CLE/HO/IMD/103rd Expo Riva/2025-26 17th March, 2025

 To

**All Members (Footwear)**

Dear Members,

**Sub: CLE’s participation in the 103rd edition of Expo Riva Schuh (Shoe Section & Bag Section), Garda, Italy, June 14-17, 2025 on Self financing basis.**

Members are kindly aware that Council has been organizing group participation of members in the Expo Riva Schuh (Footwear Section) and Gardabgs (Bags Section) Italy, regularly. The **103rd edition (physical) of Expo Riva Schuh and Gardabags, Italy, will be held during June 14-17, 2025.**

**CLE’s participation in the 103rd Garda fair on Self Financing basis**

CLE's application seeking MAI funding support is still under consideration of the Ministry.  Meantime, taking in to account the very short time available, we are issuing circular for participation of members in the Expo Riva Schuh Garda Fair (Shoe Section), on self financing basis.

Accordingly, taking into account the expenses i.e. space rent, stand construction, cleaning charges, visa letter fees, common interpreter, water and stuffing paper, and marketing and promotional expenses etc., we are notifying the participation fee for the June, 2025 edition of the fair, as under;-

 **SHOES SECTION**

|  |  |  |
| --- | --- | --- |
| **Space/ Booth Size**  | **Raw Space @ Rs. 19,760/- per sqm** | **Fully built-up booth @ Rs. 28,880/-per sqm.** |
|  | **Participation fee** | **Participation fee** |
| 16 sq mt | Rs. 3,16,160/- | Rs. 4,62,080/- |
| 18 sq mt | Rs. 3,55,680/- | Rs. 5,19,840/- |
| 24 sq mt | Rs. 4,74,240/- | Rs. 6,93,120/- |
| 30 Sq mt | Rs. 5,92,800/- | Rs. 8,66,400/- |
| 36 Sq mt | Rs. 7,11,360/- | Rs. 10,39,680/- |

**BAGS SECTION**

|  |  |
| --- | --- |
| **Space/ Booth Size**  | **Fully built-up booth @  Rs. 30,214/-per sqm.** |
| Sq. Mtrs | **Participation fee (Rs.)** |
| **16** |  483,424  |
| **18** |  543,852  |
| **24** |  725,136  |
| **30** |  906,420  |
| **36** |  1,087,704  |

* 18% GST will be added on all the above payments.
* As confirmed by the fair organizers, minimum space available for the New Companies would be 16 sq. mtrs.

         **Above quoted built up booth charges (@ Rs. 28880/- per sq. mtrs) are for the stands to be constructed through CLE.**

         ***In addition to the above quoted charges, the fair organizer will be charging Subscription fee @ Euro 400 (Rs. 38400/-) for ‘old participants’ and @ Euro 750 (Rs. 72000/-) for new participants, who never participated in this fair.***

The above participation fee will be applicable for the companies participating in the Expo Riva Schuh (Footwear Section) in the 103rd edition of the Garda Fair, Italy.

 **Allocation of Space to CLE’s participants @ 103rd Garda Fair**

**Important guidelines & deadlines, as stipulated by the Garda Fair organizers**

     **For ‘Old Exhibitors’**

-      As informed by the fair organizer, participants those who have participated in the January, 2025 edition (102nd edition) of the fair will get the same space/location, if they confirm **on or before Friday, the 21st  March, 2025**. In this case, participants cannot increase/decrease the area and they have to take the space as it is as like in the January, 2025 edition.

* **Old exhibitors** who wish to change location or the size of their stand may submit their request in this Online link on or before 21st March, 2025 @ [**www.docs.google.com/forms/d/e/1FAIpQLSduG5TdowX2HXtDaYHwqLjw2V-EIDnHDl--bF70wKFn1fcwCw/viewform**](https://mail.mgovcloud.in/zm/reUrlCheck.do?url=http%3A%2F%2Fwww.docs.google.com%2Fforms%2Fd%2Fe%2F1FAIpQLSduG5TdowX2HXtDaYHwqLjw2V-EIDnHDl--bF70wKFn1fcwCw%2Fviewform&uvd=0801128a026b6ceec85e09ccabbf6a4ddd0000c5f9bd5cd3e7d129f736ead5787f274a84dd8d851ad581ad62dd070f0316308aad45965e67b50693faa585aa33bf3f0f4d0ec91d70a4ba68cbae03c51de39c640d319e07d05d5cef324045e7dc6e15fdd2f7826dcb657101ea0e77f023e559afed52c4ebd90ec5d4b15d037deb3f9c53f83ef2a647ba530f93a38a62ad7d17d43ffde6d7629caad6ea455b0e8dfa0d3bee416bf81ee6248cf07bbe723c16ea6d44ae576623c0232d024a3886028f3c0f0430711197251d0b24bdaa68b664de2930832af7346cc6be5cc894d589b3fd940f8e295f44ffa3273df5b2c0d6284f018243011dd74239d2a10db67d565c39a9ddca0210b6270278eeca6c41)

-      If space is not confirmed (with payment) **before 21st March, 2025**, the space will be allotted to other interested companies by the fair organizer.

