwear	22
Handbags/Wallets/Leather Accessories	18
Men's Footwear	13
Women's Footwear	12
Apparel & Textiles	П
Outdoor/ Sporting Footwear	7
Safety Footwear	6
Jewellery Fashion Accessories	4
Association –Council for Leather Exports & South African Footwear & Leather Export Council	2

#### Business Visitors/ Buyers at the CLE's India Pavilion

















#### Welcome Function @5.15 PM to 6.45 PM on 15th November 2022

The fair organizer conducted a Welcome Reception of the 2022 International Sourcing Expo and Co-located Footwear & Leather Show at Clarendon Room, Level 4. CLE, India Pavilion exhibitors were invited.

#### **Quick Facts**

- More than 3686 trade visitors visit the show
- More than 690 textile, apparel and footwear manufacturers and agents from 20 countries
- Exhibitors participation from India, Pakistan, Australia, Bangladesh, Turkey, Taiwan, Indonesia, Sri Lanka, Hong Kong, USA, Peru and Japan.
- Occupies 16,500 Sqm at Melbourne Convention & Exhibition Centre

Sample of Some of the Key Buyers attended the event is as follows:

Collins Textile Group	Just Group	Miller Leith	Novo shoe group
Cotton On	Just Jeans	Mosaic Brands	Nu Era Footwear Manufacturers
Country Road Group	Kent Saddlery	Munro footwear group	Nude Lucy
Decjuba	Kmart Australia Ltd	My Taiao Limited	Oceania Imports
Factory X (dangerfield)	Kookai	Myer	Orientique Australia
Factory X Retail PTY LTD	Marvel Australia	Naudic	Origin Bedding
Feathers	Maven Sports	Netball Victoria	Outershell Clothing
Fella Hamilton	MECCA Brands	New Balance	Peter Alexander
Gingerlilly	Melbourne Leather Goods Pty Ltd	Nex Apparel	Peter Alexander / The Just Group
Hanes	Milleni	Nine West	Pilgrim Clothing
Pilot Athletic	PROWEAR	Retail Apparel Group	Retail Apparel
Rip Curl	RM Williams Pty. Ltd	Rossi Boots	Saha Imports
Salt + Soda Design	Salt And Fuessel	Sambara Fashion	Sass Clothing Pty Ltd
Saxon Agencies (australia)	Scanlan Theodore	Seed Heritage	Slimline Warehouse
Slyletica	Sneakerland	Snowgum	Socraft/sotextiles
Soil & Sand Clothing	Solbari	Sole Motive	Sole Sox
Stafford Group	Stella + Gemma	Sylk Swim	Spotlight
Taking Shape	Target Australia	Textile House Pty Ltd	The Brand Collective

The Color Workshop	The Iconic	The scarf Company	The Styled Sofa Pty Ltd
The Tie Works	Thomas Cook Boot and Clothing	Tony Bianco	Trackmaster Pty Ltd
Trelise Cooper Group	Trenery	Veronika Maine	Viktoria & Woods
Village Road Show Theme Parks	Vinnies/Re-Up	Visit Brands	Voyager
Warwick Fabrics	Weatherbeeta	Whitehouse Institute of Design	Windsor Trading Australia P/L
Workwear Group	Word Fashion Agency	Yarra Trail/Marco Polo	Yarra Valley Dress Hire
Yatsal Distributors	YK Sandler Leather Goods	Zann Sourcing & Fashion	

# Why attend?

- DISCOVER new trends in footwear and leather products
- MEET, COMPARE & CONNECT with international manufacturers, suppliers, agents and industry experts
- ORDER DIRECT from suppliers and rationalize your supply chain
- EXPAND your network and commercial opportunities by connecting with new international industry contacts.
- IMPROVE your business offering by sourcing new products and assessing existing and potential suppliers
- ENJOY the atmosphere and take advantage of the opportunity in Melbourne, Australia's fashion capital, with the venue situated right in the heart of the city's thriving CBD and Southbank precinct.

# Who Should Attend?

- Attendance at Footwear & Leather Show Australia is a must for industry professionals associated with footwear, leather products, fashion and lifestyle goods.
- This includes trade buyers, traders, designers, distributors, retailers, industry associations, brand managers, merchandisers, manufacturers, importers, sourcing and design agents.

- You can't afford to miss Australia's dedicated trade-only international sourcing show for footwear and leather.
- The following is the summary of the feedback received from the CLE India Pavilion participants.

	1
Name of the Event with Venue & Date	Footwear & Leather Show, Melbourne Convention & Exhibition Centre, Australia, 15 – 17, November, 2022
No. of CLE India Pavilion Participants	24 CLE Member companies
Main Display products in the fair	Men/Women Footwear, Safety Footwear, Handbags, Wallets, Leather Accessories & Apparels
No of Business Meetings held with buyers	253 Meetings
No of Visitors attended in the CLE India Pavilion	263 Buyers/visitors
Total No. of business visitors attended the event	15-11-2022- 1427 Business Visitors 16-11-2022- 1393 Business Visitors 17-11-2022- 866 Business Visitors Total 3686 Business Visitors
Details of Firm Order Booked Firm order booked in Quantity Value in US \$	1650 Pcs USD \$ 21,750
Future Business Expected Firm orders booked in Quantity Value in US \$	21750 Pcs US\$ 15,200,000
Total Business Generated Quantities Value in INR	US \$ 15,221,750 54,650 Pcs 12,634.05 In Lakhs (approximately)

As per the feedback received from the CLE India pavilion participants, all have expressed their interest to participate again in the Leather and Footwear Show, Australia scheduled during November 21-23, 2023.

# Shoes & Leather Fair, HCMC, Vietnam November 16-18, 2022

Report by K Sree Latha, Export Promotion Officer, CLE

Council for Leather Exports has organized the group participation in the Shoes & Leather Fair, HCMC, Vietnam, Nov 16-18, 2022 with 21 companies under the MAIS assistance of Government of India.

