CLE/HO/IMD/Lineapelle-Italy/2025                                   28th March, 2025

**To**

**The Members of CLE**

Dear Members,

**Sub: Participation in the LINEAPELLE Fair, Milano, Italy (September 23-25, 2025), on Self financing basis**

CLE is organizing group participation of member-companies in the *Lineapelle Fair, FieraMilano RHO, Italy,  on self financing basis.*

**WHY PARTICIPATE**

·         It is the world's greatest exhibition for the leather sector  
·         The leading operators are present at LINEAPELLE  
·         Present your collections to the world's leather industry  
·         Meet the greatest buyers, designers and fashion researchers  
·         Scan the market, sound the trends out  
·         Improve dialogue with your customers  
·         Meet new customers from over 100 different countries

**WHO CAN PARTICIPATE**

·         Manufacturers of finished leather, accessories and components (lasts, heels, soles, small metal parts, etc.), synthetic/lining materials, industrial textiles, models for footwear and for leather goods.   
  
·         **Finished products** (shoes, bags, etc.) **are not allowed to exhibit**.

**CLE’s participation**

CLE is planning to organize participation of 20-25 companies in the September 2025 edition of the Lineapelle Fair, Italy, on self financing basis.  **As informed by the Lineapelle fair organizer, first they will offer/allot space to the companies those who have  participated in the last edition of the fair (February 2025) and thereafter, they will consider space requirement of the new participants.   Hence it is very important that we need to convey our total space requirement to the fair organizer as soon as possible.**

**Participation Costs for CLE Members-** Considering the Cost of Space, Stand Construction, Display Accessories, and Registration and insurance charges etc, we are notifying the participation charges, as under, for  different sizes of booths,  with all required display accessories:-

|  |  |  |  |
| --- | --- | --- | --- |
| Category | Participation charges | GST @ 18% | Total amount to be paid **(inclusive of GST)** |
| **8. sq. mtrs. Fully built up stand** | Rs. 3,66,872/- | Rs. 66,037/- | Rs. 4,32,909/- |
| 12 sq. mtrs. Fully built up stand | Rs. 5,50,308/- | Rs. 99,055/- | Rs. 6,49,363/- |
| 16 sq. mtrs. Fully built up stand | Rs. 7,33,744/- | Rs. 1,32,074/- | Rs. 8,65,818/- |
| 32 sq. mtrs. Fully built up stand | Rs. 14,67,488/- | Rs. 2,64,148/- | Rs. 17,31,636/- |

**Besides, there will be an additional charge @ Rs. 10,000/- + GST (Rs. 11,800/- inclusive of GST) for ‘Corner booths’.  It may please be noted that, we have very limited number of Corner booths hence the booth allocation will be made, strictly on first-come-first-served basis.**

The above quoted charges are for a fully built up stands with all required display accessories.  Only fully built up stands are available for CLE’s participants; no raw space.  **As far as booth sizes are concerned, the following may be noted:-**

1.    As per policy of the fair organizer, the minimum space offered is 16 sq. mtrs. The other sizes are 32 sq. mtrs. and 48 sq. mtrs.

2.    In order to reduce the cost of participation, CLE is offering small booth sizes to the members, as written in the above table.  Accordingly, CLE will be taking the block space of 16/32/48 sq. mtrs and will divide among the participants in the sizes of 8 sq. mtrs and 12 sq. mtrs, as per requirement.

3.    It may please be noted that, in order participate in the fair as "Direct Exhibitor",  companies have to take minimum 16 sq mtrs. booth.  For examble, if CLE take a space of 16 sq. mtrs (for 2 companies @ 8 sqm each), one company will be the 'Direct Exhibitor' and the 2nd company will be the "Associate Exhibitor" in the records of the fair organizer.  Separate booths will be constructed for both companies with their name fascia.  The 'Direct Exhibitor'  will apply (online) for the Exhibitor/car passes on behalf of the Associate Exhibitor.  CLE will facilitate all such arrangements.

**Last date for remittance of payment to CLE:**

**The fair organizer has given time till Friday, the 25th April, 2025, for confirming CLE’s final space requirement along with 100% payment. Hence members those who are interested to participate in the September 2025 edition of the Lineapelle Fair, Italy are requested to please remit full and final payment, as notified above,  to CLE’s bank account latest by Friday, the 25th April, 2025.**

As informed by the fair organizer, there will not be any relaxation on the due dates/deadlines, given above. Hence members are requested to please submit the Online applications and remit the participation fee, as per due date given.

**Possibility for MAI funding support**

It may please be noted that, CLE's application seeking MAI funding support for organizing participation of members in the September, 2025 edition of the Lineapelle Fair, Italy is still under consideration of the Ministry.  In the scenario of MAI approval,  an amount of approx. Rs. 1.60 lakhs - Rs. 1.80 lakhs (per participating company) will be refunded to the member-participants.  However, in order to confirm/book the space, remittance of 100% payment before 25th April, 2025, as notified above, is  mandatory.

**Visa**  
  
Members have to arrange Visa to Italy on their own. However, CLE will arrange for the Invitation Letters from the Organizer (2 Invitation Letters per participating company will be issued without any additional charges). **With regard to issue of visa invitation letters, participants may note the following:-**

* **CLE/Fair Organizer will issue visa invitation letter to a maximum of 3 persons per participating company.**
* **Representatives of the participating company (other than Directors/Partners/ Proprietor of the firm) has to submit copies of their salary certificate, appointment letter, PF No. etc.) to prove that the applicant is a regular employee of the company.**

Please note that non-issuance of Visa or any other reasons will not be considered as a valid reason for withdrawal subsequent to confirmation of participation. Hence, withdrawal from participation after confirmation will not be allowed and payment once deposited to CLE will not be refunded for whatever reasons, until and unless the fair is cancelled by the organizer.

Keeping in view all the above, members those who are interested to participate in the Lineapelle Fair, September 2025, are requested to remit full and final participaton fee, to CLE’s bank account and inform us the UTR details **on or before 25th April, 2025 (Friday).**

**Accordingly, applications (in the attached format) are invited from the interested members  for participation in the September 2025 edition of the Lineapelle Fair, Italy. Participants are requested to apply through the Online Portal** [**https://clemarketaccess.com**](https://mail.mgovcloud.in/zm/reUrlCheck.do?url=https%3A%2F%2Fclemarketaccess.com&uvd=080112c6015d516c05fbba70916d41a328000063d6dce1103de65d086b0faab9658cf149fbc5e952b3509d58091a15c577fe1d577055bcbc7a837add75d93905a68048816f7289795ccd6f7967c6613a6e053bbc4a2d3968c86d88951eba6c2e8ef7f5f12e7f5ac4b0a937c8c30ec157e78ab15d9ccfc72d604d49bf8efd37edc4642e71fc154f4ca355470161cff3997f0bed4ff0869ca3009de686a9e5c0a0ffc2954ad81446a0e568c708e6e392a3cf9c37521f60dd5a1113b0512ff51a30840e75e5c4d1024e449321) **. Participation fee may be remitted to CLE's bank account through the payment gateway in the Portal. For any support for submitting the application/remitting payment, please write to** [**support@clemarketaccess.com**](mailto:support@clemarketaccess.com) **;** [**epo-imdfairs2@cleindia.com**](mailto:epo-imdfairs2@cleindia.com) **;** [**epo-imdfairs1@cleindia.com**](mailto:epo-imdfairs2@cleindia.com)

The attached application form, duly filled in, may be sent to CLE while confirming your participation.

Best regards,

R. Selvam, IAS  
Executive Director  
Council for Leather Exports