-      In case the Old exhibitors (those who have participated in the January, 2025 edition) don’t want the same space and would like to go for a new location or a bigger space, as informed by the fair organizer, they may not be able to guarantee that such companies will get a new location or the extra space they are requesting due to high demand for space.

 **For ‘New Exhibitors’**

-      ‘New Exhibitors’ have to compulsorily submit the Online application given @ **exporivaschuh.it/en/request-of-exhibiting-area on or before 10th April, 2025.   Full and final participation fee (new exhibitros) may be remitted to CLE's bank account latest by 30th April, 2025.**  Once the Online format is submitting please take a print out and send to CLE, for appropriate action at our end. Submission of this format is a mandatory requirement for the New exhibitors. As informed by the fair organizer, in order to select the new exhibitors, they will check all the credentials of the company including products manufactured, price range, acceptability of the products etc. Hence please give utmost care while submitting the Online applications.

- It is up to the organizing committee of the Garda Fair to accept or reject the participation requests of the New Exhibitors, considering their product/ company profile and above all availability of space.

-      Once the stand allocation committee of the Garda Fair Organizers approves an application, they will send contract to CLE for space booking.

-      Minimum available space for the New Exhibitors would be 16 sq. mtrs. (only built up space, as per booth package offered by the fair organizer).

**Last date for remittance of payment to CLE:**

**The fair organizer has given time till Friday, the 21st March, 2025, for confirming CLE’s final space requirement along with 100% payment. Hence participants (Old exhibitors) are requested to please remit full and final payment to CLE’s bank account latest by Friday, the 21st March, 2025.**

As informed by the fair organizer, there will not be any relaxation on the due dates/deadlines, given above. Hence members are requested to please submit the Online applications and remit the participation fee, as per due dates.

**Possibility for MAI funding support**

As written above, CLE's application seeking MAI funding support for organizing participation of members in the June, 2025 edition of the Garda Fair, Italy is still under consideration of the Ministry.  In the scenario of MAI approval,  an amount of approx. Rs. 1.60 lakhs - Rs. 1.80 lakhs (per participating company) will be refunded to the member-participants.  However, in order to confirm/book the space, remittance of 100% payment, as notified above, is  mandatory.

**Visa**

Members have to arrange Visa to Italy on their own. However, CLE will arrange for the Invitation Letters from the Organizer (2 Invitation Letters per participating company will be issued without any additional charges). For more than two letters, there will be charges of Euro 35 (Rs. 3360/- per person), payable to the Fair Organizer. **With regard to issue of visa invitation letters, participants may note the following:-**

* **CLE/Fair Organizer will issue visa invitation letter to a maximum of 3 persons per participating company.**
* **Representatives of the participating company (other than Directors/Partners/ Proprietor of the firm) has to submit copies of their salary certificate, appointment letter, PF No. etc.) to prove that the applicant is a regular employee of the company.**

Please note that non-issuance of Visa or any other reasons will not be considered as a valid reason for withdrawal subsequent to confirmation of participation. Hence, withdrawal from participation after confirmation will not be allowed and payment once deposited to CLE will not be refunded for whatever reasons, until and unless the fair is cancelled by the organizer.

Keeping in view all the above, members (both old and new exhibitors) those who are interested to participate in the 103rd edition of the Garda Fair, Italy through CLE, are requested to remit full and final participation fee (including the Subscription fees applicable for ‘old’ and ‘new’ exhibitors), to CLE’s bank account and inform us the UTR details **on or before 20th March, 2025 (Thursday). GST @ 18% may be added on the total amount payable.**

**Accordingly, applications (in the attached format) are invited from the interested members (both old and new exhibiotrs) for participation in the 103rd edition of the Garda Fair (Shoe Section), Italy. Participants are requested to apply through the Online Portal** [**https://clemarketaccess.com**](https://mail.mgovcloud.in/zm/reUrlCheck.do?url=https%3A%2F%2Fclemarketaccess.com&uvd=080112c601d37a906ae864c5001dceacc9000082aead50391ce77c1e1f7ee0e0303782d811e9ab589facb7f0067cb30356ae9500b323b8d1f54442aacdcadd7cc68ee0a5cb9f0d466e252b5176beb3696c35743dfb6f3b231e51c3e279f76914f0522c084f81eb219a23295453707a1f7217d9f26bee5bd5425a28358dd1a630596354bde1f67659624ffa95707b781506e39736f7a5bed39eef7860705eaf1e578f6f9059854d14c2e19e8d36b4f15d29f17e122a8c6be5f1419cc9f75c9a0b9f5fda2358b802303a5c21) **. Participation fee may be remitted to CLE's bank account through the payment gateway in the Portal. For any support for submitting the application/remitting payment, please write to** **support@clemarketaccess.com** **;** **epo-imdfairs2@cleindia.com** **;** **epo-imdfairs1@cleindia.com**

The attached application form, duly filled in, may be sent to CLE while confirming your participation.

Circular for participation of members in the Bags Section of the Garda Fair will be issued shortly.

Best regards,

R. Selvam, IAS
Executive Director
Council for Leather Exports