The 22nd Shoes & Leather Fair, Vietnam was held at Saigon Exhibition & Convention Center, Ho Chi Minh City, Vietnam during 16-18, Nov 2022. This trade fair is one of the most comprehensive and leading exhibitions for the shoes and leather industry in the ASEAN region.

### **Vietnam Market Potential**

# I. Vietnam's Import Potential:

The import of leather and leather products of Vietnam has increased from US\$ 2269.79 million in 2015-16 to US\$ 2851.12 million in 2019-20, growing at a CAGR of 4.67% during this five year period. Due to world over Covid Pandemic, the import of leather and leather products of Vietnam during 2020-21has reduced to US\$ 2558.53 million.

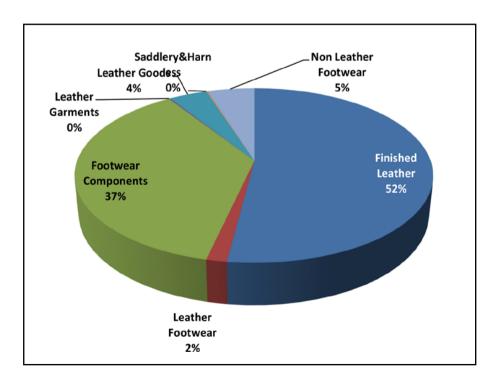
Vietnam is the Third largest importer of Finished Leather in the world. The import of finished leather of Vietnam has increased from US\$ 1559.46 million in 2016-17 to US\$ 1662.91 million in 2019-10. Due to world over pandemic, the import of finished leather to Vietnam in the year 2020-21 has decreased to US\$ 1321.92 million.

Out of Vietnam's total leather import trade in 2020-21, the import share of various leather product categories are as under. Finished Leather



Inauguration of the fair

accounts for 52% of Vietnam's total import of leather and leather products in the year 2020-21.



A Statement showing Vietnam's Import and India's export of leather, leather products & footwear and its share during 2015-16 to 2021-22 is given below:

(Value in Mn US \$)

DETAILS	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Leather						
Import	1604.31	1559.46	1619.55	1621.17	1662.91	1321.92
India's Export	105.14	91.12	97.93	96.76	80.73	52.03
% Share of India	6.55%	5.84%	6.05%	5.97%	4.85%	3.94%
Leather Footwear	·			•	•	·
Import	33.36	40.82	42.29	40.11	46.01	40.54
India's Export	0.26	0.39	0.48	0.81	0.59	0.46
% Share of India	0.78%	0.96%	1.14%	2.03%	1.28%	1.13%
Footwear Components	·	•				
Import	519.19	634.65	789.79	834.22	953.37	957.99
India's Export	0.02	0.12	0.10	0.03	0.03	0.10
% Share of India	0.00%	0.02%	0.01%	0.00%	0.00%	0.01%
Leather Garments	<u>^</u>					
Import	6.90	6.45	6.93	6.86	6.59	4.36
India's Export	0.00	0.46	5.62	0.00	0.00	0.00
% Share of India	0.00%	7.13%	81.14%	0.01%	0.00%	0.00%
Leather Goods						'
Import	60.00	59.70	58.31	66.99	87.32	97.17
India's Export	0.05	0.29	0.42	0.50	0.74	0.43
% Share of India	0.08%	0.49%	0.73%	0.75%	0.85%	0.44%
Saddlery & Harness						
Import	0.17	0.23	0.34	0.23	1.16	3.14
India's Export	0.00	0.00	0.00	0.01	0.00	0.00
% Share of India	0.00%	0.00%	0.00%	3.01%	0.00%	0.00%
Non Leather Footwear						
Import	45.87	55.26	74.44	78.05	93.76	133.41
India's Export	0.08	0.01	0.25	0.33	0.38	0.32
% Share of India	0.17%	0.02%	0.33%	0.42%	0.41%	0.24%
Total						
Import	2269.79	2356.57	2591.65	2647.62	2851.12	2558.53
India's Export	105.55	92.39	104.81	98.45	82.47	53.33
% Share of India	4.65%	3.92%	4.04%	3.72%	2.89%	2.08%

Source: VIETNAM's Import - ITC Geneva / India's export DGCI&S

Product wise India's Export to Vietnam during 2021-22
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Products	2021-22	% Share
Finished Leather	58.94	97.58
Leather Footwear	0.41	0.68%
Footwear Components	0.20	0.33%
Leather Garments	0.00	0
Leather Goods	0.30	0.5%
Saddlery&Harness	0.00	0
Non Leather Footwear	0.55	0.91%
Total	60.40	100%

Source: DGCI&S/Vietnam'S Import NA

- India's export of leather & leather products to Vietnam was to the tune of US\$ 53.33 million in 2020-21, in line with the global trade deficit due to Covid pandemic.
- During 2021-22, as the global markets shows improvement, India's export of leather and leather products to Vietnam has also increased to US\$ 60.40 million.
- Finished Leather is the single largest product being exported to Vietnam by India.
- Finished Leather alone accounts for 97.58% share in India's total export of leather and leather products to Vietnam in the year 2021-22.
- Vietnam is the third largest importer of Finished Leather from India next to Italy and China.
- The other products like Leather Footwear, Leather Goods, Non Leather Footwear etc are also exported to Vietnam in lesser quantities.

# II. About the Shoes & Leather Fair, Vietnam

The 22nd Shoes & Leather Fair, Vietnam was held at Saigon Exhibition & Convention Center, Ho Chi Minh City, Vietnam during 16-18, Nov 2022.

The Shoes & Leather Fair, Vietnam has been playing a significant role in the Vietnam's Footwear and leather industry. This trade fair is one of the most comprehensive and leading exhibitions for the shoes and leather industry in the ASEAN region.

The first day of the Fair was inaugurated by the Government and Trade Dignitaries of Vietnam. The International Footwear and Leather Products Exhibition, Vietnam (IFLE) held simultaneously with the Shoes & Leather Fair, Vietnam, Nov 16-18, 2022. The fair witnessed around 300 Exhibitors from over 20 countries and regions occupying 8000 sq.mtr. The events showcased finished leather, footwear and leather goods, like trendy shoes, bags, suitcases, fashion accessories, components, shoe materials, and also advanced shoe making machines, leather goods machines, knitting machines etc.

