I. <u>INDIAN LEATHER INDUSTRY - OVERVIEW, EXPORT</u> PERFORMANCE & PROSPECTS

- The Indian Leather, Leather Products and Footwear Industry holds a prominent place in the Indian economy. This sector is known for its consistency in high export earnings and it is among the top ten foreign exchange earners for the Country.
- The export of footwear, leather and leather products from India was to the tune of US \$ 4.83 billion during 2024-25.
- The industry is bestowed with an affluence of raw materials as India is endowed with 20% of world cattle & buffalo and 11% of world goat & sheep population. Added to this are the strengths of skilled manpower, innovative technology, increasing industry compliance to international environmental standards, and the dedicated support of the allied industries.
- The leather industry is an employment intensive sector, providing job to about 4.42 million people, mostly from the weaker sections of the society. Women employment is predominant in leather products sector with about 40% share.
- India is the 2nd largest exporter of leather garments, 2nd largest exporter of Saddlery & Harness and 5th largest exporter of Leather Goods in the world.
- The major production centers for footwear, leather and leather products in India are located in the States of **Tamil Nadu** Chennai, Ambur, Ranipet, Vaniyambadi, Vellore, Pernambut, Trichy, Dindigul and Erode; **West Bengal** Kolkata; **Uttar Pradesh** Kanpur, Agra, Noida, Saharanpur; **Maharashtra** Mumbai; **Punjab** Jalandhar; **Karnataka** Bengaluru; **Telengana** Hyderabad; **Haryana** Ambala, Gurgaon, Panchkula, Karnal and Faridabad; **Delhi; Madhya Pradesh** Dewas; **Kerala** Kozhikode and Ernakulam / Cochin; **Rajasthan**; Jaipur; **Jammu & Kashmir**; Srinagar.

Strengths of Indian leather sector

- Own raw material source About 3 billion sq ft of leather produced annually
- Some varieties of goat / calf / sheep skins command premium position
- Strong and eco-sustainable tanning base
- Modernized manufacturing units
- Trained / skilled manpower at competitive wage levels
- World-class institutional support for Design & Product Development, HRD and R & D.
- Presence of support industries like leather chemicals and finishing auxiliaries
- Presence in major markets Long Europe experience

• Strategic location in the Asian landmass

Emerging strengths

- Design development initiatives by institutions and individuals
- Continuous modernization and technology up-gradation
- Economic size of manufacturing units
- Constant human resource development programme to enhance productivity
- Increasing use of quality components
- Shorter prototype development time
- Delivery compliance
- Growing domestic market for footwear and leather articles

Highlights of Product Segments of Indian Leather and Footwear Industry

Tanning Sector

- Annual availability of leathers in India is about 3 billion sq.ft.
- India accounts for 13% of world leather production of leathers.
- Indian leather trends/colors are continuously being selected at the MODEUROPE Congress.

Footwear Sector

- India is Second largest footwear producer after China, with Annual Production of 2.58 billion pairs (2018).
- India is also the second largest consumer of footwear after China, with a consumption of 2.60 billion pairs.
- Footwear (leather and non-leather) export accounts for about 51% share in Indian leather and footwear industry's export (2024-25).

Leather Garments Sector

- India is the second largest global exporter of Leather Garments.
- Accounts for 7% share of India's total export from leather sector (2024-25).

Leather Goods & Accessories Sector including Saddlery & Harness

- India is the fifth largest global exporter of Leather Goods & Accessories and second largest exporter of Sadldery and Harness items.
- Accounts for 31% share of India's total export from leather sector (2024-25).

INDIA'S EXPORT OF LEATHER & LEATHER PRODUCTS 2024-25 vis-a-vis 2023-24

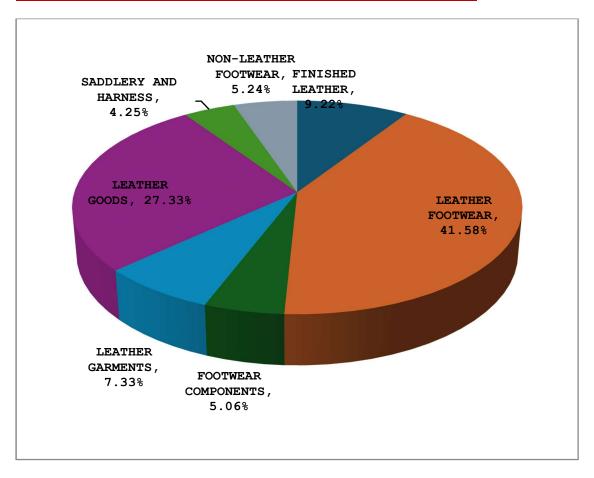
(Value in Million US\$)

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			%			
PRODUCT	APR - MAR	APR - MAR	VARIATION	% Share	% Share	
	2023-24	2024-25		2023-24	2024-25	
FINISHED LEATHER	445.41	445.32	-0.02%	9.50%	9.22%	

LEATHER FOOTWEAR	2002.38	2007.76	0.27%	42.72%	41.58%
FOOTWEAR COMPONENTS	258.92	244.17	-5.70%	5.52%	5.06%
LEATHER GARMENTS	339.47	353.82	4.23%	7.24%	7.33%
LEATHER GOODS	1232.84	1319.6	7.04%	26.30%	27.33%
SADDLERY AND HARNESS	182.17	205.39	12.75%	3.89%	4.25%
NON-LEATHER FOOTWEAR	226.56	252.91	11.63%	4.83%	5.24%
TOTAL	4687.75	4828.97	3.01%	100.00%	100.00%

