16th May, 2023  
CLE/HO/IMD/KABO FAIR/2023-24  
  
   
  
To.  
The Members of CLE  
  
Dear members,   
  
Sub:-**Participation of members in the 61st B2B Fashion Fair STYL & 61st B2B Footwear and Leatherware Fair KABO, Brno, Czech Republic (19-21 August 2023), on Self Financing basis**

Members may be aware that the 61st B2B Fashion Fair STYL & 61st B2B Footwear and Leatherware Fair KABO, Brno, Czech Republic is going to be held during 19-21 August 2023. The fair will be held in Brno Exhibition Centre, Brno, Czech Republic.   
  
In this regard, based on the suggestion received from the Embassy of India, Prague, Czech Republic, CLE is planning to organize participation of members in the above said fair, on self-financing basis.  
  
**About the fair**  
  
**STYL Fashion Fair**is the business and commercial peak of the fashion industry. It is where exhibitors from all over Europe offer and present new brands, novelties and fashion trends in clothing from each field to professionals. Alongside classic fashion there are also collections from established Czech and European fashion designers as well as the up and coming generation of fashion designers. Traders can view the collections in the form of quality fashion shows within the scope of the rich accompanying programme. A section of the STYL fair is also dedicated to a selection of costume jewellery and accessories.   
  
**KABO - Footwear and Leatherware Fair**is the most prestigious professional show of the products of Czech and foreign footwear manufacturers within the Czech and Slovak Republics. Most of the global brands will present themselves, through their domestic distributors, along with footwear and accessory manufacturers.  
  
**Range of Products @ STYL / KABO Footwear and Leatherware Fair**  
  
         Footwear (both leather and non leather)  
         Leather Garments (all categories)  
         Leather Goods and Accessories, including gloves  
         Leather and Fur Wear, Sportswear, Homewear  
         Fabrics, home textile etc.  
  
Members may refer the weblink <https://www.bvv.cz/en/styl-kabo/> for knowing more about the fair.  
  
Based on the follow up made by the Embassy of India as well as CLE, the fair organizer has offered special discounted rates for participation of CLE members in this fair. They have also granted VAT exemption for our participation. Accordingly, keeping in view the expenses on account of space costs, stand construction with basic display accessories, exhibitor charges etc., we have opted for **‘All Inclusive Stand Packages’** offered by the fair organizer, as per the below given price structure:-

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| --- | --- | --- | --- | --- |
| **Booth Type & Size** | Price for All Inclusive stand packages | Co-exhibitor charges | Marketing, Insurance, catalogue entry charges, technical services etc. | **Total amount payable (in Rupees)** |
| **Basic 6 m2**   **(3x2m)** | CZK 24,280 + VAT Rs. 92,300/- | CZK 2500  Rs. 9500/- | Rs. 25,000/- | **Rs. 1,26,800/-**   **+ 18% GST** |
| **Economy 9m2 (3x3)**  **TYPE E1** | CZK 31,617 + VAT Rs. 1,20,150/- | CZK 2500  Rs. 9500/- | Rs. 25,000/ | **Rs. 1,54,650/-**  **+ 18% GST** |
| **Economy**   **9m2 (3x3)** **TYPE E1R** | CZK 31,982 + VAT Rs. 1,21,600/- | CZK 2500  Rs. 9500/- | Rs. 25,000/ | **Rs. 1,56,100/-**  **+ 18% GST** |
| **Economy**   **12m2 (4x3)** **TYPE E2** | CZK 39203 + VAT Rs. 1,48,980 | CZK 2500  Rs. 9500/- | Rs. 25,000/ | **Rs. 1,83,480/-**  **+ 18% GST** |
| **Economy**   **12m2 (4x3)** **TYPE E2R** | CZK 39,916 + VAT  Rs. 1,51,680 | CZK 2500  Rs. 9500/- | Rs. 25,000/ | **Rs. 1,86,180/-**   **+ 18% GST** |

1 CZK = Rs. 3.80  
  
Members may refer the attached booth package offered by the fair organizer, with details of display accessories and other information. Any other items (not included in the package) will be extra and payment for such items has to be borne by the participants, in addition to the above notified participation charges. **The above offered special rates will be applicable for the bookings made till 26th May, 2023, thereafter, normal rates will be applicable, which will be higher than the above notified special discounted rates.**  
  
Keeping in view the above, members those who are interested to participate in the 61st B2B Fashion Fair STYL & 61st B2B Footwear and Leatherware Fair KABO, Brno, Czech Republic (August 19-21, 2023), may remit the applicable full and final participation fee to CLE’s below given bank account and inform us the UTR details on or before 26th May, 2023 so that we can inform our space requirement to the fair organizer:-

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| Name of the Account Holder | Council for Leather Exports |
| Name of the Bank | Central Bank of India |
| SB Account No | 3670310575 |
| Re- Entered Account No | 3670310575 |
| IFSC Code | CBIN0283026 |
| Branch | Industrial Finance Branch, Egmore, Chennai |

The attached application form may be send back to CLE, duly completed, before 26th May, 2023.   
  
Best regards,  
  
  
R. Selvam, IAS  
Executive Director  
Council for Leather Exports