Besides, Indian Pavilion, there were countries like Taiwan, Brazil, Italy, Pakistan, Vietnam Pavilions etc were also exhibited in the fair. The other exhibitors were from countries namely Bangladesh, Cambodia, China, France, Germany, Hong Kong, Indonesia, Japan, Malaysia, Russia, Singapore, Spain, Taiwan, Thailand, Netherlands, Turkey, and UK.

The three day fair was attended by 8868 International trade Visitors. The visitors include buying houses, departmental stores, wholesalers, retailers, import/export merchandisers, Trade Associations/Government Agency, production management, sub-contract manufacturers etc.

The Fair was organized by the Top Repute Company Ltd., who is a rapid growing professional exhibition and conference organizer based in Hong Kong. The Company organizes large scale exhibitions in Mainland China, Hanoi, Vietnam and Ho Chi Minh City, Vietnam.

# III. CLE's Participation in the Shoes and Leather Fair, Vietnam, November 16-18, 2022

The following 21 companies participated in the Shoes and Leather Fair, Vietnam, Nov 16-18, 2022 and exhibited products like Finished Leather, Footwear, Footwear Components, Leather Goods/accessories etc. The fair provides opportunity for members to explore the market potential and meet with the new buyers in Vietnam.

SI.No	Name of the Company	Place
I	Balma Fine Chemicals	Chennai
2	Elastic India	Chennai
3	Euro Labels Industries	Chennai
4	Flamingo SSI	Chennai
5	Good Leather Company	Chennai
6	Harsha Exports	Chennai
7	Jaeger Products Pvt Ltd.	Chennai
8	KKSK Tanning Company Pvt Ltd	Erode
9	KKSK International	Erode
10	Naagu Leathers	Chennai
11	Penza Exports	Kanpur

SI.No	Name of the Company	Place
12	Prara Leathers Pvt Ltd	Chennai
13	Rathnam Leathers	Chennai
14	S K Leather Corporation	Chennai
15	Sadia International	Kolkata
16	Sansri Leathers	Ranipet
17	Santosh Pargal & Co	New Delhi
18	Shafeeq Shameel & Co	Chennai
19	Shine Leather Finishers	Kanpur
20	Tarun Footwear (India)	Agra
21	Tata International Ltd	Dewas

# **CLE Information Booth**

The CLE Information Booth was in the B17 row and was displayed with CLE's attractive publicity posters and materials including the participants profile booklets.



CLE Representative along with the Fair Organiser in the CLE Information Booth.

# **B2B Meetings:**

























# Participants Feedback and Business Turnout

The Shoes and Leather Fair, Vietnam, Nov 16-18, 2022 concluded with a positive feedback of the participants. It is reported that 208 Business Meetings were held during fair.

The fair organizer reported that there were around 8868 business visitors attended the show from 42 countries. 81% of them are local and 19% are from foreign countries. The visitors were from countries like Algeria, Angola, Argentina, Australia,

Bangladesh, Cambodia, Canada, China, Colombia, France, Germany, Hong Kong, India, Indonesia, Italy, Japan, Korea, Macau, Malaysia, Mexico, Mongolia, Myanmar, Pakistan, Peru, Philippines, Poland, Portugal, Russia, Singapore, Spain, Switzerland, Taiwan, Tajikistan, Netherlands, Thailand, UAE, UK, Ukraine, USA and Venezuela.

Participants stated that this is a good market with huge export potential and with wider opportunities. It is a vibrant and potential market for finished leather, linings etc.

As per the feedback of the participants, 275 buyers visited the CLE India Pavilion and reported their business generation, as per which the firm orders booked was US\$ 700000 and the future expected order was US\$ 20.63 million. Many of the participants expressed interest to participate again in the Shoes and Leather Fair, Vietnam and wanted CLE to organize the next edition of the fair.

IN BRIFF

# AAFA Applauds Congressional Action to Thwart Potential U.S. Economic Recession

The American Apparel & Footwear Association commends the cooperation of the White House and Congress this week to avoid a freight rail strike, which would have cost the U.S. economy \$2 billion per day. A rail strike would have led to a loss of 700,000 American jobs and a four percent increase in inflation, which would have likely tipped the U.S. economy into a recession.

"At a time of U.S. economic fragility, it is critical for the U.S. government to help America's supply chains restabilize. We thank President Biden and House and Senate leaders for their leadership and we applaud every Representative and Senator

who voted this week to stop a rail strike and save the U.S. economy. We urge President Biden to sign H.J. Res 100 into law as soon as possible," says AAFA President and CEO Steve Lamar.

"In June, Congress also successfully passed the Ocean Shipping Reform Act of 2022 (OSRA) as a huge leap forward towards supply chain resiliency. This is the type of bipartisan efficiency and progress that Americans expect to see every day.

"Improving the resiliency of our supply chains remains of the utmost importance. We must protect American companies from price gouging in the global shipping industry and we must fix fundamental issues that continue to cause delays and bottlenecks. Further, it is imperative that all logistics stakeholders continue to work together to support modern and efficient systems, and ensure there are safe and responsible workplaces that power them."

Today's Senate vote follows two Key Vote letters that AAFA delivered to the House on November 30 and Senate on December 1, as well as a letter from more than 400 organizations sent on November 28.

# **'BRING THE COLOUR BACK'**

# Autumn Winter 23/24 season



# Clarity. Growth. Energy.

"Essential elements for a season between extreme tension and relaxation. For inner balance and outer demarcation."

In autumn/winter 23/24, an extremely cool colour spectrum meets cosy warmth and energising flash colours.

The two main themes
CLARITY with explicit darks
and neutrals and GROWTH
with grounding natural tones
are supported, disturbed or
varied by the radiant boldness
of the contrasting theme
ENERGY.