Source: DGCI&S

% SHARE OF LEATHER & LEATHER PRODUCTS FY 2024-25



ANALYSIS – COUNTRY WISE EXPORT PERFORMANCE OF LEATHER, LEATHER PRODUCTS & FOOTWEAR FROM INDIA DURING APRIL-MARCH 2024-25 VIS-A-VIS APRIL-MARCH 2023-24 Value in US\$ Million

	TOTAL			Share in	Share in
COUNTRY	APR-MAR APR-MAR		% Change	total export	total export
	2023-24	2024-25	2024-25	2023-24	2024-25
U.S.A.	896.63	1045.27	16.58%	19.13%	21.65%
GERMANY	530.12	542.86	2.40%	11.31%	11.24%

U.K.	400.77	437.94	9.27%	8.55%	9.07%
ITALY	319.62	301.13	-5.78%	6.82%	6.24%
FRANCE	247.09	233.18	-5.63%	5.27%	4.83%
SPAIN	236.22	245.53	3.94%	5.04%	5.08%
U.A.E.	113.80	125.51	10.29%	2.43%	2.60%
NETHERLANDS	189.38	247.31	30.59%	4.04%	5.12%
HONG KONG	66.29	54.31	-18.07%	1.41%	1.12%
CHINA	142.37	116.18	-18.40%	3.04%	2.41%
POLAND	104.61	94.32	-9.84%	2.23%	1.95%
BELGIUM	164.08	109.49	-33.27%	3.50%	2.27%
SOMALIA	30.00	28.71	-4.30%	0.64%	0.59%
VIETNAM	81.74	91.61	12.07%	1.74%	1.90%
AUSTRALIA	78.72	73.86	-6.17%	1.68%	1.53%
PORTUGAL	51.17	49.78	-2.72%	1.09%	1.03%
DENMARK	50.52	55.56	9.98%	1.08%	1.15%
KOREA REP.	38.89	42.44	9.13%	0.83%	0.88%
JAPAN	74.73	70.46	-5.71%	1.59%	1.46%
RUSSIA	62.48	53.58	-14.24%	1.33%	1.11%
S. AFRICA	33.97	29.14	-14.22%	0.72%	0.60%
CHILE	37.53	40.56	8.07%	0.80%	0.84%
MALAYSIA	34.96	35.10	0.40%	0.75%	0.73%
AUSTRIA	46.49	39.13	-15.83%	0.99%	0.81%
CANADA	52.84	52.10	-1.40%	1.13%	1.08%
SWEDEN	24.87	27.39	10.13%	0.53%	0.57%
NIGERIA	11.37	11.58	1.85%	0.24%	0.24%
INDONESIA	24.57	34.48	40.33%	0.52%	0.71%
MEXICO	39.55	38.54	-2.55%	0.84%	0.80%
SAUDI ARABIA	46.65	41.53	-10.98%	1.00%	0.86%
KENYA	10.94	8.31	-24.04%	0.23%	0.17%
SWITZERLAND	16.76	15.39	-8.17%	0.36%	0.32%
SLOVAK REP	8.22	4.60	-44.04%	0.18%	0.10%
HUNGARY	9.96	20.98	110.64%	0.21%	0.43%
THAILAND	18.83	19.21	2.02%	0.40%	0.40%
BANGLADESH	17.32	20.28	17.09%	0.37%	0.42%
FINLAND	13.37	10.57	-20.94%	0.29%	0.22%
TURKEY	24.10	26.77	11.08%	0.51%	0.55%
ISRAEL	17.46	18.32	4.93%	0.37%	0.38%
CAMBODIA	10.48	12.50	19.27%	0.22%	0.26%
CZECH REPUBLIC	13.05	16.14	23.68%	0.28%	0.33%
GREECE	11.18	8.81	-21.20%	0.24%	0.18%
NEW ZEALAND	7.14	6.34	-11.20%	0.15%	0.13%
OMAN	8.52	7.09	-16.78%	0.18%	0.15%

SRI LANKA DES	9.57	10.86	13.48%	0.20%	0.22%
SINGAPORE	13.09	14.55	11.15%	0.28%	0.30%
SUDAN	0.55	0.14	-74.55%	0.01%	0.00%
TAIWAN	6.33	6.33	0.00%	0.14%	0.13%
NORWAY	7.68	15.73	104.82%	0.16%	0.33%
DJIBOUTI	3.13	3.27	4.47%	0.07%	0.07%
OTHERS	228.04	214.20	-6.07%	4.86%	4.44%
TOTAL	4687.75	4828.97	3.01%	100.00%	100.00%

Source: DGCIS

The **Top 15 countries** together account about 78.48% of India's total leather & leather products export during April-March 2024-25 with export value of US \$ 3790.21 Mn.

Major Markets:

- ➤ The major markets for Indian Leather & Leather Products are USA with a share of 21.65%, Germany 11.24%, UK 9.07%, Italy 6.24%, France 4.83%, Spain 5.08%, Netherlands 5.12%, Belgium 2.27%, China 2.41%, UAE 2.60%, Poland 1.95%, and Vietnam 1.90%.
- ➤ The **Top 15 countries** together account about 78.48% of India's total leather & leather products export during April-March 2024-25 with export value of US \$ 3790.21 Mn