Mrs Marga Indra Heide, Fashion Trend Pool, Germany

# **CLARITY** The Base

Organic and linear. Sensual and austere. Elegant and futuristic. Sensual and dystopian. Contrasts of maximum restraint and clear expression. Maxi-minimal to the point. A calmness of colours, a sharpness of cuts. Conceptual designs ensure sophistication. Individuality and durability combine with modernity and protection. Everything is united by a strong attitude - full of power and clarity. The mood is dark and mysterious. Sartorial elements meet Modern Goth Romantic. Underground elegance meets grunge details. Minimalist investment pieces stand for a new form of classic, combining business essentials with leisurewear - to next level fashion. The cool colours play with light and shade. Consistent neutrals meet misty nuances and frozen shades. Leather and velour, lacquer and metallics are softly broken up by melanges of wool and felt.









For copies of the Colour card for the Autumn Winter 23/24 season, please contact CSIR-CLRI Design & Fashion Studio

# **ENERGY** The Reset

Creative. Boundless. Impulsive. A dazzling universe of Everyday Brights energises the stylistic balancing act of fun patterns, striking contrasts and psychotic futurepop references. Hyper. Hot. Spacy. Grunge clashes with glamour. Retro sportswear with meta streetwear. The result: a hybrid mash-up of ecstatic gaming and pop art, fairytale fantasies, real-life avatars and NFT aesthetics. Monstrous beauty defines the silhouettes - three-dimensional, experimental and often exaggerated. Sporty infusions of alpine après ski adventures bring a colourful update to outerwear - with feelgood colour blocking and block stripes. Iridescent rainbow effects, unexpected metallics and bold nylons enrich ultrasoft nappa and highshine lacquer. Coloured mohair, fantasy knit and fun fur compete with the smooth surfaces and provide an extra dose of fluffiness.

### **GROWTH** The Comfort

Warmth. Wellness. Growth. On a spiritual and material, on a technical and natural level, further development is the focus of the season. Woke Tradition. The demand for fashion combines heritage and craftsmanship with the power of new technologies. A new level of multifunctionality and sustainability for a new generation of survivalists. From waste to energy - "reducing to the max" is the motto. Clean utility comfort wear is refined with graphically interpreted folkloristic designs, wild forest prints and naïve animal motifs. Nature as philosophy and provocation. Checks and handcrafted looks combine with prepped up ultra-lightweight fabrics. Checks and modern quilting create exciting narratives.

# A Report – Convocation Ceremony of Class 2022 of Footwear Design & Development Institute (FDDI), Fursat Ganj Campus, Raibareli. Oct. 20, 2022



(R-L) Shri Mohammad Yunus of M/s. East West Tanners, Kanpur, Shri O. P. Pandey, Executive Director, KLC and COA Member of CLE, Shri Javed Iqbal, Regional Chairman – Central, CLE Shri Varun Gupta, Center-in-Charge, FDDI, Rae Bareli campus, Shri Muneeb Anwar of M/s. MAQ International, Kanpur and students at convocation ceremony.

Footwear Design & Development Institute (FDDI), Rae Bareli, Fursat Ganj Campus had organized

Convocation Ceremony on 20th October, 2022 in Auditorium Hall of the campus.

Shri Javed Iqbal, Regional Chairman, Central, CLE chaired and graced the ceremony as Chief Guest and awarded degrees to the graduating students. Shri O. P. Pandey, Executive Director, Kanpur-Unnao Leather Cluster Development Company Ltd. and COA Member of CLE graced the occasion as Guest of Honor. Shri Varun Gupta, Center In charge, FDDI, Fursat Ganj, Campus and other dignitaries which included Shri Mohammad Yunus of M/s. East West Tanners, Kanpur and Shri Muneeb Anwar of M/s. MAQ International, Kanpur also graced the occasion.

The Convocation ceremony proceeded with the lighting of the ceremonial lamp by the Chief guest

along with other dignitaries followed by invocation of National Anthem at the ceremony.

Shri Varun Gupta, Center In charge, FDDI, Fursat Ganj warmly welcomed distinguished guest, dignitaries, the graduating students, alumni, staff & other guest were also present and took part of the ceremony. While presenting academic updates he informed that in today's convocation 65 students are receiving their degrees and medals. The placement percentage across all the campuses is 94% with more than 120 companies participating in the placement drive, this is a testimony to the relevance and usefulness of the courses run by FDDI. They have all been placed in suitable positions. This center is consistently working towards infrastructure development and providing various facilities to the students including digital classes.



Shri Varun Gupta, Center-in-Charge, FDDI, Rae Bareli campus welcomed and presented floral bouquet to Chief Guest Shri Javed Iqbal, Regional Chairman – Central, CLE

Shri laved Iqbal, Regional Chairman, Central, CLE extended sincere thanks and added that its an immense pleasure to be present for the convocation ceremony organized by the FDDI for the class of 2022. He sincerely conveyed warm wishes to the students graduating through this ceremony and their family members on today's proud moment. He stated that it is delighted to address the new graduating batch of innovative thinkers in the field of Fashion and Footwear who will not leave a single stone unturned to prove their merit in their respective areas.

He mentioned that it is indeed good to know that FDDI in the last three decades has emerged as a global institution renowned for imparting dynamically creative knowledge in the field of Fashion, Footwear and Retail including skill development, research work and industrial consultancy in the field of footwear, leather good and accessories. FDDI now has Pan India presence with 12 campuses including Noida, Chennai, Chandigarh, Rohtak, Jodhpur, Fursatganj, Guna, Chhindwara, Hyderabad, Kolkata, Patna. FDDI's Ankleshwar, and achievements state itself and thus the Institution has been given the status of an INI (Institute of National Importance) for the promotion and development of quality with excellence in education, research, training with regards to Footwear, Fashion, leather product design and development.

He congratulated all the graduates who received their degrees and wished all the students who through their hard work and determination will make FDDI and INDIA proud.

Shri O. P. Pandey, Executive Director, Kanpur-Unnao Leather Cluster Development Company Ltd. and COA Member of CLE addressed the session and extended his best wishes for successful future to all passing-out students. He appreciated FDDI for their dedicated and practical way of educating to the students which



Shri Rajesh Sharma, Head of Department – Fashion Design, FDDI welcomed and presented floral bouquet to Guest of Honor Shri O. P. Pandey, Executive Director, KLC and COA Member of CLE.



Shri Javed Iqbal, Regional Chairman – Central, CLE addressing the convocation ceremony held at FDDI, Rae Bareli, Fursatganj campus



Shri O. P. Pandey, Executive Director, KLC and COA Member of CLE addressing the convocation ceremony held at FDDI, Rae Bareli, Fursatganj campus

is indeed a requirement of the hour. FDDI is continuously striving to provide equipped professionals to the industry through its degree and diploma programs. He stated that leather industry has high potential and is having vast opportunities for the students to make their professional career and to become entrepreneurs too. He also motivated the students for using the innovation in products and technology.

Shri Mohammad Yunus of M/s. East West Tanners, Kanpur alumni of the FDDI – Rae Bareli campus presented special address. He expressed special gratitude to the faculty, staff and managements of the institution. He shared various spheres of his educational and career path faced in becoming a successful entrepreneur. He motivated all the students and shared success mantras for facing various challenges of their career and entrepreneurship ahead.

Shri Muneeb Anwar of M/s. MAQ International. Kanpur alumni presented special address and graced the occasion. He thanked faculty and center in charge of FDDI-Rae Bareli campus for giving such precious opportunity to interact with the faculty, staff member and students. He recalled his old memories of institution and shared various instance that paved the way to achieve the desired goals. He added that industry - institution interaction is very important for students which provide us a constructive way in getting the expected results. He mentioned that in establishing his own firm is really a great triumph which had happened with the skilled qualification and overall industry support specially from Shri Javed Iqbal ji, Managing Director of M/s. Naaz Exports Pvt. Ltd., Kanpur.

Shri Nalin Pandey, Head of Department, Footwear Design, FDDI, Rae Bareli campus presented formal vote of thanks to the dignitaries, delegates, press media and wished for bright future of the students.



Shri Mohammad Yunus of M/s. East West Tanners, Kanpur alumni of the FDDI – Rae Bareli campus addressing the convocation ceremony.



Shri Muneeb Anwar of M/s. MAQ International, Kanpur alumni of the FDDI – Rae Bareli campus addressing the convocation ceremony.



Shri Javed Iqbal, Regional Chairman, Central, CLE awarded degree to the student.

















Campus visit of the dignitaries

# Seminar on Cross Border Leather Trade and Trade Facilitation Measures for Leather Industry – November 7, 2022

The CLE-Southern Region in association with Indo-Japan Chamber of Commerce and Industry (IJCCI) and SISMA organised a Seminar on Cross Border Leather Trade and Trade Facilitation Measures for Leather Industry on 7th November, 2022 between 3.00 pm to 5.00 pm at Ambur Trade Centre, Ambur.

The Seminar was attended by around 80 Members representing the Leather Clusters of Pernambut, Ambur, Vaniyambadi, Ranipet and Melvisharam

During the Seminar, Mr. T.P. Imbichammad, President, IJCCI & Chairman, Avalon Group welcomed the member participants at the Seminar. Further, Mr. Imbichammad presented an overview of the Japanese market and explained the potential to further enhance India's export.

Thereafter, Dr. M. Rafeeque Ahmed, Former Chairman, CLE and Chairman, Farida Group addressed the gathering. Shri. Rafeeque Ahmed shared the success story of Farida Group in tapping the Japanese Market and stressed upon the need to produce quality goods and for making a consistent effort to penetrate the Japanese market.

Dr. Rafeeque Ahmed highlighted that Japan is the 7th largest global importer of leather and leather products but India's export was only USD 46 million and having a low market share of 0.7%. Under the India-Japan Comprehensive Economic Partnership Agreement (CEPA) which was entered into force on 1st August, 2011, Japan has eliminated tariff for most of the items in Chapter 41 (finished leather) and



Dr. M. Rafeeque Ahmed, Former Chairman, CLE and Chairman, Farida Group addressing the seminar

leather goods (chapter 42) in 2021-22. Above all, Shri. Rafeeque Ahmed thanked the Indo-Japan Chamber of Commerce & Industry for reaching out to the Leather Industry Members by organizing the Seminar at Ambur.

Mr. D. Anil, IRS, Commissioner of Customs, Trichy addressed the gathering and made a detailed presentation about Digitization and Ease of Customs Clearance and encouraged the Members to extensively use the Customs Portal for their business purpose.

Madam. Suguna Ramamoorthi, Secretary General(IJCCI) gave the Vote of Thanks and thanked the Members for their large participation covering the major Leather Clusters of Pernambut, Ambur, Vaniyambadi, Ranipet and Melvisharam and once again highlighted that Japan as a major destination for leather products and the ample scope to further enhance India-Japan bilateral trade in the coming years. Finally, Madam Suguna encouraged the Members to actively participate in Trade Delegations organized by the Chambers to Japan for enhancing their business prospects.

The Seminar was followed by interaction between Member participants and the Dignitaries.



Participants at the webinar

# Inauguration of Leather and Footwear & PPE Laboratory of Hohenstein Germany by Northern Regional Chairman, CLE on 11<sup>th</sup> November, 2022 at Gurgaon, Haryana

In the era of International Business, the significance of Testing, Inspection and Certification has increased and buyers eagerly want deliverables to be as per the prescribed International Standards. In order to adhere to standards helps ensure safety, reliability and environmental care. As a result, users perceive standardized products and services as more dependable – this in turn raises user's confidence, increasing sales and the take-up of new technologies.

The Hohenstein Institute (also known as Hohenstein Group) is an international research and testing company from Germany that provides neutral testing, certification and development of textiles and textile-related products and has recently launched world-class Leather & Footwear laboratory with brand new testing capabilities along with the existing ones at Gurgaon, Haryana to serve Leather Industry.

Chief Guest Mr. Motilal Northern Regional Chairman, CLE inaugurated Leather and Footwear & PPE Laboratory of Hohenstein India on 11th November, 2022 at Gurgaon in the presence of Prof. Dr Stephen Mecheels President -Hohenstien Group, Dr. Christof Madinger, COO Hohenstein HTTI, Dr. Helmut Krause, TD Softlines & Shoes Hohenstein, Mr. Vinod Kumar, MD Hohenstein India & Sri Lanka, Mr. Vinay Patil, President, Indian Speciality Chemical Manufacturers Association (ISCMA), Mr. Sanjeev Pethkar, DGM (Technical), Colourtex Group, Mr Subhasis Banerjee, Group Product Integrity & Sustainability, Landmark Group, Dubai and all distinguished guests.



Lighting of the lamp by Chief Guest, Mr. Motilal Sethi, Northern Regional Chairman, CLE, in the presence of Prof. Dr Stephen Mecheels President -Hohenstien Group, Dr. Christof Madinger, COO Hohenstein HTTI, Dr. Helmut Krause, TD Softlines & Shoes Hohenstein, Mr. Vinod Kumar MD Hohenstein India & Sri Lanka, Mr. Vinay Patil, President, Indian Speciality Chemical Manufacturers Association (ISCMA), Mr. Sanjeev Pethkar, DGM (Technical), Colourtex Group, Mr Subhasis Banerjee, Group Head, Product Integrity & Sustainability, Landmark Group, Dubai and all distinguished guests on 11th November, 2022 at Gurgaon, Haryana

Prof. Dr. Stefan Mecheels, President, Hohenstein in his welcome address greeted Mr. Motilal Sethi, Northern Regional Chairman, CLE and said that it is an absolute privilege for Hohenstein India to have Northern Regional Chairman, CLE gracing the occasion at Hohenstein testing, certification laboratory.

In his speech, he briefed about Hohenstein that, it is an internationally recognised and reliable partner, they support companies along the entire supply chain in successfully bringing their products to the market - through new insights from their research, to the performance of required tests and issuing of independent certificates, through to product launch and marketing at the point of sale.

As of now, they have approx. I,000 employees work at our headquarters in Bönnigheim as well as in our laboratories and offices around the world on tailor-made test and service offerings for your individual requirements.

Mr. Motilal Sethi, Northern Regional Chairman, CLE in Inaugural session greeted all distinguished guests and august gathering wherein he conveyed that Hohenstein Group is celebrating 75 years of its foundation milestone

this year with strong leadership of Prof. Dr. Stefan Mecheels, President Hohenstein Group and it's a coincidence that India is celebrating 75 years of independence to commemorate the glorious history of its people, culture and achievements.

During these 75 years Independence, we have come a long way, however, during recent years Government of India, under the leadership of Hon'ble Prime Minister has undertaken major reforms/ measures to boost manufacturing sector in the country and to make India a favoured manufacturing and investment destination. He further added that in-spite of facing numerous challenges, with sheer grit, determination, capability and talent, India would surmount all obstacles.

During his speech, he gave an overview of Council for Leather Exports wherein he informed that Council for Leather Exports (CLE) is the single largest and Apex trade promotion organisation of the strong and rapidly growing Indian leather & leather products industry. He briefed about Indian Leather Industry, Export Performance and prospects to the august gathering wherein he said that the Indian Leather, Leather Products and Footwear Industry holds a prominent place in the Indian economy. This sector is known for its consistency in high export earnings and it is among the top ten foreign exchange earners for the country.

This Industry is a labour intensive sector, providing job to about 4.42 million people, mostly from the weaker sections of the society. Women employment is predominant in leather products sector with about 40% share.

India is the second largest exporter of Leather garments, third largest exporter of Saddlery and Harness and 4th largest producer of Leather Goods in the world and growing continuously. Government of India has taken initiatives to



Prof. Dr. Stefan Mecheels, President, Hohenstein welcoming Chief Guest, Mr. Motilal Sethi, Northern Regional Chairman, CLE, distinguished guests and the august gathering



Mr. Motilal Sethi, Northern Regional Chairman, CLE inaugurated Hohenstien Leather and Footwear Lab at Gurugram in the presence of Prof. Dr Stephen Mecheels President -Hohenstien Group on 11th Nov 2022 and stressed the importance of simplified testing at most economical cost to facilitate world class testing of leather and footwear industry

boost manufacturing sector in the country and to make India a favoured manufacturing and investment destination.

He further added that the benefits of China plus one policy where India is looked as next prospect of manufacturing hub after China. Therefore, looking at this opportune time, Government of India is playing a pivotal role in bringing competitive Eco-System where each district is proposed to be an export hub which will bring growth to Exporters, Women Entrepreneurs, Small business and to the artisans.

He informed that, Quality is one of the most important aspect for any business, which determines the relationship between buyer and seller; a reliable manufacturer is one that not only delivers On Time and In Full but is reliable with everything from Quality Control, product quality, sample

dates and deadlines. Keeping your word to a buyer is very important in ensuring you keep their business for the long term. Therefore, in keeping in the view, in becoming world Global Manufacturing hub, Government is adopting Quality Control Order so that imports could be limited and good quality exports may be achieved.

He applauded the milestone achieved by Hohenstein, wherein he informed that Hohenstein is a founding member of the International Association for Research and Testing in the Field of Textile and Leather Ecology, known in short as OEKO-TEX. To help consumers make well-founded purchasing decisions, OEKO-TEX product labels are awarded to show on the one hand that textiles and leather products have been tested for harmful substances, and on the other to award textile products that have been manufactured in an environmentally friendly and socially responsible way alongside that.

He expressed his pleasure that, Hohenstein, which is known for OEKO-TEX has also introduced new capabilities in their portfolio by catering to the Leather fraternity through their world class testing laboratory in India; he further advised Hohenstein India to introduce the simplified method of product testing, more economical and user friendly to infuse more confidence amongst the Leather fraternity.

Concluding his speech, he said that, we need to think about sustainability that as times are changing rapidly in the global leather industry – sustainable products and processes are the order of the day and sustainability can only be achieved by meeting our standards together.

Subsequently, Prof. Dr. Stefan Mecheels, President, Hohenstein accompanied Mr. Motilal Sethi, Northern Regional Chairman, CLE towards the Leather and Footwear Testing Laboratory for the inauguration ceremony where Mr. Motilal Sethi, Northern Regional



Memento being presented to Mr. Motilal Sethi, Northern Regional Chairman, CLE by Prof. Dr. Stefan Mecheels, President, Hohenstein

Chairman, CLE inaugurated the laboratory by formal ribbon cutting in the presence of distinguished guests.

Following the inaugural meeting, Prof. Dr. Stefan Mecheels, President, Hohenstein introduced the state-of-the-art Leather and Footwear & PPE Laboratory & Textile Laboratory to Mr. Motilal Sethi, Northern Regional Chairman, CLE.

On visiting the Leather and Footwear & PPE Laboratory, the detailed presentation of latest testing equipment relevant to Leather and Footwear was made by Mr. Sunil Shukla, Head Laboratory Operations, Mr. Mohan Thakur, Technical Manager Footwear Lab Mr. Rajesh Sharma, Lab Manager Physical Laboratory, Mr. Sunil Gupta, Lab Manager Analytical Laboratory.

They briefed that this laboratory has capabilities for handling following tests -:

Whole Shoe Water Penetration Test.

Water Absorption (Kulbeka Method) Test.

Abrasion Resistance of Leather Sole.



Mr. Motilal Sethi, Northern Regional Chairman, CLE inaugurating Leather and Footwear & PPE Laboratory of Hohenstein India at Gurgaon, Haryana by formal ribbon cutting







Officials introducing and Interacting with Mr. Motilal Sethi, Northern Regional Chairman, CLE to showcase the latest testing equipments of new launched Leather and Footwear & PPE Laboratory, Hohenstein at Gurgaon

Slip Resistance Test.

Sole Bonding.

Tear Strength of sole.

Tensile Strength of sole.

Attachment Strength of Eyelet.

Security of Eyelet Attachment.

Buckle Attachment (Three point bending)

Heat resistance/Heat ageing of sole bonds in complete footwear.

Lace knot slippage.

Taber Abrasion Test for Safety Gloves.

Blade Cut Resistance Test for Safety Gloves.

Chemical test analysis e.g. for:

Azo-dyes (EC 1907/2006) Annex XVII

Chromium VI (BGVO)

Nickel release (EC 1907/2006) Annex XVII

Dimethylfumarate (EC 1907/2006) Annex XVII

Chlorinated paraffins (EC 850/2004)

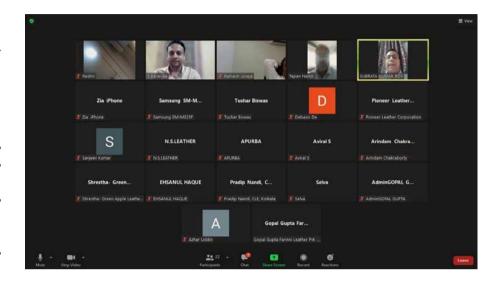
Cadmium (EC 1907/2006) Annex XVII and more.

Mr. Motilal Sethi, Northern Regional Chairman, CLE appreciated the state-of-the-art testing facilities and requested Hohenstein India to set-up a Testing laboratory facility to all clusters pan India pertaining to Leather & Footwear Sector to suffice and cater the testing facilities to the member exporters of CLE.

# Webinar on "Forex, Treasury and Export/Import Transactions" in association with State Bank of India held on 12th November, 2022

Webinar on "Forex, Treasury and Export/Import Transactions" association with State Bank of India was organised with Eastern Region members of the Council on November 12, 2022. The session was graced by Mr. Ramesh Juneja, Regional Chairman, CLE, Eastern Region, Mr. Tapan Nandi, Member-COA, CLE, Mr. R. Selvam, I.A.S., Executive Director, CLE, Mr. Md. Zia Nafis, Member-Regional Committee, CLE-ER, Mr. Subrata Kumar Roy, Assistant General Manager, SME Department, SBI and Mr. Subhasish Banerjee, SBI.

The session was initiated with the welcome address by Mr. Ramesh Juneja, Regional Chairman-ER, CLE. Mr. Juneja said that the leather industry is presently passing through uncertain times. He further added that the industry had to pass through very challenging times due to the pandemic situation. During the financial year 2021-2022, the sector partially recovered and returned to the growth phase. During the initial few months of the current financial year, the sector witnessed robust growth but again slowdown effects have started due to geopolitical reasons. This has also led to frequent fluctuations in the currency. Mr. Juneja further said that the infrastructure at the Kolkata Leather Complex has been transformed and the capacity of the Common Effluent Treatment Plant (CETP) is presently 40 mld per day. With this 400 new tanneries can be set up. He also added that the leather goods park in CLC is also under expansion and many new units will come up within 2-3 years. This



will lead to the need of additional financial support from the banks and State Bank of India can play a leading role in the growth and development of the leather sector. Mr. Juneja also thanked the Govt. of India and Govt. of West Bengal for their continuous support to the leather sector.

Mr. R. Selvam, IAS, Executive Director, CLE in his address gave a brief introduction about the Council. He said that over the years membership of the Council has grown and today has a strong membership base of over 2500. He further added that the sector recorded exports of USD 4.87 billion during the year 2021-2022.

Thereafter Mr. Tapan Nandi, Member-COA, CLE in his address said that banks have a significant role to play for the growth of the leather industry. He further raised certain queries related to financing of the industrial units and urged that it is necessary to adopt some flexibility in the norms so that it can benefit the leather industry which primarily comes from the MSME sector.

Mr. Subrata Kumar Roy, Assistant General Manager, SME Department, SBI and Mr. Subhasish Banerjee, SBI made a brief presentation. They also said that besides the financial products, the bank also helps with various inputs and reports on currency, hedging, economic indicators which can be help the leather industry. They also said that State Bank of India can play a major role in financing the working capital needs of the manufacturer-exporters and also the expansion of the units. Thereafter they also interacted with the attendees and answered the queries of the members.

The session ended with Vote of Thanks by Mr. Zia Nafis, Member-Regional Committee, CLE-ER.

# CLE's outreach to clusters and New Member Mobilisation

As part of efforts of CLE to visit new clusters and mobilize new members, Shri E.L.Samson, Regional Director, (South), CLE visited the vlusters of Chittoor and Vishakapatnam in Andhra Pradesh and Warangal and Hyderabad in Telengana.

During these visits, the details of Council, its activities and benefits of becoming a Member of the Council were explained to the industry stakeholders.

Field Work at Warangal and Hyderabad on Nov 17 & 18, 2022

During the visit, meeting was held with the Proprietors of the following Tanneries in Desaipet and Enumamula Cluster of Warangal. They are operating in the name of Warangal Tanners Welfare Association.

- I. Shameel Tanners
- 2. Classic Tanners
- 3. Perfect Tanners
- 4. M.S. Khan & Co.
- 5. Haroon Leathers
- 6. Mustafa Leather
- 7. Sheiko Tanneries
- 8. Suhail Mudassir Leather Industry
- 9. B Zeenath Salim Tanners
- 10. Jalal Leather Company.

There are around 20 Tanneries in Warangal (10 to 13 Tanneries doing raw to finish and 7 Tanneries are Dry units). The Tanneries are doing 95% sheep Leather and 10% goat Leather which are locally sourced. Some of the Tanners have expressed interest to become members of CLE and will be filing their application in CLE portal shortly.

At Hyderabad Leather Cluster (Telengana State) meeting was held with Proprietors of the following two companies

I. Hansa Products - manufacturing Leather Garments and products - Already a Member.

2. Indus Footwear - manufacturing safety footwear. Not a Member. Highlighted about CLE & benefits. Will become a member shortly.

The CLE representative met Shri. D. Srinivas Naik. MD, Telangana State Leather Industries Promotion Corporation (TSLIPC) and given him the Flyer of CLE containing details of the Council, its activities and benefits of becoming a Member. He assured to disseminate information among leather products manufacturers.

Field Work at Chittoor on Nov 21, 2022

The visit to Chittoor was undertaken on November 21, 2022. Meeting was held with the Proprietor Mr. Jagatheesawaran Rao, Putta Shree Leathers Pvt Limited. The Company is manufacturing Full Shoes and the unit is located in the Andhra Pradesh Industrial Park in G.D. Nellore. This company has submitted their application in CLE website for becoming a Member of the Council.

Meeting was also held with Shri. Chandrasekar, General Manager, District Industries Centre, Chittoor. He informed that there is one Unit in V. Kota, AP District who are also manufacturing Footwear. The details are awaited. Further, Mr. Chandrasekar informed that he will also scrutinize the database of manufacturing companies who are registered in the DIC and will send us the details of any company dealing in leather and leather products shortly, based on which CLE will contact the companies.

Field Work at Visakhapatam on Nov 11, 2022

The CLE representative met the Proprietor Mr. M. Seshangiri Rao of S.R. Lee Leather Industry and MSR Leather Industry based in Visakhapatnam and visited his two manufacturing units. These two units together employ about 50 people, mostly women.

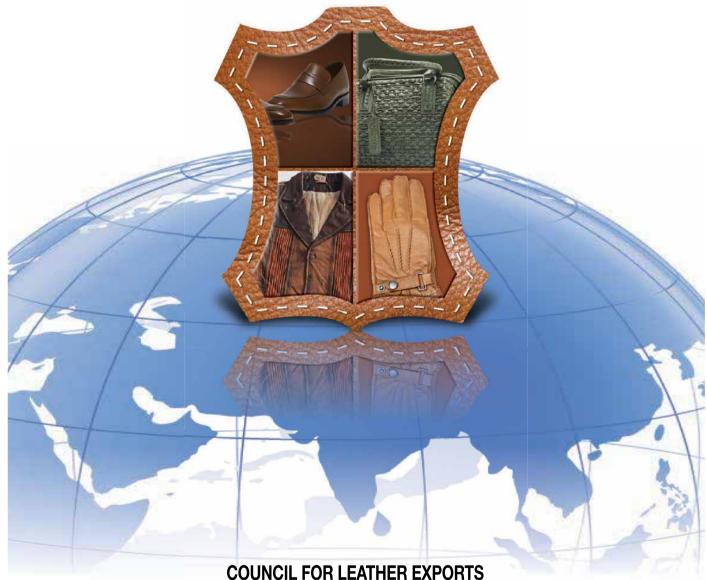
The Two companies are manufacturing Leather Goods since 1974. They are supplying to the Local market in India and exporting to Hong Kong and Canada through a Distributor. They are buying raw materials from Kolkata and Kanpur and manufacturing Leather Handbags, Wallets, Belts, Laptop Bags, Credit Card Holders and Passport Holders etc

During the meeting, details about the Council, its activities and benefits of becoming a Member of the Council were shared with the Proprietors of the two units. The two companies are now applying in CLE web portal for becoming a Member of CLE.

Further, CLE representative also met Mr. Raju, Manager, District Industries Center, Vizag. A Flyer containing the details of CLE, its activities and benefits of becoming member was provided to Mr. Raju for dissemination to manufacturers. Mr. Raju informed that Leather manufacturing units are not much concentrated in Vizag but would certainly disseminate the information among the local dealers in leather products including footwear. There are about 200 shops showcasing footwear products catering to the local consumers. They buy directly from Bata, Woodlands, etc and sell in Vizag.

# INDIAN LEATHER INDUSTRY STRIDING WITH CONFIDENCE





(An Export Promotion Organisation sponsored by Ministry of Commerce & Industry, Govt. of India)

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